### Workplace-Based Chronic Condition Management

WAYNE N. BURTON M.D.

FORMER GLOBAL MEDICAL DIRECTOR

AMERICAN EXPRESS

# Workplace-based Chronic Disease Management

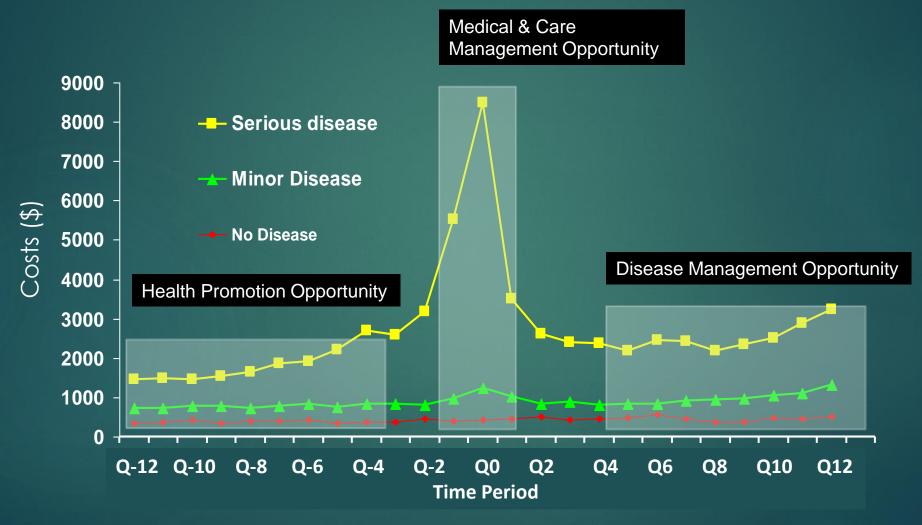
- Overview
- Objectives
- ▶ Components
- Outcomes
- ▶ Q & A

# The costs to treat chronic diseases are estimated to account for 86% of US healthcare costs<sup>1</sup>

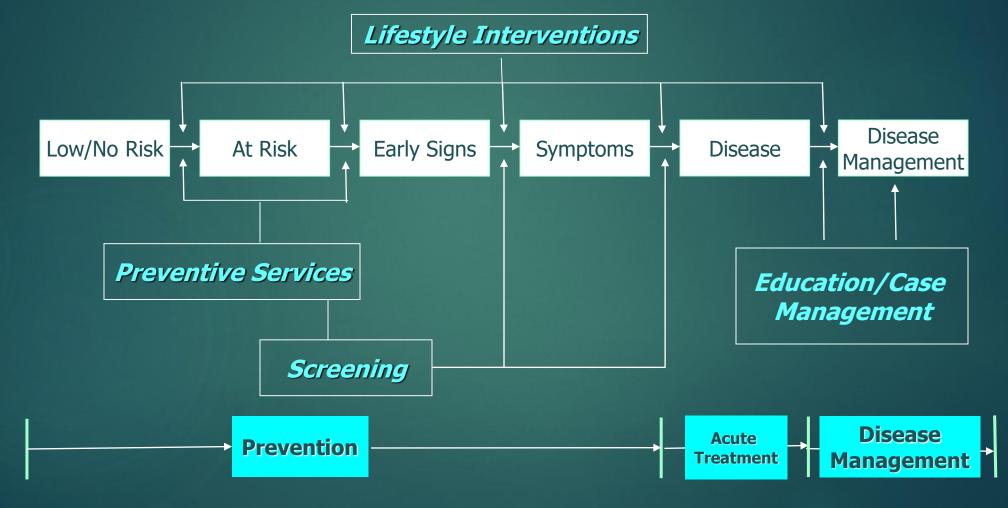
- \* About half of Americans have a chronic condition<sup>2</sup>
- Productivity costs often
   exceed direct healthcare
   costs<sup>3</sup>
  - 1) Gerteis, Jet al. Multiple Chronic Conditions Chartbook. AHRQ Publications No. Q14-0038.
  - 2) Ward, BW et al. Multiple Chronic Conditions Among US Adults: A 2012 Update. Pre Chronic Dis. 2014
  - 3) Loeppke, R, et al. Health and Productivity as a Business Strategy. JOEM 2007, 712-718.



