



British Embassy  
Jakarta



UK - Indonesia  
A Great Friendship

# Energy Efficiency



## Market Engagement Event



19 October 2021

# Agenda

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- |                             |           |              |                                            |
|-----------------------------|-----------|--------------|--------------------------------------------|
|                             | <b>01</b> | 14:00 -14.15 | Welcoming remarks & introduction to UK PAC |
| Audience poll               |           |              | -----                                      |
|                             | <b>02</b> | 14:20 -14:40 | Indonesia-UK PACT - Call for Proposals     |
| Audience poll + 5 min break |           |              | -----                                      |
|                             | <b>03</b> | 14:45 –15:00 | Application process and requirements       |
|                             | <b>04</b> | 15:00 -15:25 | Q&A                                        |
|                             | <b>05</b> | 15:25-15:30  | Wrap-up and next steps                     |

# 01

## **Welcoming remarks & introduction to UK PACT**

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**Shadi Fathizadeh**

*Department for Business,  
Energy & Industrial Strategy  
(BEIS), UK Government*

# UK PACT: Partnering for Accelerated Climate Transitions

UK PACT is a £270 million programme running between 2018 and 2025

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## Mission and vision:

- Delivered by **BEIS, the UK's Department for Business, Energy and Industrial Strategy**, through the UK's International Climate Finance (ICF) portfolio
- Supporting **achievement of Nationally Determined Contributions (NDCs)** and the long-term goal of the 2015 Paris Agreement to **limit dangerous climate change**
- **Demand-driven**, adjusting key focus areas based on partner countries' needs and sectoral priorities

## We will achieve this by:

- Working with partner countries to improve the capacity and capability of key institutions to reduce emissions and foster inclusive economic growth
- Addressing barriers and constraints to clean growth
- Pursuing opportunities for greater climate ambition

# UK PACT programme structure

A flexible, demand-driven delivery model with three core components to support transformational change

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## Strategic oversight

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### Country Programmes



Support in partner countries for **demand-driven projects providing capacity building** to accelerate low-carbon transitions

### Green Recovery Challenge Fund



Support for **innovative capacity building** projects in a **wider range of ODA-eligible countries** to promote emissions reductions and low carbon solutions

### Skill-Shares and Secondments



Short term **skill-shares** between UK experts and their country counterparts, and long-term **secondments** into key institutions

# UK PACT Country Programmes



- Working in **partnership with high ambition countries**
- **Identifying priority sectors based on the country context** and demand identified by relevant government stakeholders
- **Providing grants for capacity building projects** in priority areas, which are delivered by selected implementing partners (e.g. NGOs, businesses, academia etc.).



## China

China has the opportunity to play a critical and fundamental role in tackling climate change, through its influence and approach domestically, regionally and globally.

## Colombia

UK PACT has partnered with Colombia, a country with a strong commitment to international and domestic action on climate change and sustainable growth.

## Indonesia

Indonesia has great potential for a low-carbon transition in the urban transport, energy efficiency and carbon pricing sectors which UK PACT is proud to support progress on.

## Kenya

The UK and Kenya have committed to work together to accelerate action on climate change while creating green jobs, and UK PACT is key to delivering this partnership.

## Malaysia

Malaysia has seen significant shifts in the climate governance landscape over the last few years and UK PACT is proud to be a partner in further accelerating strategic climate action.

## Mexico

UK PACT has partnered with Mexico, a country with a rich history of commitment to climate action and deep history of alliance with the UK.

## Nigeria

UK PACT is partnering with Nigeria to support the implementation of its Nationally Determined Contribution (NDC) and deliver ambitious action on climate mitigation.

