



APLS AGM 2020  
A year like no other  
11 December 2020

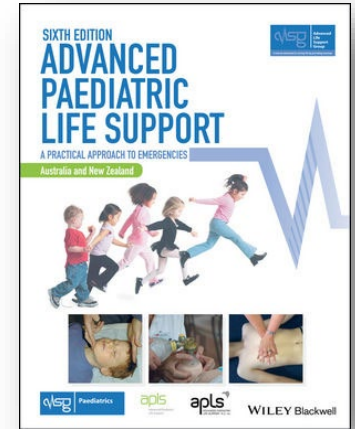
# Welcome & Zoom Rules



- Welcome by Chair
- This is an official Annual General Meeting
- All microphones will be muted. Please “raise your hand” if you would like to contribute and we will enable your microphone.
- All voting members will be able to vote on the 3 motions via the Poll function.

# Our HIGHLIGHTS from 2019/20

- 92 courses, over 1670 learners
- Continued **course updates** including
  - 2 remote GLC courses
  - roll out of new **Airway Rescue** workshop (with videos)
- Embedding of **Course Coach** role to provide feedback to instructors
- Closer partnerships with APLS NZ & ALSG UK
- Recruitment:
  - New Chief Executive Officer (Rod Wealands)
  - New APLS Executive Assistant (Louise Robertson)