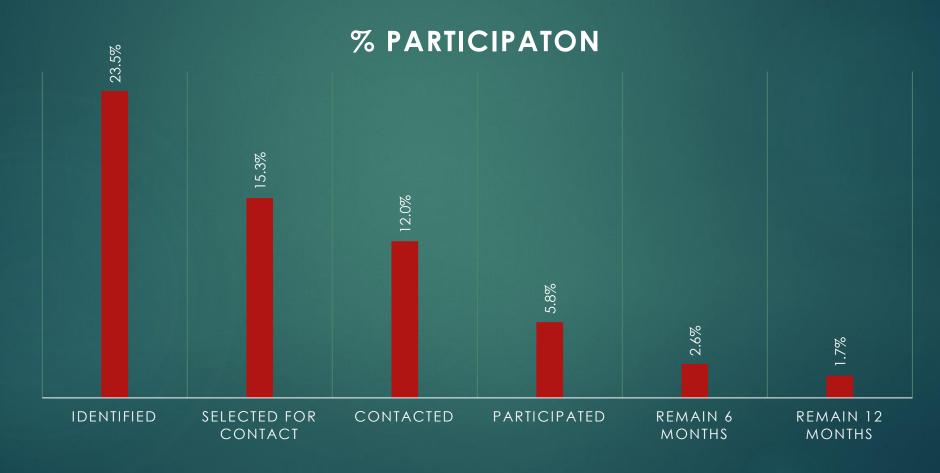
#### Opportunities for Health Management



#### Opportunities for Health Management



# Traditional disease management program participation



# Disease and condition management programs are common<sup>1</sup>



...But most employers find them ineffective<sup>1</sup>

# Barriers to chronic condition management

- Provider lack of time<sup>1</sup>
- Poor implementation of disease management guidelines<sup>1</sup>
- Fragmentation of the health care system<sup>1</sup>
- Lack of reimbursement benefits for healthcare education<sup>1</sup>

# Workplace-based chronic condition management: Objectives

- Provide employees with information to enhance self-care
- Educate employees on the value and importance of condition management
- Evidenced based
- Measurable outcomes

#### Condition Management Programs

- Workplace Program Examples
  - ▶ Pre-diabetes/ diabetes¹
  - ► Asthma<sup>2</sup>
  - ▶ Migraine<sup>3</sup>
  - ▶ Sleep⁴

#### References:

- 1. Burton. Pop Health Management. 2015: 18; 429-436.
- 2. Burton. JOEM. 2001: 43: 75-82.
- 3. Burton. JOEM. 2016; 58: 790-795.
- 4. Burton. JOEM. 2016; 58: 911-917.

#### Identification of conditions<sup>1</sup>

- Medical claims (Inpatient, Outpatient)
- Pharmacy
- Medical Leave (STD, LTD, WC, FMLA)
- Health Risk Appraisal
- Occupational Medicine Clinic Records

STD = short-term disability LTD = long-term disability WC = workers' compensation FMLA = family medical leave act

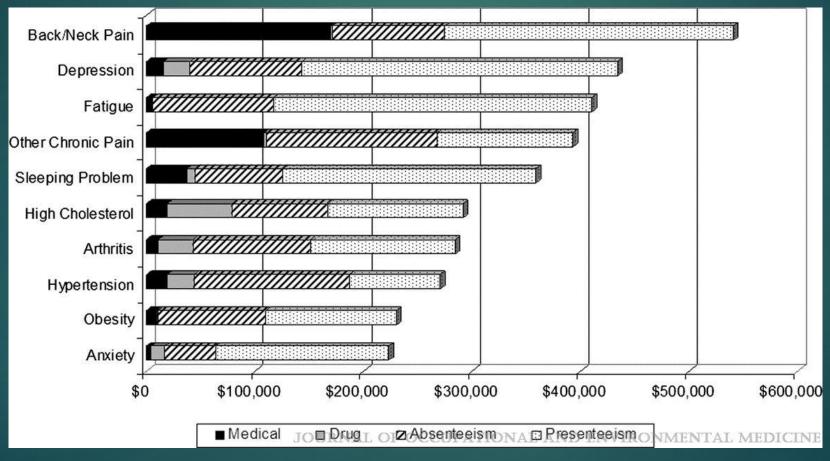
# Sources of condition management programs

