

# THE YES TURNKEY SOLUTION.

Want to be part of this impactful national initiative, reach your SDGs, create youth work opportunities, gain B-BBEE level(s)up, claim Social-Economic Development points and/or donation spend via a s18A certificate?

If your answer is **YES**, but your business simply does not have the space, capacity, or relevant work for youth, then the YES turnkey solution is designed for you.

# Efficient, effective, and easy!

Our YES-assessed and verified partners will recruit, contract and manage youth on your behalf for the full year of work.

The **YES** trusted turnkey solution (implementation partner (IP) model) has been established to enable the creation of work experiences at scale.

YES IPs give businesses who cannot afford, or do not have capacity, to host youth in their organisations an affordable and reliable way to make an impact. Your business, youth and their families and communities are all able to benefit.

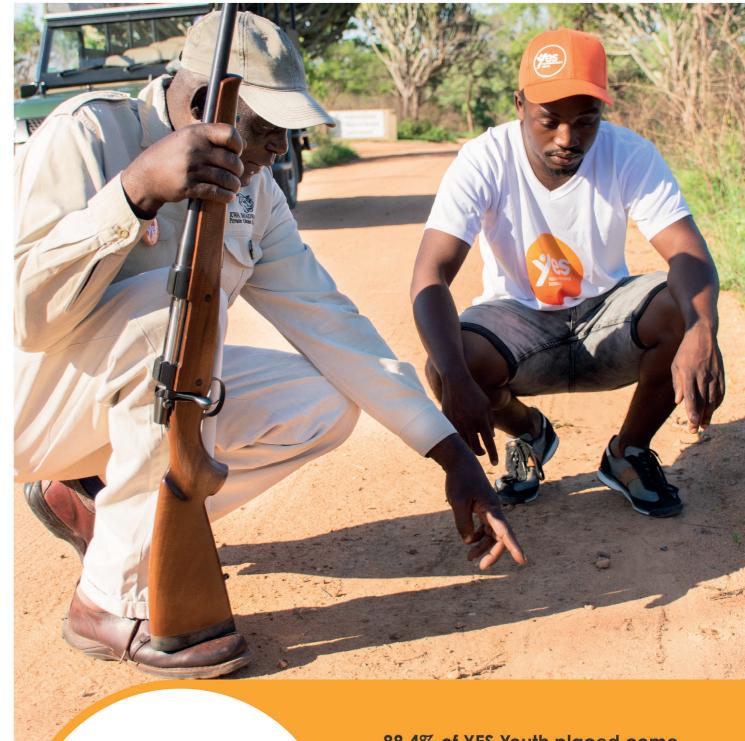
The YES IPs take care of the recruitment, admin, training and hosting whilst your business receives its B-BBEE level up. Regular reporting and digital dashboards enable you to keep a close eye on the development of the youth you have invested in.

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# THE IMPORTANCE OF IP WORK

Youth unemployment is one of South Africa's greatest scourges, keeping millions of youth **disenfranchised**, **desperate**, and **disillusioned** about their future. Through the YES turnkey solution, youth from across the country are able to get that **first chance** at playing an active role in **resetting** the economy.





88.4%

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88.4% of YES Youth placed come from grant receipient households, meaning that one youth income almost immediately has ripple effects across communities.

These jobs equal more active citizens, more tax payers, thriving businesses and communities and a country that works!



