ZEECO MIDDLE EAST LTD.



BURNERS | FLARES | THERMAL OXIDIZERS | VAPOR CONTROL | RENTALS | AFTERMARKET



Zeeco Middle East Ltd. manufacturing facility



Zeeco Middle East Ltd. office



Zeeco Middle East Ltd. manufacturing facility

Global Commitment. Local Investment.

Zeeco is the global leader in advanced combustion and environmental solutions for complex applications in the refining, gas processing, production, petrochemical, LNG, power, marine and offshore, biogas, and other industries. For more than 40 years, Zeeco has designed, manufactured, and delivered engineered systems across the globe. Our new Zeeco Middle East Ltd. (ZMEL) facility in Dammam Industrial City is our base of operations in the greater Middle East and North Africa regions.

Transfer of Knowledge and Recruiting Saudis.

After operating in the Kingdom for three decades, Zeeco, Inc., decided to partner with a Saudi firm, Midad Holding Company - Al Fozan Group, to establish a local facility that meets both Saudi Nationalization and Saudi Aramco In Kingdom Total Value Add (IKTVA) requirements. No company with comparable expertise in combustion technology has previously invested in local fabrication or facilities in the Kingdom. ZMEL plans to partner with King Abdullah University and King Fahd University to work on R&D projects of mutual interest.

Previous collaboration between Zeeco and Saudi Aramco led to the development of the High Pressure Air Assist System (HPAAS) for smokeless flaring in areas without access to steam. Zeeco is the exclusive licensee for the Saudi Aramco HPAAS Technology.

Further technology and knowledge transfer will be facilitated through shop apprenticeship programs open to Saudi nationals, and a hiring program for Saudi national university graduates. Internship programs will provide opportunities for local university and technical school students to enter this rewarding industry. In turn, ZMEL will have the opportunity to attract and retain talented young employees who wish to stay in the Kingdom to begin their careers.



Zeeco Middle East Ltd. facility, Dammam Industrial City

ZMEL - IKTVA Compliance Overview

Program Benefits

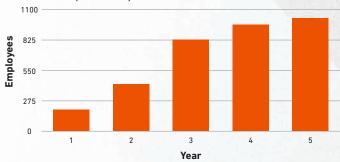
- · Establishes first facility within the Kingdom to design and manufacture combustion equipment
- Establishes apprenticeship program for Saudi nationals to teach fabrication skills such as welding, machining, equipment troubleshooting, and servicing
- · Provides internship program for local Saudi university and technical school students
- · Pathway to employment for Saudi university graduates with Engineering, IT, or Management degrees, including intensive training at Zeeco, Inc., global headquarters
- Testing and research and development capabilities in conjunction with King Abdullah University and King Fahd University
- · Purchasing of components and raw materials for equipment fabrication from local vendors, increasing employment in aligned industries
- · Expedited equipment deliveries and access to technology for Aramco and SABIC projects
- · Reduced costs for maintenance and inspection projects within the
- · Development of in-depth combustion engineering and design expertise within the Kingdom

Facility Highlights

- Located on 5,000m² site
- · 1,650m2 of main fabrication area under roof
- 950m² two story administrative and engineering offices building; 300m² shop administration offices
- Facility completed in 2018
- Fabrication of burners, flare tips, pilots, combustion/ignition control systems, steam control skids, small pressure vessels, and structural steel components

Indirect Labor Force

Saudis employed by local vendors to support Zeeco's production process represent an indirect labor force



Projected Direct Hiring

	Year 1	Year 2	Year 3	Year 4	Year 5
Labor Force	21	42	83	95	102
Non-Saudi	14	25	50	55	59
Saudi	7	17	33	40	43

The Zeeco Difference

Our only business is the combustion business. By concentrating on what we do best, Zeeco has grown into a worldwide leader in combustion solutions. We are a privately held company whose ownership stays highly involved in daily operations, with upper management comprised of the world's leading combustion experts.

When you call Zeeco, we answer. When you make a request, you get a guick, efficient response. We are lean and agile, able to make decisions quickly, without bureaucracy and red tape. Our sales, engineering, and purchasing groups work hand-in-hand to deliver highly competitive quotes and heroic turnaround times. We stand ready and willing to travel anywhere in the world to discuss upcoming projects firsthand, and to ensure that every existing project runs seamlessly.

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Choose to work with our dedicated, flexible, and innovative team, and you won't be disappointed. Call or email us today to request a quote or to learn more about our proprietary combustion systems

Certification applies to Zeeco Headquarters.