- ▶ Health Plans
- Pharmacy Benefit Managers (PBMs)
- Pharmaceutical companies
- ▶ Hospitals
- Vendors
- Internet
- Not-for-Profit organizations
- Others

### Condition management programs

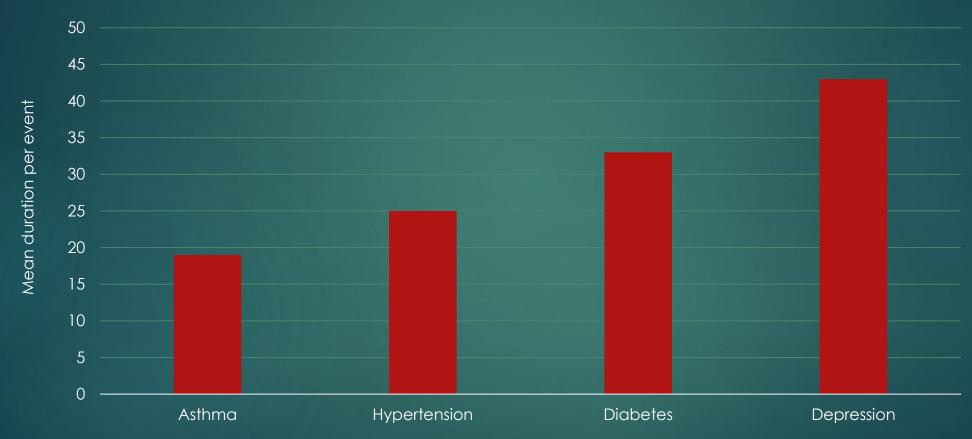
- Target populations
  - ► High cost and high volume
  - ► High lost productivity and high volume
  - Preventable complications
  - Preventable ER visits/ hospitalizations
  - ► High rates of non-compliance

### Medical, Pharmacy, Absenteeism & Presenteeism annual costs



Loeppke. JOEM. 2007; 49:712-721.

### Short term disability (mean duration per event)

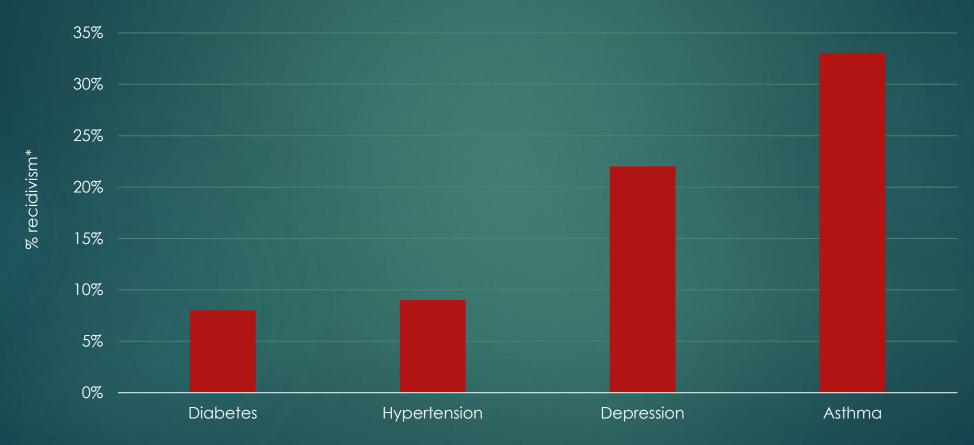


Mean duration per event = mean number of workdays on short-term disability for the condition

Burton. Dis Management. 1998; 1: 17-26.

