Convergence Data Service DVA Case Example (Data Value Analysis)



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DVA process

- Customer provides a parts list and associated supplier cost data for 12 months purchasing history
- Parts list is classified and cleansed in DFR database
- CDS provides attribute data for matched parts which is loaded into the DFR database
- Additional data cleansing is done on remaining parts descriptions, attribute value lists, parsing, etc.
- Parts are analyzed in the analytics tools for cost savings clusters/duplicates
- Search uses cases created in SmartFind demonstrate simplified part selection process
- Graphs created to highlight opportunities
- Initial value opportunity is determined

A list of purchased parts is provided by a customer (e.g. bolts)

Parts list should contain:	An example data set
Part Numbers	12 month history of ERP data for ~ 50,794 bolt purchase orders
Descriptions	• There were multiple duplicates, 5,169 were unique bolts
Part Attributes	A limited number, approximately 330 had attribute data
Supplier Data	 Some descriptions with limited information was provided
Pricing data	 Cost, Supplier, and Business Unit data was provided

CDR PART NUMBER	PART REVISION	PART DESCRIPTION	ERP SUPPLIEF	INVOICE QUANTITY	SPEND USD(\$)	PO UNIT PRICE
4502074	4502074	NUT, TIE BOLT	0000016202	400	572	\$ 1,430,000
AS3236-10	AS3236-10	BOLT, MACHINE	0000016202	1100	99	\$ 89,693
AS3237-16	AS3237-16	BOLT, MACHINE-DOUBLE HEX EXTEND	0000028202	37600	1,382	\$ 36,765
AS3238-14	AS3238-14	BOLT, MACHINED-DOUBLE HEX SPEC	0000016202	8200	330	\$ 40,250
AS3238-14	AS3238-14	BOLT, MACHINED-DOUBLE HEX SPEC	0000016202	35100	1,413	\$ 40,250
AS3238-14	AS3238-14	BOLT, MACHINED-DOUBLE HEX SPEC	0000016202	100	4	\$ 40,250
43390-1	43390-1	BOLT	0000016202	700	279	\$ 399,000
4950237-7	4950237-7	BOLT, MACHINE, DOUBLE HEXEGON-	0000016202	227400	8,054	\$ 35,419
4951422	4951422	NUT TIE BOLT	0000016202	300	508	\$ 1,693,800
162418-1	162418-1	BOLT-COMPRESSOR WHEEL	0000016202	2100	446	\$ 212,557
AS3238-16	AS3238-16	BOLT, MACHINED-DOUBLE HEX SPEC	0000016202	14800	1,387	\$ 93,730
NAS1160-4-10	NAS1160-4-10	BOLT, SHOULDER	0000016202	400	97	\$ 243,480
7000513	7000513	LOCKNUT, TIE BOLT	0000016202	1400	2,105	\$ 1,503,846
4950237-9	4950237-9	BOLT, MACHINE, DOUBLE HEXEGON-	0000016202	254100	9,000	\$ 35,419
162418-1	162418-1	BOLT-COMPRESSOR WHEEL	0000016202	2400	510	\$ 212,557
MS9725-26	MS9725-26	BOLT, MA Typical Customer Part	Data 2	800	96	\$ 119,953
AS3238-16	AS3238-16		12	2500	234	\$ 93,730
43390-2	43390-2	BOLT • Incomplete description	ons 🗠	800	340	\$ 425,500
160652-1	160652-1	BOLT BE	12	4800	548	\$ 114,267
4950237-12	4950237-12	BOLT, MA • No attribute data	12	900	122	\$ 135,400

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The data is loaded into Design for Retrieval for cleansing

- Part numbers, Business Unit, Suppliers, and Pricing data is loaded
- Of the 5,169 bolts, 2,130 were cleansed using CDS data for industry standard bolts
- Approximately 1,050 descriptions were parsed to obtain some technical attributes: thread diameter, length, head type, etc...
- Roughly 3,000 bolts require additional cleansing
 - About 1,000 can be sourced via the web
 - About 2,000 need to be extracted from company drawings

