



## COMMERCIAL TRAINEESHIP (FULL TIME)

### Why work at Dekkers?

You will work for one of the market leaders in strategic brand building. We are all about taking responsibility, seizing opportunities, and having an open and involved culture for our clients and each other: What you see is what you get!

For our international clients such as Heineken, Red Bull and Dunkin Donuts, we dedicate ourselves to increasing their brand visibility and sales at key sales points. As a Commercial Trainee at Dekkers International, you will develop a deep understanding of the market and develop the skills you need to be a successful professional in about two years.

Together we'll work on a learning plan that balances business requirements and personal development. From day one, a mentor from the commercial team will support you. After completing the traineeship, you'll be ready for a future sales management role within the organization.

### What do we offer?

- Plenty of room to develop yourself (professionally & personally)
- Modern and green workplace close to the city centre of Eindhoven, including a bar and future office gym (2022)
- Competitive salary and benefits
- Electronics and supplies you need to do your job effectively
- Work hard / play hard mentality
- A young and dynamic team!
- Regular fun activities, events and trips together



# COMMERCIAL TRAINEESHIP

**Are you ready to help brands reach their targets through innovative solutions?**

## What will you do?

Your first months are dedicated to getting to know our company, the field we operate in and the systems we work with. Your key tasks consist of coordinating and arranging our lead flows, creating attractive sales opportunities and providing a decent follow-up.

Later on, you'll learn from our experienced sales managers what it takes to succeed in this type of role. During your traineeship, you'll get all the knowledge you need about sales, inbound marketing, logistics, design, product quality, project management and commercial decision making.

**Become a preferred partner for marketers and brands worldwide.**

## Who you are?

- An inspiring individual & affinity with commerce and marketing.
- Excellent communication skills.
- Comfortable to commit to targets, goals and you always try to exceed expectations.
- New business, inbound marketing and lead generation processes interest you.
- Your digital skills are up to date and you're a quick learner (Knowledge of Hubspot is a pro)
- Willing to travel in your career.
- Open to exploring different roles, your talents and are willing to grow by learning.
- A relevant HBO (Bachelor) degree
- Thrive in an international environment
- An excellent English (C2) level and a proficient level of another foreign language (German/Spanish/French) is a plus.

Did we get your interest?

You can send your motivation and previous work portfolio (if applicable) to Willeke Munro van Uden [careers@dekkersinternational.com](mailto:careers@dekkersinternational.com)