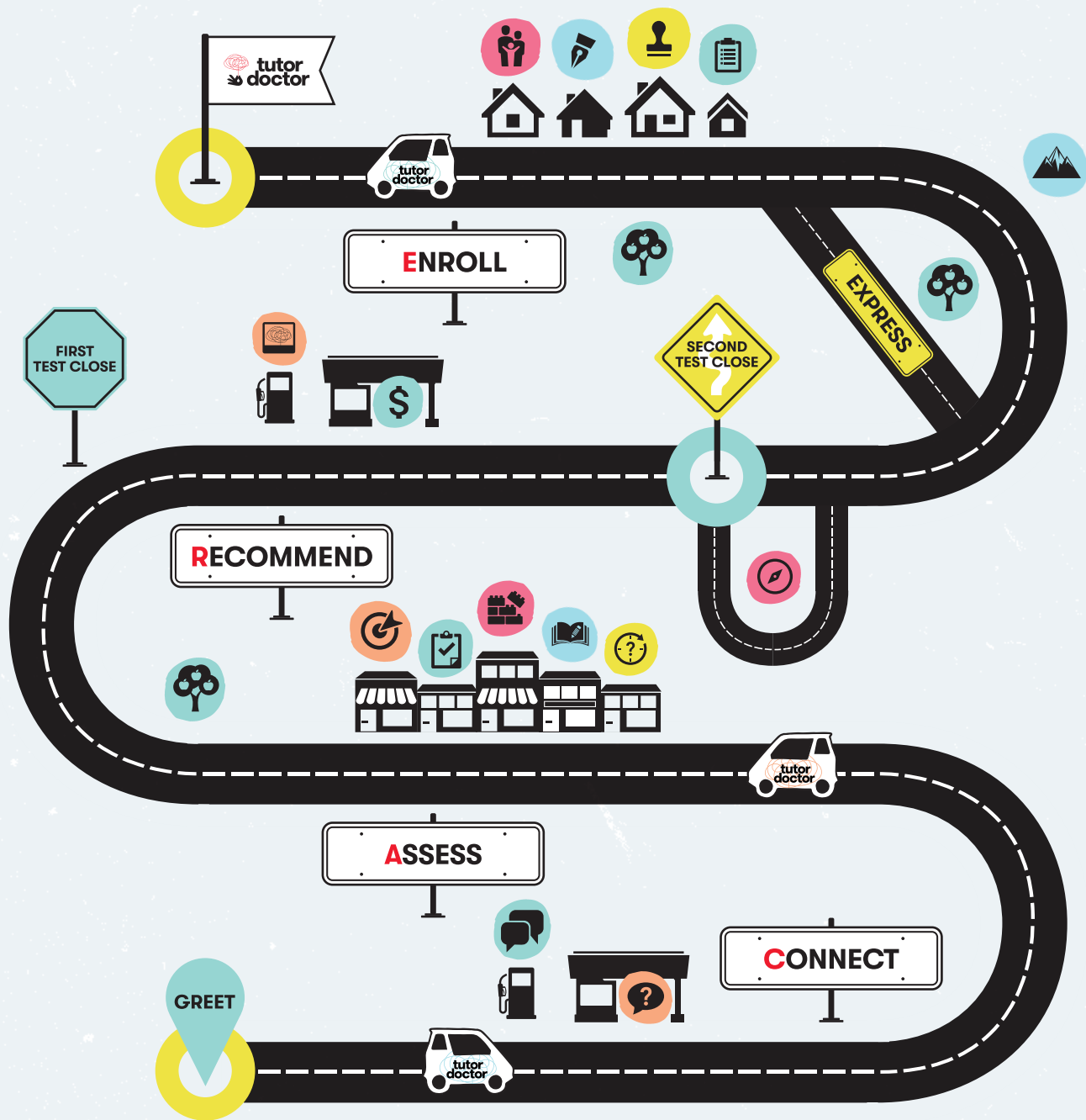


# C.A.R.E. ROAD MAP



## CONNECT

- Introduction and Summary
- 3 Most Important Questions

## ASSESS

- Questions (Past, Present, Future)
- Educational Assessment
- Building Blocks
- Summary of Benefits
- Tutoring Goals

## RECOMMEND

- Paint the Picture
- Investment Grid
- Test Close Options
- Handling Objections

## ENROLL

- Enrollment Form
- Terms of Service
- Sign & Payment
- Family Care Plan

- Learning Style Assessment