

Introducing Innovu

Quantifying and Mitigating Human Capital Risk









Innovu Solution Suite



EmployerLens[®] **Employers**





Benefit Advisory Firms **Group Benefits** Property & Casualty Retirement



MEDICAL





BIOMETRIC



WELLNESS



DENTAL



VISION



COMP





DISABILITY





CommunityLens®

Regional Business Groups **Industry Associations Professional Associations**





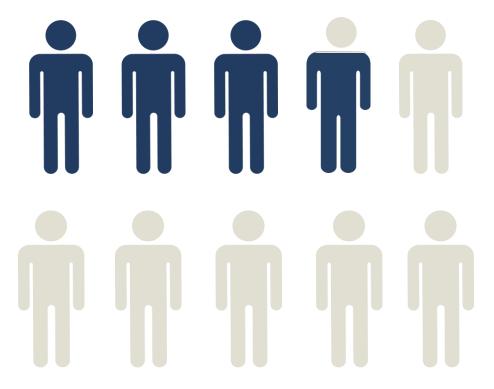




Employees are not Ready for Retirement

38%
of workers expect
to retire at age 70
or beyond.

(EBRI March 2017)





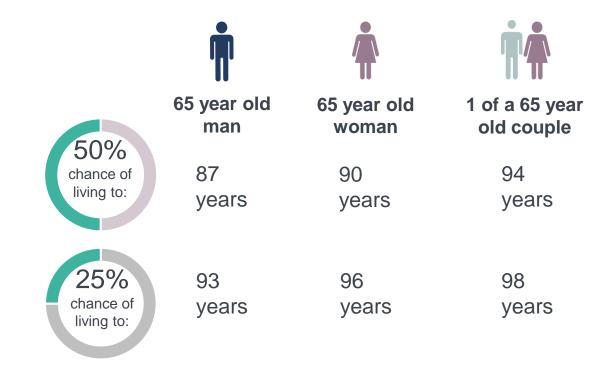




Employees are not Ready for Retirement (cont.)

Why???.....

- Increased life expectancy
- Decreased funding of Social Security
- Lack of personal savings
- Healthcare costs rising at a greater rate than inflation
- Employer sponsored plans have moved from defined benefit plans to defined contribution plans

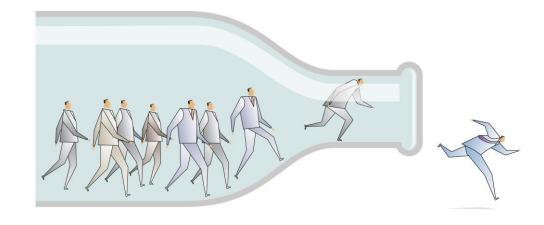






Human Capital Risk Leads to Actionable Analytics

Financial "un-wellness" creates a bottleneck of employees who are unable to make the choice to retire



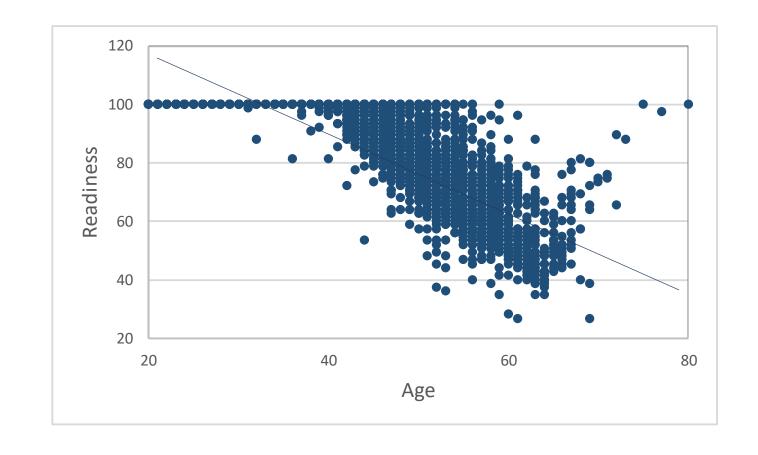
- Results in what we refer to as demographic trend
- The financial performance of the company relies on successfully managing the demographic trend in the workforce
- Retirement analytics helps quantify employees' lack of retirement readiness





Retirement Readiness by Age









Financial Impact of the Integrated Risk

Map



The five year net present value of **unfunded liability** due to retirement delays is \$17M for this 2,800 employee company





Total Risk Business Impact

Drive



How Did a 2,800-employee Logistics Company React to This Insight?

- **HR** each aspect of their HR strategy is under review, including hiring, training, retention, absence, retirement planning, and employment status options
- Benefits benefit plan design, benefits for part-time
- Retirement the employer match and profit-sharing incentives are being re-directed to support financial wellness initiatives, such as credit consolidation, rainy day funds
- Financial conducting cost/benefit scenarios to assess impact on retention, training, retirement, benefits, and other operating expenses
- C-team Alignment building an integrated HR Finance plan based on quantified and measurable risk metrics