# Numbers that matter



**March to June 2020**



No of courses cancelled – 22 APLS, 7 PLS & 1 GIC



Number of refunds – 176 \$317,387.60



Number of faculty directly effected - 421

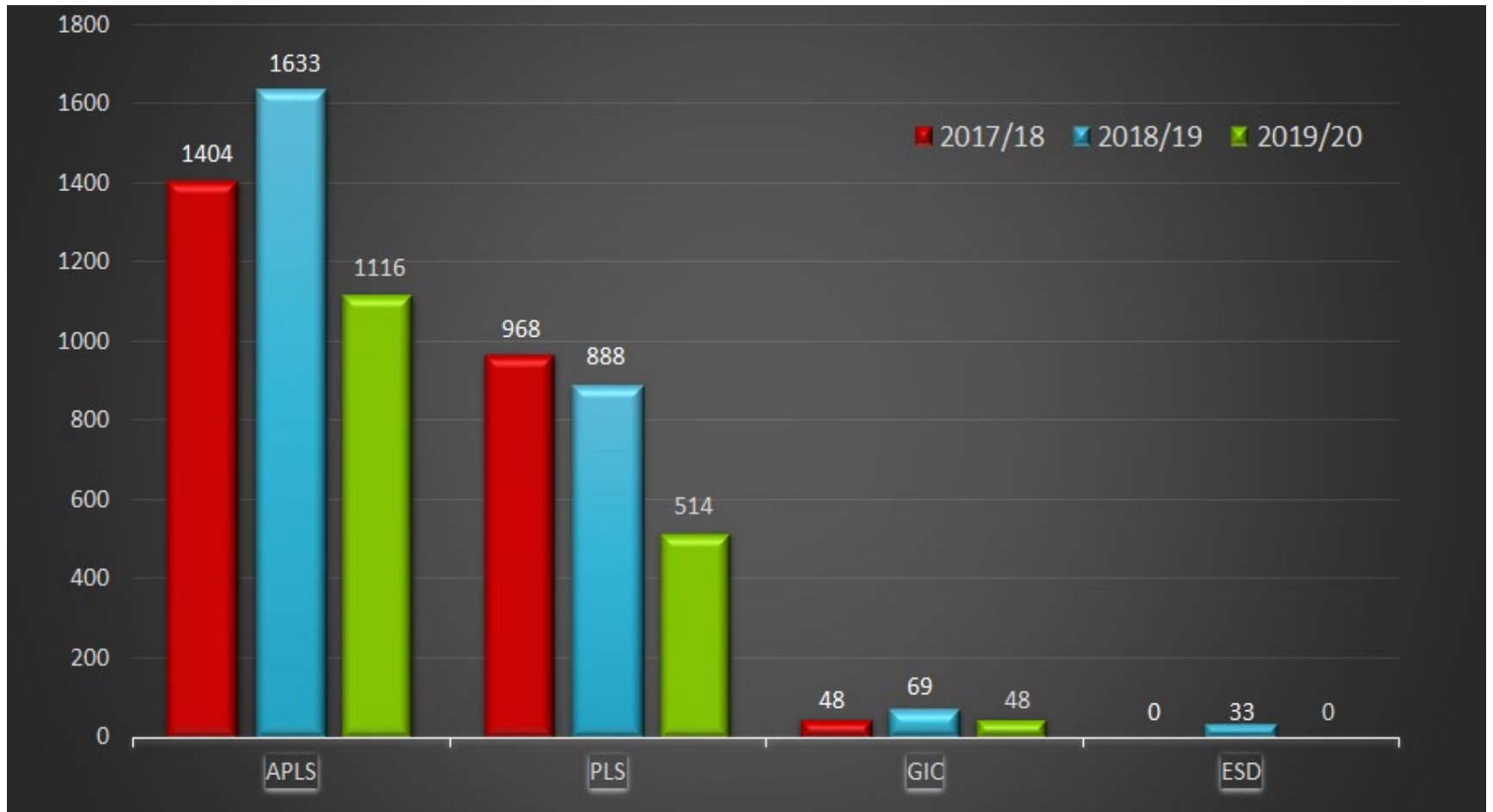


No of candidates directly effected – 604

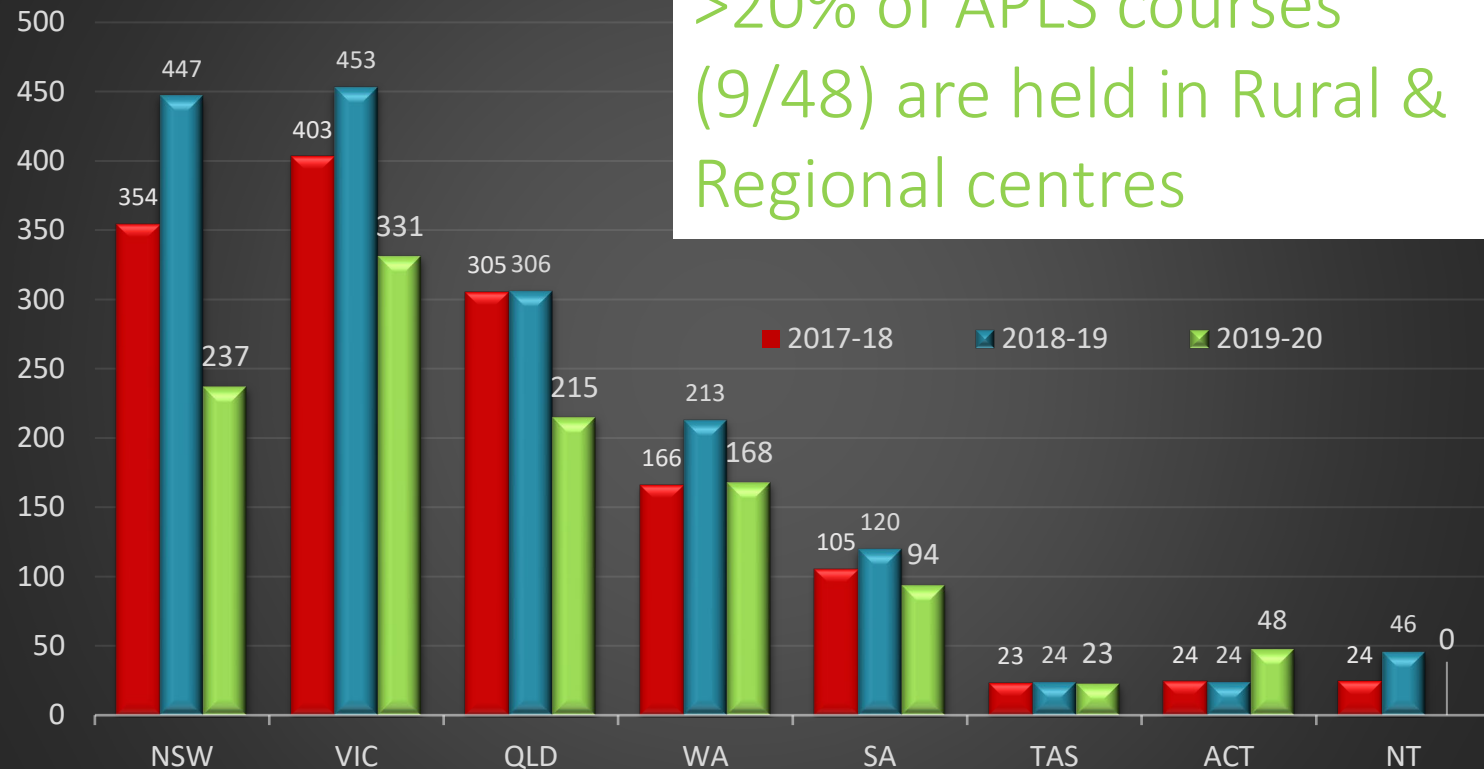


\$1,228,408.00 movement of course Transfers, Vouchers and Refunds

# PROVIDERS TRAINED



# APLS TRAINING BY STATE



# PLS TRAINING BY STATE



# Our STRATEGY 2018-2021

## Our Purpose:

- Improving paediatric clinical outcomes in critical care situations

## Our Vision:

- By 2021, APLS will be recognised as central to improving the standard of care provided to acutely ill children in Australia

## Our Aspiration:

- By 2021, every child in Australia, with a serious or critical illness or injury, will experience the best care, positively influenced by the APLS community



# Our STRATEGY 2018-2021

## Our Core Approach:

- APLS is at the heart of a community of practice that works to train and influence healthcare professionals and others across the whole paediatric critical care experience:
- APLS acts as a scaffold for this community of practice, helping it by:
  - Distilling knowledge, evidence and best practice
  - Upskilling practitioners
  - Influencing, training, educating, and driving change in practice in paediatric care

# Our STRATEGY 2018-2021

## Our Focus Areas:

- Influence, educate and train at key “leverage points” in the eco-system to **ensure maximum impact**
- Content and expertise kept cutting edge and quality maintained:
- Continue to engage **instructor community**
- Better engage **course graduate community**
- **Modernise our office processes** “smarter not harder”

# ACKNOWLEDGEMENTS

- All of our APLS, PLS & GIC instructors
  - Past, Present & Future
- Our Course Coordinators
- **Our Learners**
- Committee Members
- Board Members
- CEO and Office Staff
- Your Families



