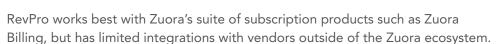




Designed as a specialized on-premise revenue recognition software, **Zuora RevPro** is best suited for enterprise B2B companies with low volume of highly complex and custom contracts.



Typical Zuora RevPro implementation averages around 12 months.





Founded in 2009, Leeyo Software built RevPro in order to solve complex revenue recognition processes for enterprise companies. In 2017, Zuora acquired Leeyo RevPro in order to complete its portfolio of subscription-based applications prior to its IPO in 2018. Zuora is a leading provider of subscription order-to-cash solutions built for today's Fortune 500 including Zuora Central Platform, Zuora Billing, Zuora CPQ, and Zuora Collect.

A DEEPER DIVE INTO REVPRO'S PROCESSES



CONFIGURE TEMPLATES & ASSIGN HIERARCHIES

Prerequisites (e.g. file specifications, fields mapping, grouping) need to be performed to ensure raw data matches templates. Each revenue contract must be defined and assigned SSP hierarchy.





UPLOAD CSV FILES

Must use specified templates to upload data from transactions/ cost, events, bundles, and manual JE. Export uploaded CSV file to local system.





VIEW
TRANSACTIONLEVEL DETAIL



RUN CUSTOMIZABLE REPORTS We are the only fully automated revenue sub-ledger built for high growth Internet companies with high volume and revenue complexity.





Leapfin leverages Robotic Process Automation (RPA) to streamline your company's revenue operations and reduce time-to-close by over 90%.



REVENUE RECOGNITION

Ensure compliance with ASC 606 and IFRS 15. Automate complex revenue recognition rules such as SSP reallocation, triggerbased recognition, and mid-cycle amendments.



ORDER-TO-CASH RECONCILIATION

Connect the dots between sales and bank settlements. Full visibility into every single transaction with multi-currency and FX conversion support.

OUR REVENUE PROCESS AUTOMATION PLATFORM





SEAMLESS

Our highly scalable platform connects to your existing systems and handles any volume of historical & real-time data.





ROBOTIC PROCESS AUTOMATION

Leapfin fully automates all revenue processes and eliminates data discrepancies/manual errors with our RPA rules engine.





CONTINUOUS

Accurate revenue reports are available real-time, empowering you to make the right decisions for your business.



ONE-CLICK INTEGRATIONS







Braintree A PayPal Company















For high growth Internet businesses with high volume & revenue complexity



For enterprise B2B businesses with low volume but complex contracts that require customization



.ıLeapfin

ZUORA REVPRO



INFINITE SCALABILITY



SaaS solution built for large transaction volume



On-premise product not designed for high growth Internet companies



SEAMLESS INTEGRATIONS



Seamlessly integrate with ERPs, CRMs, billing, payment, in-house systems



Must upload CSV files to import transactions, costs, etc. from payment systems



FULLY AUTOMATED



Leapfin's rules engine automates everything from integration to reporting



Data must be manually uploaded via CSV files



LOW TOUCH IMPLEMENTATION



Limited engineering resources required



Heavy engineering resources necessary. Additional cost of Professional Services.



TIME TO VALUE



< 3 months until Leapfin is fully integrated & up and running



Average implementation of 12 months



REPORTING CAPABILITIES



Build your own customizable reports or choose from our existing stack



Highly customizable reports for internal and external stakeholders



CASH RECONCILIATION



Easy order-to-cash reconciliation automated within Leapfin



Capabilities offered in Zuora Billing. Must purchase separately.



HERE'S WHAT OUR CUSTOMERS SAY

We evaluated many revenue recognition solutions on the market, and only Leapfin could support our business complexities and rapid growth.

TOP HAT