UK PACT has partnered with South Africa to support action on just

# Adapting to COVID-19 – Supporting a green, clean and resilient recovery

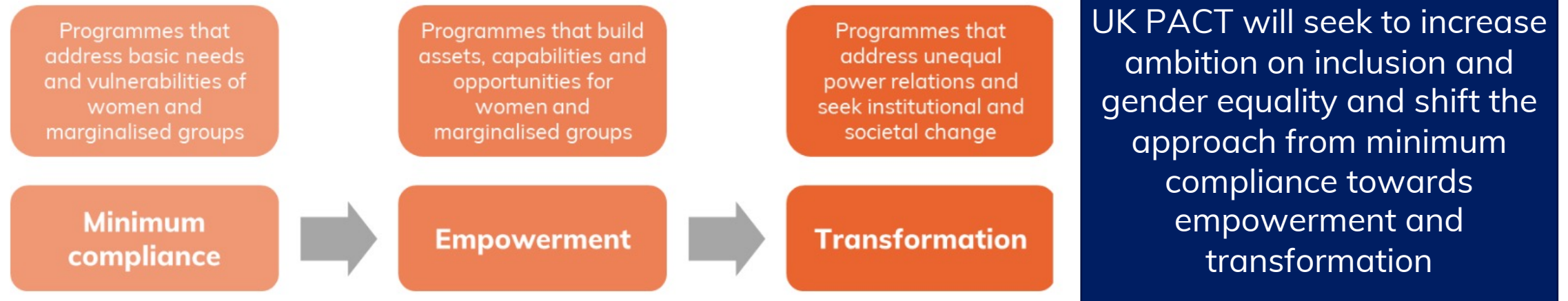
UK PACT aims to deliver sustainable change and should play a role in supporting green and inclusive economic recovery efforts for government, businesses and civil society

- UK PACT has an important role to play in contributing to a **green, clean and resilient recovery** and ensuring new policy, planning, investment and action remains aligned with climate ambitions
- As part of our assessment criteria for the next phase of UK PACT, we will be looking for evidence of how project proposals can contribute to **both emissions reductions and economic recovery** objectives
- We will look for **robust risk assessments and mitigation strategies** to ensure projects have the flexibility and adaptability to prepare for continued uncertainty and change within the operating environment



# Adapting to COVID-19 – Supporting an inclusive transition

## Gender Equality and Social Inclusion



To achieve these objectives, GESI considerations are mainstreamed across the programme and built into its outputs accordingly



**Audience poll**

**Zoom**

# 02

## **Indonesia-UK PACT Call for Proposals**

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**Ridwan Kurniawan**  
*British Embassy Jakarta*

# Energy Efficiency

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- Indonesia has set ambitious targets in achieving an energy efficiency rate of 17.4% for all sectors by 2025. This is based on potential energy savings of 15-35% for the transportation and household subsectors and 10-30% for the industrial and commercial subsectors.
- These savings translate to 96.3 million tons CO<sub>2</sub> equivalent of emissions reductions in Indonesia, or around one-third of the country's reduction target from the energy sector.

**Indonesia-UK PACT powers existing UK-Indonesia climate focused initiatives; as well exploring new areas for collaboration on reducing emissions and promoting low-carbon development.**

**In November 2021, Indonesia-UK PACT in collaboration with the UK-Indonesia low-carbon energy partnership programme MENTARI, will launch a funding opportunity for projects in the energy efficiency sector.**

# The upcoming Call for Proposals – Energy Efficiency

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- Technical assistance and capacity building with the **Indonesian Ministry of Energy and Mineral Resources** as well as other actors in the energy efficiency sector
- Projects will be selected through a **one-stage open and competitive call**
- Approximately **GBP 2.7 million** for three years
- The duration of each project will be between **12 months** and **3 years**
- Grants of between **GBP 200,000 – GBP 500,000 per year per project** will be awarded to successful applicants
- All projects must be delivered on **a not-for-profit** basis

In light of the COVID-19 pandemic and its socio-economic impact in Indonesia, we also welcome innovative projects that respond to this situation within the sector.