# FINANCIAL STATEMENTS

APLS, 30 June 2020

**Deficit** for year ended 30 June 2020      **\$(505,274)**

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## REVENUE BY COURSE TYPE

	2020	2019
PLS	\$ 151,870	\$ 258,883
APLS	\$ 2,363,120	\$3,660,850

# PROFIT AND LOSS

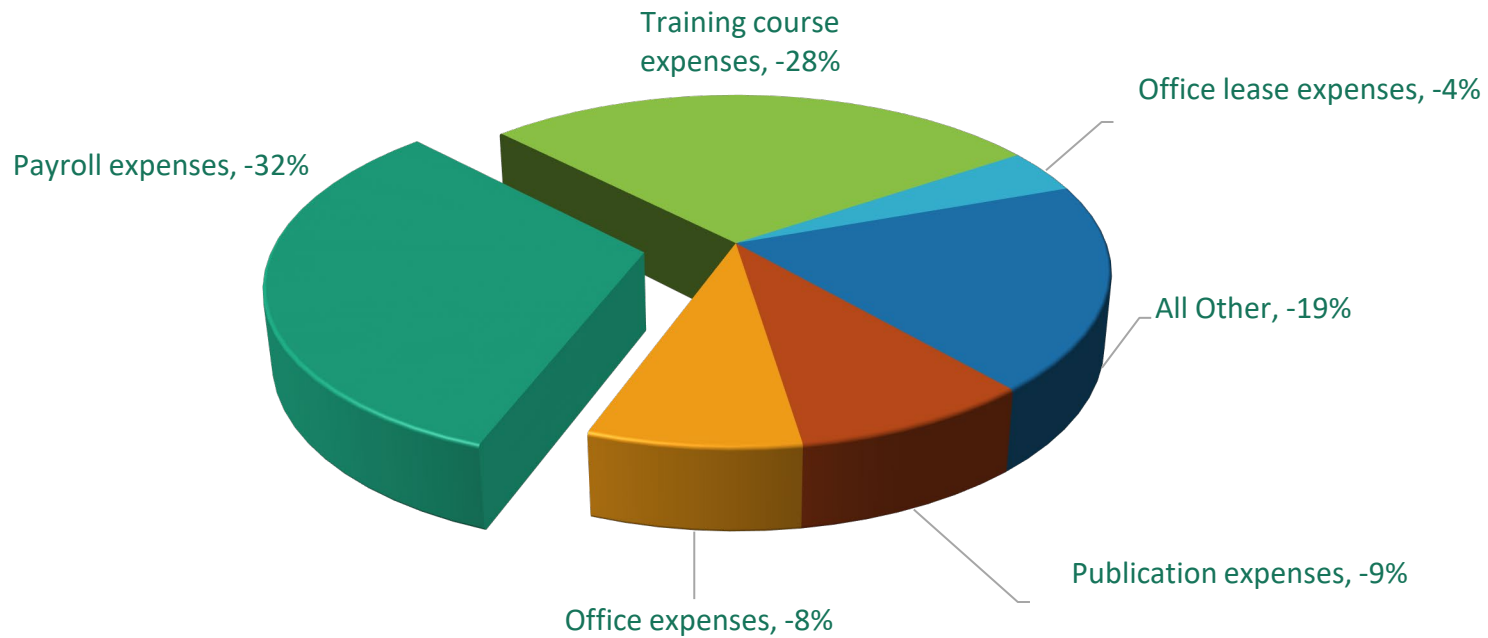
30 June 2020

## REVENUE

	2020	2019
Training courses	2,688,347	3,919,733
Interest income	37,777	58,439
Sundry income	363,110	72,163
Government assistance	152,500	0
Total Revenue	<u>\$ 3,241,734</u>	<u>\$ 4,050,335</u>

# EXPENSES

## ALL EXPENSES - 2020



# BALANCE SHEET

30 June 2020

<b>TOTAL</b>	<b>2020</b>	<b>2019</b>
Total Assets	<b>5,708,007</b>	3,952,761
Total Liabilities	<b>2,837,991</b>	1,536,701
Total Equity	<b>1,839,081</b>	2,416,060

# LOOKING FORWARD

Year ending 30 June 2020

## Budget 2020:

- With the 2<sup>nd</sup> wave hitting Victoria and travel restrictions still in place we had to cancel xx planned courses already planned for this financial year

## Strategic & Operational:

Uber for APLS



afterpay





# LOOKING FORWARD

Year ending 30 June 2020

## Budget 2020:

- With the 2<sup>nd</sup> wave hitting Victoria and travel restrictions still in place we had t

## Strategic & Operational:

- Implement new Strategic Plan
- Automate and improve efficiencies across the organisation
- New Inventory Management System
- Many new systems to be piloted and introduced including;

Uber for Business, Xero Expense Management, more on-line web forms, time management system, new communication channels (SMS) and new payment gateways (Latitude Pay / AfterPay)

- Lead the team and support them to be the best that they can be.

Uber for APLS



afterpay



# LOOKING FORWARD

Year ending 30 June 2020

## Budget 2020:

- Budgeting for similar profit in 2020

## Strategic & Operational:

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Uber for APLS



afterpay



PAC2019

APLSAGM

# Thanks to “The Team”



- Big thanks to our engaged and passionate Board for their support and encouragement.

# ANNUAL REPORT 2020

**Questions?**