 About 80,000 attribute values were created
 Deughly 6,000

 Roughly 6,000 descriptions were generated

Item Number	Qualifier	Item Description	NEW SHORT DESCRIPTION	HEAD STYLE	THREAD SIZE	THREAD DIA(in)	рітсн	LENGTH (in)	MATERIAL	AVG WEIGHTED PRICE \$
NAS1973C10T	Part.0	BOLT	BLT, FL100, #10-32 UNJF X 0.96 in, SS, PSV	FLAT, 100°	#10	0.19	32	0.963	CORROSION RESISTANT STEEL	11.75
NAS1973C11T	Part.0	BOLT	BLT, FL100, #10-32 UNJF X 1.03 in, SS, PSV	FLAT, 100°	#10	0.19	32	1.026	CORROSION RESISTANT STEEL	22
NAS1973C18T	Part.0	BOLT	BLT, FL100, #10-32 UNJF X 1.46 in, SS, PSV	FLAT, 100°	#10	0.19	32	1.463	CORROSION RESISTANT STEEL	14
NAS1973C19T	Part.0	BOLT	BLT, FL100, #10-32 UNJF X 1.53 in, SS, PSV	FLAT, 100°	#10	0.19	32	1.526	CORROSION RESISTANT STEEL	29
<u>NAS1973C1T</u>	Part.0	BOLT	BLT, FL100, #10-32 UNJF X 0.40 in, SS, PSV	FLAT, 100°	#10	0.19	32	0.4	CORROSION RESISTANT STEEL	1.43
NAS1973C20T	Part.0	BOLT	BLT, FL100, #10-32 UNJF X 1.59 in, SS, PSV	FLAT, 100°	#10	0.19	32	1.588	CORROSION RESISTANT STEEL	36.77
NAS1973C21T	Part.0	BOLT	BLT, FL100, #10-32 UNJF X 1.65 in, SS, PSV	FLAT, 100°	#10	0.19	32	1.65	CORROSION RESISTANT STEEL	42.32
NAS1973C22T	Part.0	BOLT	BLT, FL100, #10-32 UNJF X 1.71 in, SS, PSV	FLAT, 100°	#10	0.19	32	1.713	CORROSION RESISTANT STEEL	54.97
NAS1973C23T			scriptions				•		ibutes v	
<u>NAS1973C24T</u>	1		abbreviati measure	ons	#10				ring dat ionship	

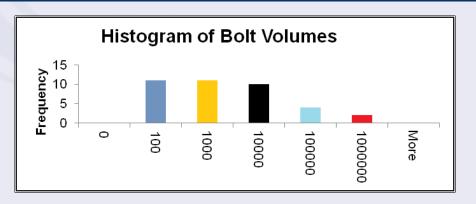
Analysis is performed on the data using Cluster Analysis – similar bolts but different pricing and suppliers

Automatic Calculation	A		eighted tributes	Critical	Weight Factor	Weight Null	Weight Neg	Occurrences	Minimum	Maximum		Bolt Price His	stogram	
Calculate 2:17:50 PM		ENGTH			10	5	-	1597	0.19	7.12	10	•	30 Similar	Bolts
atch		EAD TYPE			1	5	0	1616	CAP	WASH E	8		Clustered	20110
JRD Screws with Pricin 👻	M	ATERIAL		v	1	5	0	1644	ALUMI	WASP	7		\$.05 to \$1	50 price
leighbor Distance	Pľ	ТСН		V	1	5	0	1648	6	40	<u>ا</u> ک		variance	
1.00	TH	HREAD SIZE	Ξ	V	1	5	0	1648	0.073	1	Count			
Save cluster as Batch		/G WEIGHT	ED PRICED		0	0	0	1630	0	95				
	DE	ESCRIPTION	N		0	0	0	1648	BLT, #	SCW,	3			
Save	Dri	illed Head			0	0	0	1552	FALSE	TRUE				
Export	Dri	ive Type/Re	ecess		0	0	0	386	CROSS	TRI-WI	0			
Recent Selections	FI	NISH			0	0	0	1616	ALUMI	SILVER	0.5	1 2 4 6 8	10 15 20 50	100 150
MS9147-12					0	0	0	1447	AMCO			Pric	:e (\$)	
				_								1		
Item Number Qua	alifier	Neighbors	Distance	HEA	AD TYPE	LEN	IGTH	MATERI	AL	PITCH	THREAD SIZE	AVG WEIGHTED PRICED	QTY SUM	SPEND SUN \$
MS9147-12 Par	t.0	30	0.000	DOI	UBLE HEX	C 0.88	0000	CARBON	STE	28.000000	0.250000	0.01	2000	16.000000
MS9209-12 Par	t. 0	30	0.000	DOL	JBLE HEX	C 0.88	0000	CARBON	STE	28.000000	0.250000	1.69	6874	11648.000
MS9218-13 Part	t. 0	19	0.600	DOL	JBLE HEX	C 0.94	0000	CARBON	STE	28.000000	0.250000	6	4	24.000000
MS9915-13 Par	t. 0	19	0.600	DOL	JBLE HEX	C 0.94	0000	CARBON	STE	28.000000	0.250000	1.96	25	49.000000
MS9089-13 Par	t. 0	19	0.600	DOL	JBLE HEX	(<mark>0.94</mark>	0000	CARBON	STE	28.000000	0.250000	1.4	112	157.00000
MS9209-13 Par	t.0	19	0.600	DOL	JBLE HEX	(<mark>0.94</mark>	0000	CARBON	STE	28.000000	0.250000	3.97	2096	8330.0000
MS9218-11 Part	t. 0	16	0.700	DOL	JBLE HEX	C 0.81	0000	CARBON	STE	28.000000	0.250000	9.16	51	467.00000
M33210-11 1 di		16	0.700	DOL	JBLE HEX	C 0.81	0000	CARBON	STE	28.000000	0.250000	1.17	6	7.000000
	t.0							CADDON	LOTE	28.000000	0.250000	1.49		
			0.700	DOL	JBLE HEX	0.81	0000	CARBON	ISIE	20.00000	0.230000	1.43	4794	7146.0000
MS9089-11 Par	t. O		0.700 1.000		JBLE HEX JBLE HEX			CRESAP		28.000000	0.250000	0.04	4794 924585	7146.0000 33592.000