UK PACT will also launch a call for proposals for the carbon pricing sector in November 2021. A market engagement event for this is scheduled for 21

October 2021.  
For more information, visit [www.ukpact.co.uk](http://www.ukpact.co.uk)

# Counterparts and Implementing Partners

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## Counterparts (recipients of project outputs)

The **Indonesian Ministry of Energy and Mineral Resources** or other relevant actors in the energy efficiency sector

## Types of organisations eligible to apply for UK PACT grants

- Academic institutions
- Private sector organisations (consultancies etc.)
- Industry or professional associations
- NGOs
- Think tanks

**Government departments and/or agencies are not eligible to apply for UK PACT Grant Funding**

# We are asking for proposals across 3 categories of support

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1

Supporting the Ministry of Energy and Mineral Resources, as well other relevant actors, to have increased capacity to prepare, implement and monitor energy efficiency projects both in the public and private sectors



2

Supporting the Ministry of Energy and Mineral Resources, as well other relevant actors, to increase their capacity to implement efficiency measures in buildings such as government offices and existing transport infrastructure buildings, and where relevant, to set ambitions towards net-zero buildings



3

Supporting the Ministry of Energy and Mineral Resources, as well other relevant actors, to have additional, credible policy options to increase fiscal and financial incentive for energy efficiency projects and the ability to implement them



# Proposed areas of support and output

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Supporting the Ministry of Energy and Mineral Resources, as well other relevant actors, to have increased capacity to prepare, implement and monitor energy efficiency projects both in the public and private sectors



# 1



- **In 2022**, together with MEMR identify, train and certify targeted professionals to become Certified Energy Managers, Certified Energy Auditors and Certified Assessors for Energy Managers (e.g. using the National Professional Certification Agency's modules and certification)
- **In 2023- 2024**, together with MEMR identify, train and certify targeted professionals to become Certified Investment Grade Auditor (CIGA) and Certified Energy Savings Verifier (CESV), including developing national modules/ curriculum for CESV
- **In 2022**, together with MEMR plan, develop and roll out a new functional position of energy conservation superintendent



# Proposed areas of support and output

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## 2

Supporting the Ministry of Energy and Mineral Resources, as well other relevant actors, to have increased proficiency on implementing efficiency measures in buildings such as government offices and existing transport infrastructure buildings, and where relevant, to set ambitions towards net-zero buildings



- **In 2022**, provide capacity building and technical assistance to support 24 Provincial Energy Agency office building managers to plan, implement and monitor their energy efficiency measures
- **In 2023- 2024**, work with MEMR, Ministry of Transportation and relevant state-owned enterprises to develop:
  1. A national roadmap for energy management in transport infrastructure buildings, including identification of selected projects for piloting
  2. Policy recommendations for enabling regulations for energy management in transport infrastructure buildings
  3. Technology and case studies catalogue for energy efficient and net zero transport infrastructure buildings
  4. Pilot preparation for selected transport infrastructure buildings





# Proposed areas of support and output

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3

Supporting the Ministry of Energy and Mineral Resources, as well other relevant actors, to have additional, credible policy options to increase fiscal and financial incentives for energy efficiency projects and the ability to implement them



- **In 2022**, develop policy recommendations that incentivise customers to install energy efficiency technologies (EE appliances, retrofitting, etc). For example, a fiscal policy recommendation to remove minimum payments for electricity bills for customers who apply energy efficiency measures



- **Throughout 2022 – 2024**, support debottlenecking of EE financing by developing supporting financial products such as Energy Savings Insurance (ESI) and Partial Credit Guarantee (PCG). The support can include (but is not limited to) developing feasibility studies and product design, then prototyping and piloting these with relevant stakeholders

# How to respond to the priority areas

How many themes can I apply for?

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- Applicants can strategically address one or more priority areas of intervention within one proposal. Each proposal will be assessed independently.
- Applicants should propose projects of between 12 months and 3 years in duration as is relevant to the intervention or selection of interventions being delivered.
- Projects must be no shorter than 12 months long and no longer than 3 years.
- All proposals must be able to demonstrate how they would achieve impact within one year (even those which could be continued for years 2 and 3).

