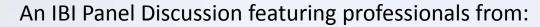
Ensuring Compliance and Improving Productivity in a new ADAAA Landscape











Today

- How we got here
- Market perceptions:
 - A quick pulse-check
- The road forward:
 - Two progressive employers share their journey
- Market realities:
 - Metrics based on book of business analysis
- Lessons Learned
- Q&A





Headlines

- ADA signed into law July 26, 1990
- Enactment of the ADAAA of 2008 became effective in 2009:
 - Definition of a qualified disability broadened
 - "Leave itself" is a qualified accommodation
 - Employer now has a heightened sense of obligation in making a "reasonable accommodation"
 - Scope and span of "reasonableness" greatly expanded
- Nearly 26,000 Equal Employment Opportunity Commission (EEOC) claims for disability-related charges filed with the agency in 2013
- EEOC and DOL indicated a greater focus on disability-based Employment discrimination
 - 1/3 of all EEOC litigations filed involve ADA claims
 - ADA lawsuits up 12% year over year





Challenges Today

- Aging workforce
- Multiple jurisdictions
 - Increasing complexity
 - No single "template" for management
- Shortage of expertise
- Lack of data
- Competing stakeholders
 - Benefits, HR, Legal, Finance, Operations

Market Perceptions

- Awareness is growing
 - "Substantial" awareness/knowledge grew to 52% from 30% in past 12 months
- But, is incidence?
 - Split (50/50) on whether incidence is growing
- 2 of 3 respondents report having NO system/process to track such requests
- They estimate, however, per year:
 - Fewer than 50 leave-related accommodation requests annually (60%)
 - Fewer than 50 NON-leave-related accommodation requests annually (62%)
 - Fewer than 10 ADA claims or lawsuits filed (70%)

Market Perceptions

- Most have considered seeking assistance
 - 89% new technology solution (75% expanding current technology)
 - 80% new consultant relationship (64% expanding existing consultant)
 - 67% new legal relationship (42% expanding existing legal)
- But only 33% on average have engaged ANY help
 - Of those who have engaged ADA assistance, almost half (45%) report it being "too soon to tell" if it has delivered any ROI
- 25% report being Somewhat or Extremely Likely to engage help in the coming 12-24 months
 - But as many (29%) report being Not At All Likely
- 53% of respondents project ADAAA impact on their organization will grow over the next 1-3 years because of growth in the VOLUME of accommodation requests
 - Almost as many (50%) blame growth on ADAAA complexity





Challenge Restated

- Awareness is growing from external information but most employers remain without reliable information/tracking
- Reported incidence is tiny compared to the size of companies responding, and increased incidence is uncertain
 - Increased complexity dealing with compliance issues is projected
- Most employers are considering getting assistance from somewhere – more from new relationships than existing ones – but only 1 in 3 has engaged help

So...How do progressive employers leverage expertise to solve specific ADA challenges?





Our Experts

Laurie Brednich

Director, Employee Benefits



Lesley Gee

Senior Manager, Global Benefits



In their own words...

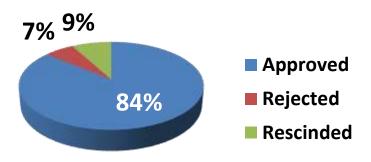
- Where we started
- Pain points
- Key objectives
- Solution / Resolution
- Predictions for the future
- Suggestions & Observations ("WWLD")



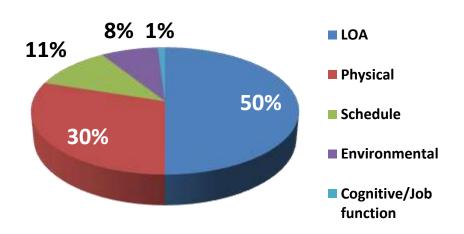
Market Reality

	Client "A"	Client "B"	Average
Employees	28,888	3,849	n/a
Incidence	3.4%	8.8%	4%
Leave as Accommodation	46%	64%	50%
Average \$ non-leave	Book of business		\$475

Approvals



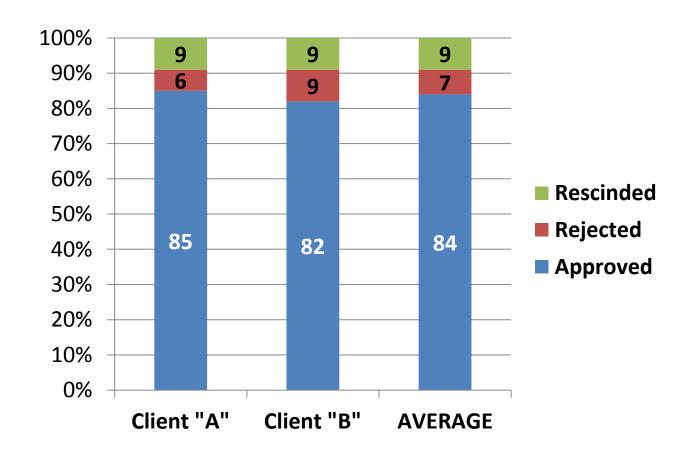
Accommodation Types





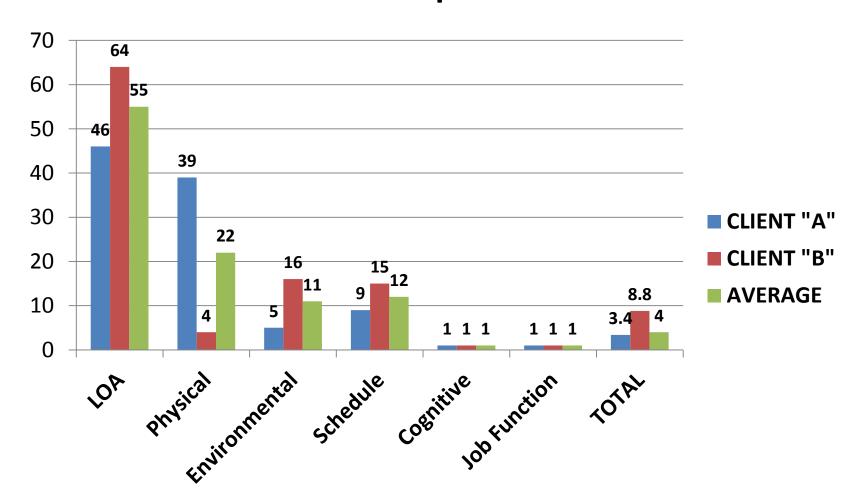


APPROVALS - BY CLIENT





Accommodation Requests – BY CLIENT





Lessons Learned

- Different corporate cultures seek the same remedy for different reasons
 - Continuum flows between "what's best for the employee" to "what's best for the company"
- Incidence is at least twice what you think it is
 - Many undocumented, unmanaged invisible but damaging
- Only about 40% of requests are leave related
- Expertise and focus are game-changers
- "Outsourced" means something different with ADA you can't delegate accountability
- ADA management is a process, not a quick fix
- Early adapters see ROI in risk reduction
 - Better data will yield better metrics



Questions

RELIANCE STANDARD

A MEMBER OF THE TOKIO MARINE GROUP

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Thank you