

Now more than ever,  
you need to invest  
in the right senior  
legal talent.



*With decades of experience, Bedford Group/TRANSEARCH's industry leading executive search approach will ensure you hire and retain the right people.*

The legal landscape is dramatically changing. You need the right leaders and talent strategy to thrive in these uncertain times. Whether it's partner, in-house counsel or functional leadership roles, Bedford's proven proprietary approach will minimize the risk for your most critical hiring decisions. Our due diligence is so robust that we offer a full-year guarantee on placed candidates.

Bedford Group/TRANSEARCH is one of the **Top 10 retained executive search firms in the world**. We provide premium executive search and talent management solutions to a diverse group of clients in the legal sector.

Bedford offers a unique breadth of services and expertise, underpinned by sound judgement and knowledgeable counsel, to support your most important leadership decisions. We help you get your senior legal talent right the first time!

#### **Boutique Customer Service, World-Class Capabilities**

With a partner-led team of four experts dedicated to each search, we offer a hands-on, client focused approach unmatched in the industry. We balance that with world-class tools, capabilities and insight through TRANSEARCH's 60 global offices.

**93%**

**Industry leading retention rate\***  
\*3 years post hire

**#1**

**Performing office among 60 global locations in TRANSEARCH**

#### **A sample of our clients include:**

**mccarthy  
tetrault**

**Lenczner  
Slaght**

**Kensington**

**Meridian**

**Kruger**

**gsc**  
green shield canada

**KraftHeinz**

**the co-operatives**

**MCKESSON**

**BEDFORD** | **TRANSEARCH**  
YOUR WORLD PARTNER IN EXECUTIVE SEARCH

**Teal&Co**  
people matter

## Our Services



### Retained Executive Search

With an **industry leading 93% retention rate**, three years post hire, Bedford's robust executive search process measures candidates' FIT across the dimensions of leadership, culture, team and performance. Our targeted approach enables us to help you attract and retain the right partners for your key practice areas, functional leaders or in-house counsel.



### Proactive Talent Scouting

Our in-depth, customizable talent scouting reports provide a pragmatic lens into key talent, enabling you to proactively shape your talent management and succession planning agenda.



### Diversity & Inclusion

Bedford is fully committed to the values and principles of diversity & inclusion. Through our unique talent scouting process, we provide market insight and expertise to help you identify diverse and socially responsible talent who align with your company's culture and core values.



### Organizational Strategy\*

Our services in organizational strategy are grounded in understanding the fundamental principles of organizational design and operating structures in the legal sector. We conduct a comprehensive review of your current model to ensure it supports operational requirements, enables effective talent strategy management, and reflects an optimal company culture.



### Leadership Assessment & Development\*

Our comprehensive leadership assessments allow you to better understand the current capabilities of senior talent, their potential and their areas for continued development, resulting in customized leadership success planning.



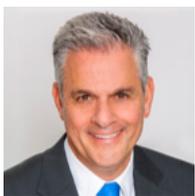
### Leadership Integration & Virtual Onboarding\*

While onboarding virtually is different from an in-person experience, it is just as effective. Leveraging technology, our virtual onboarding programs enable you to establish a leader to their new position and organization, in a personalized way, building a foundation for performance success.

\*Talent strategy services delivered through Teal & Co., a Bedford affiliated company.

## Our Legal Industry Experts

Our legal practice supports a diverse group of clients. We are flexible and will provide you with customized options to exceed your unique strategic goals. **Achieving your talent objectives starts with a conversation now!**



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Bedford is the Canadian partner of TRANSEARCH International, a leading executive search organization in 40+ countries.