**Audience poll**

**Zoom**

**5 min break**

**5 min break**

# 03

## **Application process and requirements**

Anissa S. Febrina  
*UK PACT Palladium*

# What's required?

## Eligibility requirements

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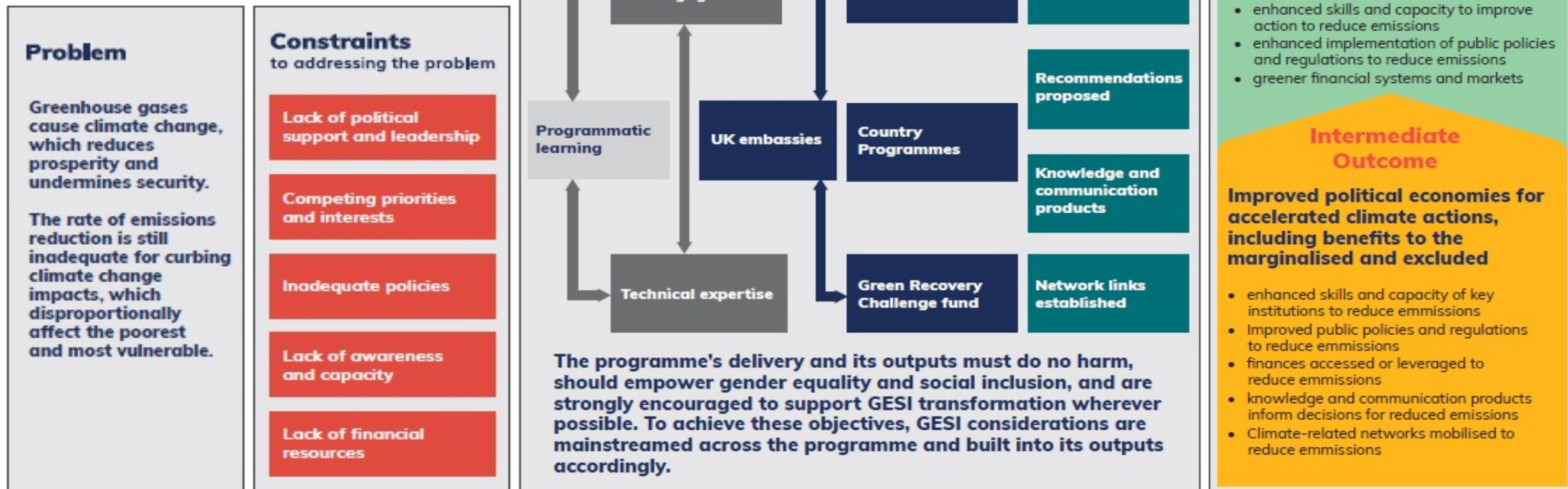
### Organisation eligibility

- ✓ Think tanks, consultancies (private sector firms), academic institutions, NGOs, professional associations or similar organisations that have the knowledge, skills and experience to deliver Technical Assistance projects relating to one of the priority sectors outlined
- ✓ Experience of delivering similar projects
- ✓ Consortia of international and national organisations encouraged
- ✓ Government agencies and/or departments are not eligible to apply either as a lead organisation, or as a partner organisation within a consortium

### Project eligibility

- ✓ Strategic fit with the UK PACT priorities outlined
- ✓ **Demonstrate clear pathways and plan to engage intended counterparts in Indonesia**
- ✓ **Between 12 months and 3 years**
- ✓ Between £200k and £500k per year per project
- ✓ Incorporating opportunities to advance GESI

# UK PACT Theory of Change



# UK PACT Selection criteria

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**Selection criteria will be divided into grant project design and workplan, project management and budget**

There will be a strong emphasis on:

- The extent to which projects respond to the ToR outlined
- The degree to which projects fit within the overall UK PACT Logframe
- The extent to which gender equality and social inclusion have been given priority within the project plan and outputs
- The plans for managing the project, including confidence that evidence of outputs achieved and progress reporting will be delivered on schedule
- Ensuring value for money

UK PACT projects can be demanding due to the requirement for evidence of all outputs achieved. Project management, results measurement and gender equality and social inclusion are all priorities for UK PACT and we encourage applicants to plan and budget for these tasks adequately