#### Agriculture



Education



Healthcare



Conservation



Early childhood development



**Digital** 



SMME development



Marketing and sales



Manufacturing

# THE YES TURNKEY SOLUTION

# How does the turnkey solution work?

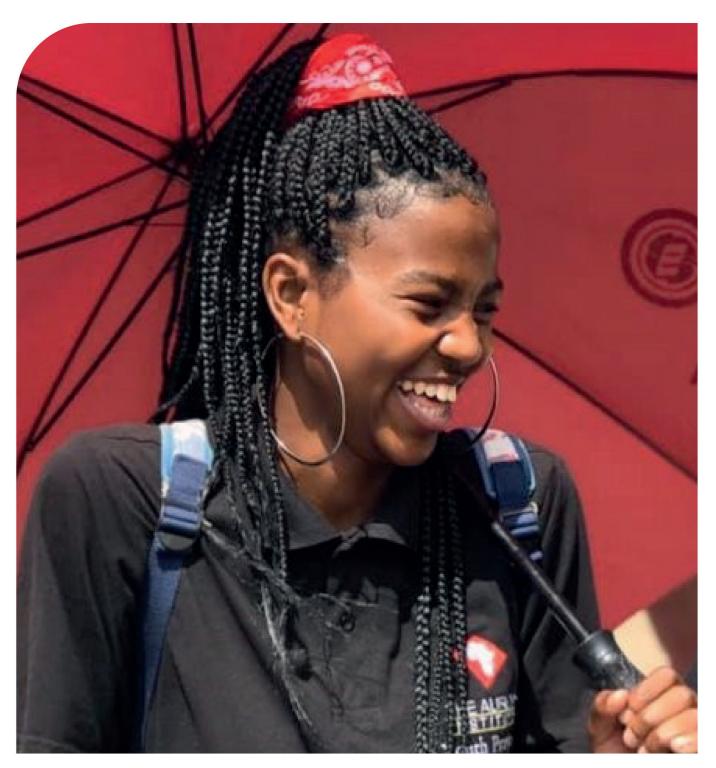
Spanning a range of sectors and industries, IPs work with YES to offer corporates the opportunity to sponsor complete youth 12-month work experiences. They place youth in some of the most critical sectors in South Africa.

This means that not only can you make a difference in terms of youth salaries, but you can have community-based, educational, health, social and environmental impact through employing young people in high-impact sectors.

A win-win for country, company and youth!
The well-managed and monitored process
includes recruitment, contracting, management
and deployment.



# BENEFITS OF THE TURNKEY SOLUTION





- Cost-effective
- Less admin
- More impact



- 33 IPs have been vetted across ten different industries, equaling a wide range of jobs that deliver social impact.
- Impact across 10 different industries.



- Youth are placed in social impact jobs from conservation to healthcare and education. The YES programme creates economic and social benefits.
- Building capacity in the heart of communities.



- Training opportunities include high-demand skills like coding and drone piloting, which equip youth for transition into 4IR careers.
- Absorption and pathway assistance.
- High app engagement.



- Quarterly reports plus dashboards with updates of youth, their app engagments and their success stories.
- Access to TIMU.

## BENEFITS OF THE TURNKEY SOLUTION

#### Value impact

- Youth employment
- Work experience and upskilling
- Economic impact and capital injections into townships and rural communities
- Youth directly build their communities through social or environmental work
- Greater preparedness for a digital future
- Ensures fewer youth or businesses get left behind





### **PRICING**

The turnkey solution offers exceptional value for money. For just **R9,700**, YES assists IPs with placing youth in quality work experiences on behalf of corporate sponsors. The youth are absorbed into a wide range of sectors, showcasing the double impact YES strives to achieve through these partnerships. For more information on the YES pricing and package, please click here.

#### Vetting IPs – a thorough process for business and youth

The YES IP team manages the vetting of organisations to become IPs and provide youth with quality work experiences while ensuring corporate sponsors obtain **their B-BBEE level ups.** 

#### All IPs selected by YES should meet the following minimum criteria:



B-BBEE level 1,2,3



NPO/NPC or For-profit



50% absorption for-profit



10% absorption NPO/NPC



Able to create 100+ work experience opportunities



**Payroll capabilities** 

#### ALL BUSINESSES (B-BBEE & Non B-BBEE)

Regardless of NPAT

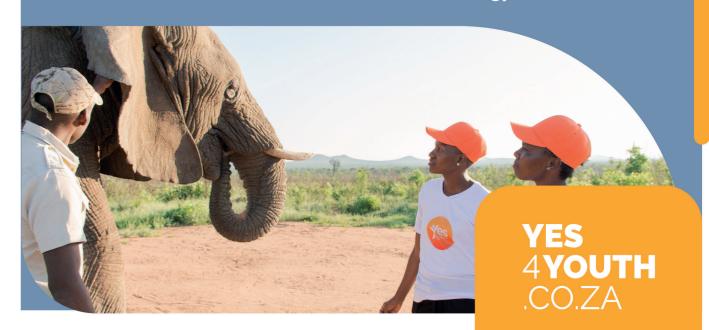
R9,700

per youth, per annum (Price excl. VAT)



VAT = R1,455 incl.VAT = R11,155

- All businesses are eligible for R1,000 discount from year 2 onwards
- Monthly salaries (starting from minimum wage of R3,760 per month) payable in addition plus UIF & SDL (not included in above costing)





Qualitative and quantitative assessment of an organisation's solvency, sustainability, training and ability to add value to youth lives and communities beyond YES.