### Short Term Disability

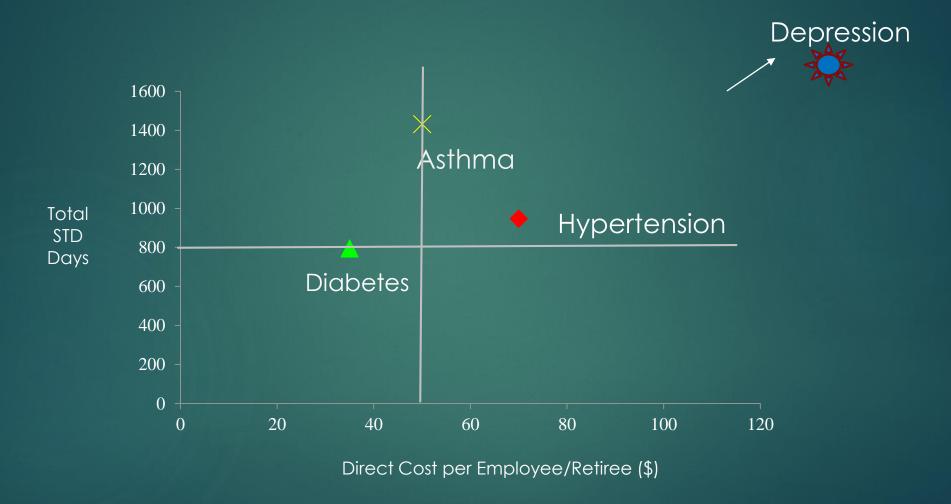
% recidivism\*



Burton. Dis Management. 1998; 1: 17-26.

<sup>\*</sup>Recidivism is defined as a tendency to relapse into a previous condition or mode of behavior

### Targeting High Cost Disease States



Burton. Dis Management. 1998; 1: 17-26.

# Diabetes Condition Management

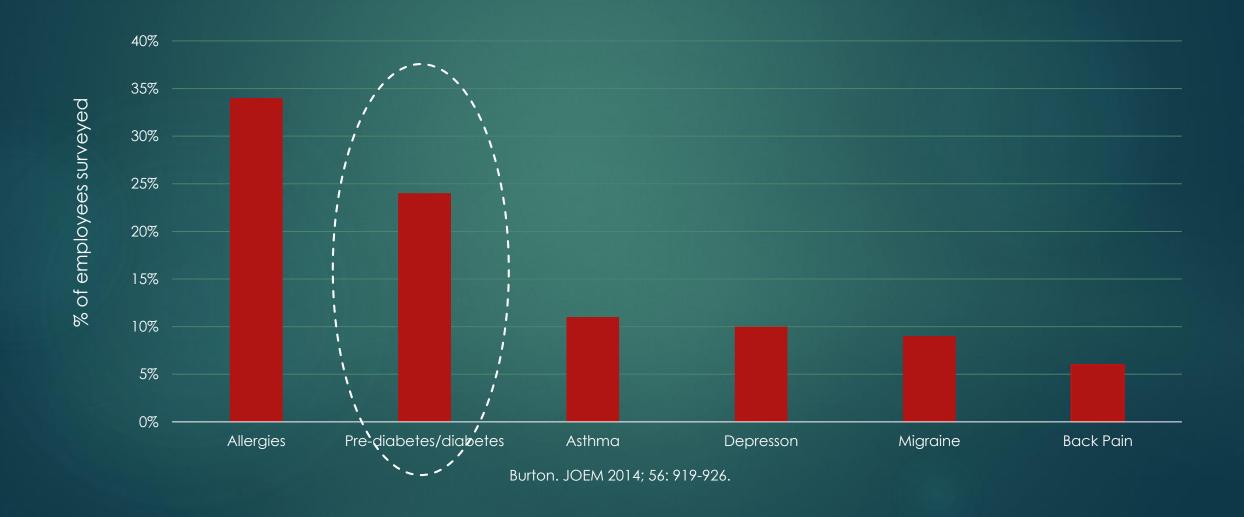
# Worksite diabetes/pre-diabetes disease management

#### Objectives

- Screen at risk employees for diabetes
- Provide employees with information to enhance self-care
- Educate employees on the value and importance of disease management
- Support the employee's primary care provider
- Measure outcomes

#### Prevalence of chronic diseases

Based on survey of 4,345 employees



#### It's Not Just About The Sugar

Diabetes condition management program is a free 12-month program



### Program Overview

#### Díabetes Program

#### Concept

Created a worksite diabetes disease management program integrated with the company's worksite health clinic medical team.