# Results monitoring and case studies

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- Proposals will include the submission of a Results Monitoring Plan describing proposed project outputs and their expected impact. The outputs proposed by projects should be aligned with the 4 output types in the UK PACT Theory of Change (ToC)
- Further guidance on UK PACT's programme level MEL framework, including ToC and Logframe, will be provided alongside the application process to facilitate project MEL development
- Projects will be expected to report on project outputs, alongside technical, financial and risk reporting
- UK PACT will carry out an annual review process to ensure quality delivery and responsiveness to Government of Indonesia's demand
- Projects will be encouraged to identify opportunities for developing case studies



# Process and timeline

One stage process for selection of projects



# Preparing a proposal

UK PACT Country Programmes Proposal Template

UK PACT Country Programmes Budget and Workplan Template



UK PACT Country Programmes Results Monitoring Plan

All available on the Indonesia page on the UK PACT website:

[www.ukpact.co.uk/country-programme/indonesia](http://www.ukpact.co.uk/country-programme/indonesia)

Budget Summary Level Review												
DO NOT EDIT THIS PAGE												
Project Title: 0												
YR 2021/22												
	Q1 Monthly Cost			Q2 Monthly Cost			Q3 Monthly Cost			Q4 Monthly Cost		
Month	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Direct costs	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0
Overheads	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0
Quarterly Budget												

UK PACT Impact Monitoring and Evaluation Template			
Category	Name	Organisation	Email address
*Person	Nominated monitoring and evaluation contact:		
*Person	Please use this template to li		
*Person	We will use the information:		
*Person	Please provide specific inform		
*Person	Output 1 - Training of key		
*Person	If you plan to provide traini		
*Person	Name of training workshop and/or engagements		
*Person	Results Monitorin		



UK PACT Country Programmes Full Proposal Form – 2020

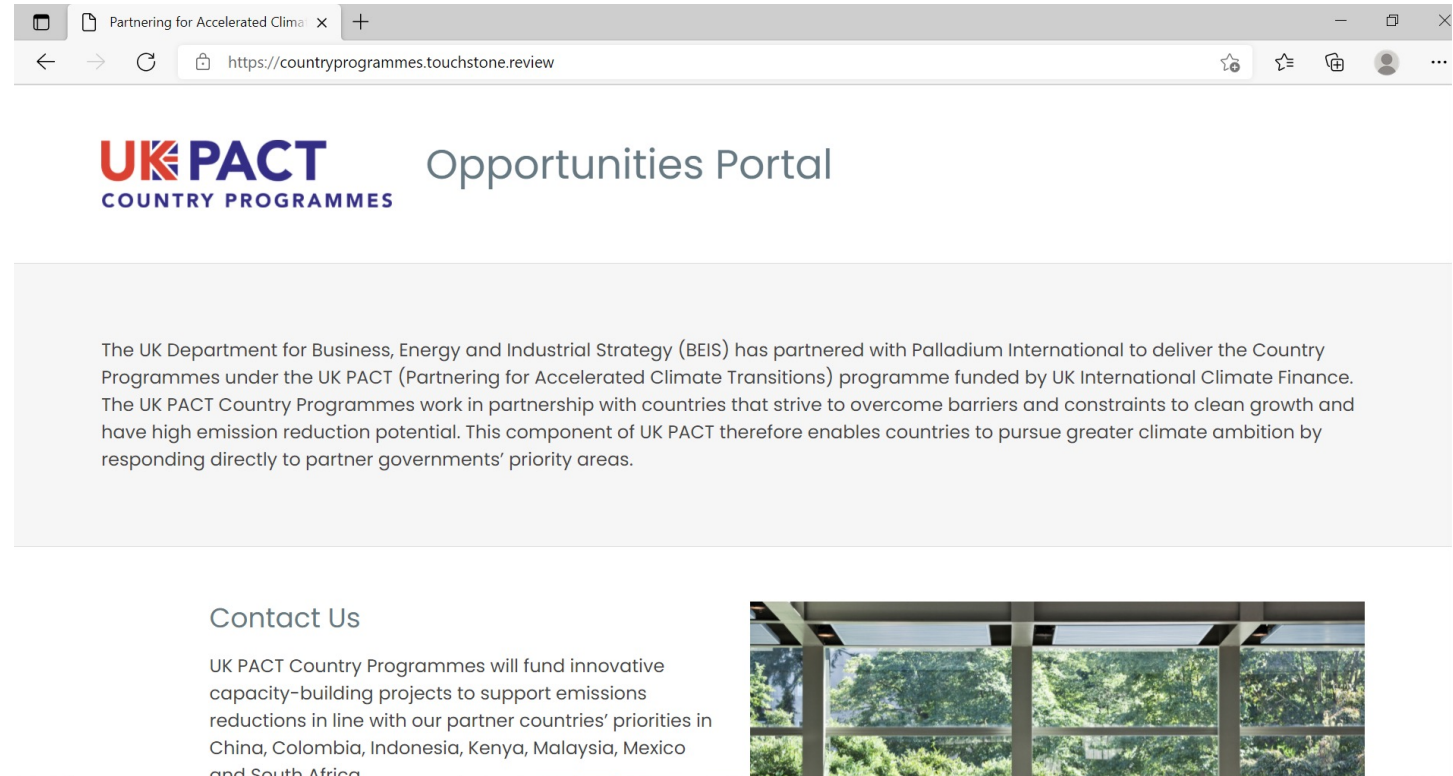
Full Proposal Checklist		
Do you have a Memorandum of Understanding (MoU) or similar agreement in place between all consortium partners?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Will you be able to set up a bank account that enables you to receive GBP (£) prior to receiving UK PACT funding?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Have you read the draft Grant Agreement, which can be found in the Country Programmes Opportunities Portal, and can you confirm that you accept the terms?		
There will not be an opportunity to negotiate the Grant Agreement following award and therefore organisations should ensure they are happy with the attached agreement before proceeding. If you have specific questions on the Grant Agreement, you may ask these in the form of clarification questions within the 5-working day limit for receipt of clarification questions.	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Have you checked that you have not exceeded the word limit in any section of this form?	YES <input type="checkbox"/>	NO <input type="checkbox"/>