Similar Parts

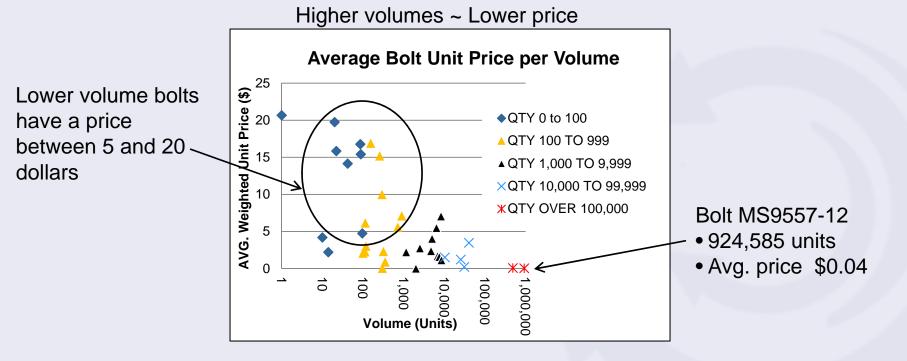
Different Pricing

Identifying clusters around high volume bolts – consolidate similar bolts around the high volume bolts



As parts order volume increases, the per part price goes down.

- When purchasing low volume parts, check if a similar high volume part can be used instead
- If possible use high volume bolts, such as MS9557-12, as a substitute



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Duplicate finder identifies possible substitutes

Duplicate analysis with 7 attributes

Substitute The Substitute component can be defined as a preferred component improving search and reuse

Duplicate Finder

Identified

Found: 11 FINISH: NONE LENGTH: 0.88 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF