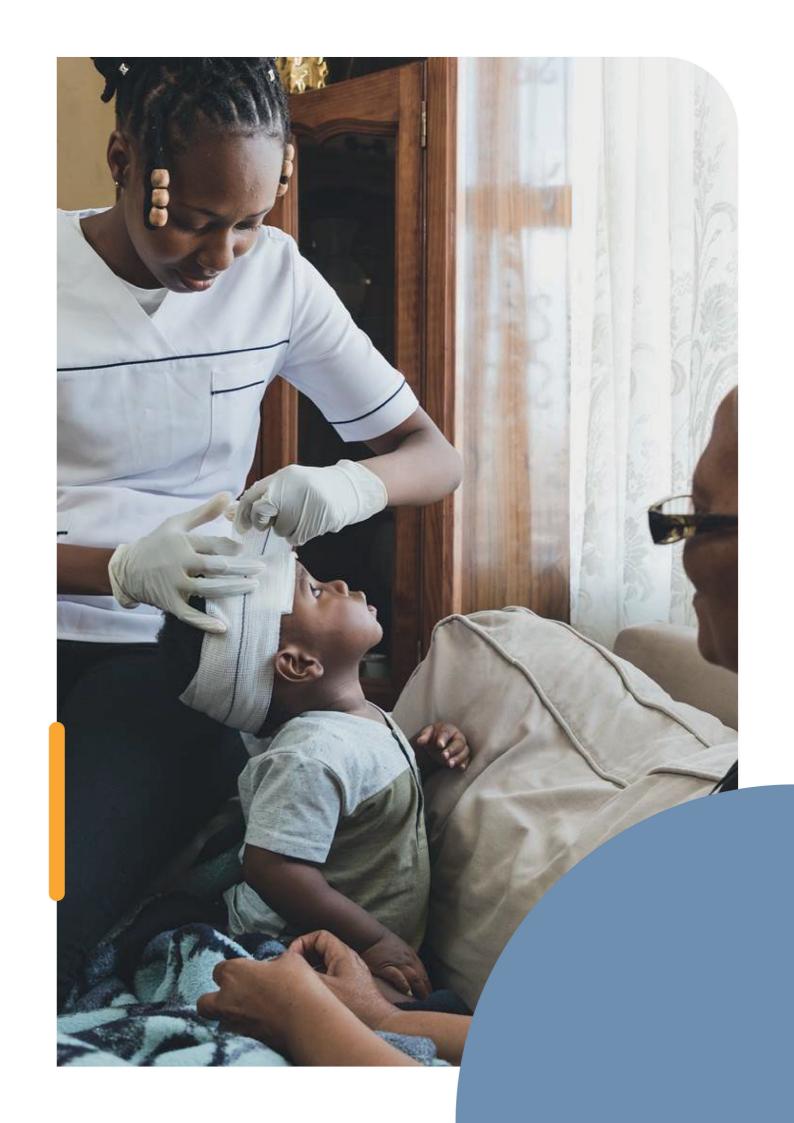
Youth workplaces are also regularly checked to ensure they are safe and stimulating environments. IPs are scored on their ability to provide close supervision, training and to effect social change through high impact programmes.



A monthly report and scorecard are generated by the YES team to monitor IP performance, maintain transparency and line of sight to the IP's progress in managing the youth entrusted to them. The scoring is based on the quality of youth engagement, administrative excellence and managing low drop-off rates.



Digital monitoring processes ensure all IP data is up-to-date and accurate, allowing YES to maintain rigour in the monitoring and evaluation process, making sure that your investment is spent wisely, ethically and for optimal impact.



### YOUTH STORIES

#### REFLECTING THE IMPACT ON THE GROUND

# Some inspiring stories from YES Youth:

#### Some inspiring stories from YES Youth:

"The YES experience has changed my life. I can now support myself and my family financially. I love the work I do because it has an impact on my community: we assist farmers with herding livestock. This work experience has taught me to take care of nature. Now I have the skills to see if cows are sick or healthy and to differentiate which grasses are good or bad for animals. This is shaping me to become a farmer in future. My message is that we must protect the nature and land as it takes care of us. Nature can provide jobs for communities."

Farence Mlambo, Agri assistant at Conservation South Africa

"I am truly grateful to be a part of this initiative and I am keen to learn and absorb all the tools and skills to use when working with learners in the foundation phase. I love working with small children and being a part of this programme serves as the perfect opportunity for me to able to interact with them and help them reach their full potential."

**Ledile Masemola,** Teacher's assistant at Funda Wande, sponsored by Ford motor company of southern africa manufacturing.





Thank you for saying **YES** 

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