# Country Programmes Opportunities portal

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All applications should be made through the Country Programmes opportunities portal

Interested organisations should register on the portal in advance of the call launch





**Projects will be selected through an open call to prospective applicants with a one stage competitive selection process.**

**All applications must be made through the Country Programmes Opportunities Portal and we invite prospective applicants to register on the portal in advance of the launch**



## How to apply

Projects will be selected through an open call to prospective applicants with a one stage competitive selection process.

All applications must be made through the Country Programmes Opportunities Portal and we invite prospective applicants to register on the portal in advance of the launch

Application specifications



Market engagement event



## About UK PACT

UK PACT (Partnering for Accelerated Climate Transitions) is a unique capacity-building programme running from 2018 to 2022. Funded by the UK Government's Department for Business, Energy and Industrial Strategy (BEIS) through the UK's International Climate Finance, it works in partnership with countries with high emission reduction potential to support them to

## Quick Links

About UK PACT  
Country Programmes  
Green Recovery Challenge Fund  
Skill-Shares and Secondments  
Events  
Apply Now  
Contact Us

# List of reference documents

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All relevant documents and templates will be included in the Country Programmes Opportunities Portal when you apply

- Proposal, budget and workplan and results monitoring plan [template]
- Terms of reference
- Applicant Handbook

Other useful references:

- Implementing Partner Handbook
- GESI Ambition Statement
- Country Programmes FAQs

# 04

**Q & A**

# 05

**Wrap-up and  
next steps**



# Next steps

## Reminder on upcoming timeframes for application

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- Presentation will be published on UK PACT website in coming days ([www.ukpact.co.uk](http://www.ukpact.co.uk))
- Call for Proposals will be launched on **2 November 2021** at the [Indonesia-UK PACT webpage](#)
- Survey to be sent out to participants to gather additional feedback on webinar and call for proposals
- For any technical issues when registering on the application portal please contact: [support@touchstonereview.com](mailto:support@touchstonereview.com)



# THANK YOU



**Stay in touch:**



[www.ukpact.co.uk](http://www.ukpact.co.uk)



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