#### **Promotion**

Branded the program, developed print and digital promotional materials and then publicized it to all employees..



### Registration & Testing

Voluntary participants completed a registration questionnaire and completed biometric screening.



### Resources & Services

Existing resources and capabilities and those of external entities were made available and integrated as appropriate to provide a full range of services for program participants



# Diabetes Condition Management Program Goals

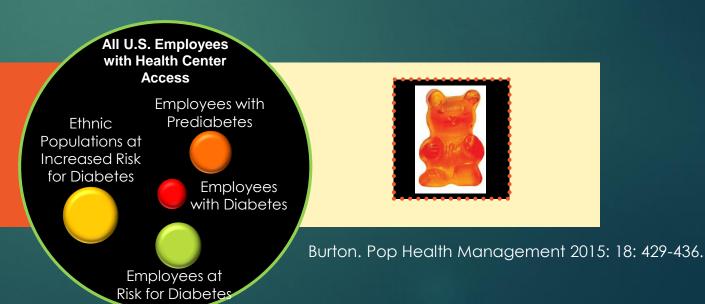
- Educate employees on the value and importance of diabetes management
- Provide employees with information to enhance diabetes self-care
- Provide a systematic approach to improving diabetes outcomes
- Develop sustainable engagement in the employee's management of diabetes



### Program Promotion

- Brand the program, develop print and digital promotional materials and then publicize it to all employees
- Communication plan and graphics developed by internal communications department
- Promotion via flyers, posters, intranet and "internal advertising"
- No targeted mailings to employees with diabetes other than tailored communications to populations at increased risk (i.e. African Americans and Hispanics)

Diabetes Condition
Management Audience



### Program Registration & Testing

- Voluntary Diabetes program participants went through a registration and testing procedure
- Brief medical history including questions about current treatment of diabetes
- Depression screener questions
- Biometric screening

#### **Biometric Screening Tests**

- Total cholesterol, high density lipoprotein cholesterol calculated low-density lipoprotein (LDL) cholesterol, triglycerides, blood glucose, and hemoglobin A1c (HbA1c)
- Blood pressure
- Height, weight, waist circumference









Burton. Pop Health Management 2015: 18: 429-436.

#### Program Resources & Services

- A full range of clinical and support services were made available to program participants at the worksite
- Onsite clinics and their staff
- > High touch, personalized care
- Coordinated care and employee worksite accessibility



<sup>\*</sup>Depending on the size of the employee population, employees may not have had access to all resources

Burton. Pop Health Management 2015: 18: 429-436.

#### Program Resources & Services (cont'd)

Existing resources and capabilities and those of external entities were made available and integrated as appropriate to provide a full range of services for program participants.

#### **Program Resources**

- Onsite health clinics and staff
- Onsite program lead nurse
- Employee networking groups
- Corporate health benefits
- Corporate communications
- Corporate EAP
- Value-based insurance design

#### **External Resources\***

- PBM
- Government agencies
- National diabetes organizations
- Pharmaceutical manufacturers



\*includes financial and non-financial

Burton. Pop Health Management 2015: 18: 429-436.

#### Program 1-Year Results



**Biometric tests:** Maintenance or slight improvement in diabetes-related measures (e.g., blood glucose, HbA1c)



**Utilization of onsite clinical care team:** 88% met with nurse /nurse practitioner; 72% met with registered dietician; 55% met with health coach



**Behavior changes:** 54% started an exercise program; 48% lost weight; 16% had medication changed by their doctor; 6% started on medication



**Program satisfaction:** Over 85% of participants rated the program extremely or very helpful in imparting knowledge about better managing their disease

#### Lessons Learned

Note to reviewers: These bullets were not specifically referenced, but reflect Dr. Burton's overall learnings from the program

- Existing company resources (programs, materials, etc.) are generally available and just need to be integrated
- A high touch program has the essential ingredients of coordinated care and worksite accessibility
- A program empowers, educates and engages employees with diabetes and organizes them into a community
- One year results show trending improvements in employees reporting good, very good or excellent health (P=0.0833)
- Diabetes management is not a sprint but a long term race