tem Number	Item Detail	Category	DESCRIPTION	MATERIAL SPECIFICATION	Locking Element	SPEND SUM \$	QTY SUM	AVG
MS9557-14	BOLT-MA, DH EWSH HD, 250-28X1.000	Standard Screws	BLT, DBL HEX, 1/4-28 UNJF X 1.00 in, CRSP, NONE	A-286 / AMS5731-85	N/A	22804	369,234	0.06
ST1315-14	BOLT-MACHINE, 250-28X1.000, DH	Standard Screws	BLT, DBL HEX, 1/4-28 UNJF X 1.00 in, CRSP, NONE	INCONEL 718 / PWA96	N/A	9934	13,072	0.76
ST1420-14	BOLT-MACHINE, 250-28X1.000, DH	Standard Screws	BLT, DBL HEX, 1/4-28 UNJF X 1.00 in, CRSP, NONE	A-286 / AMS7477	N/A	6120	976	6.27
ST2601-14	BOLT-MACHINE, 250-28X1.000, DH	Standard Screws	BLT, DBL HEX, 1/4-28 UNJF X 1.00 in, CRSP, NONE	INCONEL 718 / PWA96	N/A	2721	2,168	1.26
AS21516	BOLT, MACHINE DOUBLE HEX	Standard Screws	BLT, DBL HEX, 1/4-28 UNJF X 1.00 in, CRSP, NONE	A-286 / DTD 5026	N/A	1123	591	1.9
AS23016	BOLT, CLOSE TOL DOUBLE HEX	Standard Screws	BLT, DBL HEX, 1/4-28 UNJF X 1.00 in, CRSP, NONE	A-286 / BS HR 650	N/A	63	30	2.1
AS48116	BOLT, MACHINE DOUBLE HEX	Standard Screws	BLT, DBL HEX, 1/4-28 UNJF X 1.00 in, CRSP, NONE	A-286 / BS HR 650	N/A	858	284	3.02
PRT6245	BOLT, MACHINE-12 POINT	Standard Screws	BLT, DBL HEX, 1/4-28 UNJF X 1.00 in, CRSP, NONE	A-286 / AMS5731	N/A	6917	101,000	0.07

Found: 7
 FINISH: NONE LENGTH: 0.69 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF
 Found: 7
 FINISH: NONE LENGTH: 0.63 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF
 Found: 6
 FINISH: NONE LENGTH: 0.75 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF
 Found: 5
 FINISH: NONE LENGTH: 1.5 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF
 Found: 5
 FINISH: NONE LENGTH: 1.43 MATERIAL: STAINLESS STEEL HEAD TYPE: HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF
 Found: 4
 FINISH: NONE LENGTH: 0.56 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF
 Found: 4
 FINISH: NONE LENGTH: 0.56 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF
 Found: 4
 FINISH: NONE LENGTH: 0.94 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF
 Found: 4
 FINISH: NONE LENGTH: 0.94 MATERIAL: CRESAPOLY HEAD TYPE: DOUBLE HEXAGON PITCH: 28 THREAD SIZE: 0.25 Thread Class: UNF

Found: 4 FINISH: CADMIUM PLATE LENGTH: 0.5 MATERIAL: STEE

Additional duplicate groupings

Identifies bolts with the same valuesDifferent attribute values can be selected

Searching for a part - SmartFind

BY CONVERGENCE DATA SERVICES			Logged in as: rdonovan 上
		IHS Specs and Standards	CAPS Universe Haystack Related Li
		Add To Cart Ne	w Search Find Similar XML Export for Clo
		Add to Cart Ne	
m Summary Information			Leg
Item Number	MS9111-16		Lot of camp, mark Lot of camp, mark <thlot camp,<br="" of="">mark Lot of camp, mark</thlot>
Qualifier	Part.0	Link to	Comparing the statement of the stat
Item Description	BOLT-MA,DH EWSH HD,.250-28X1.438	the Drawing —	CONTRACT OF A CONTRACT OF
Legacy Part Number		of the Part	
Update	12/8/2014 10:29:31 AM	of the Fait	
Category	Root\Parts\Mechanical\Fastener\Bolt/Screw\St	andard Screws	
Status	NEW		(30)
Statab			(H)(A(A)(2)) (H)(A(A)(A)) (H
Release Date Attribute display can I	be tailored – SmartFin	d, a web based search to ges the parametric data in	THE REPORT OF A DECK
Release Date	be tailored – SmartFin it of measure, DFR t	•	THE REPORT OF A DECK
Release Date Attribute display can I the attribute order, un	be tailored – SmartFin it of measure, DFR t	ges the parametric data in	THE REPORT OF A DECK
Release Date Attribute display can I the attribute order, un additional tabs, can be	be tailored – SmartFin it of measure, DFR t	ges the parametric data in	The second secon
Release Date Attribute display can I the attribute order, un additional tabs, can be m Information	be tailored – SmartFin it of measure, DFR t	ges the parametric data in	The second secon
Release Date Attribute display can l the attribute order, un additional tabs, can be m Information	be tailored – leverag it of measure, DFR t e changed BLT, DBL HEX, 1/4-28 UNJF	ges the parametric data in o efficiently locate parts	view/Hide
Release Date Attribute display can l the attribute order, un additional tabs, can be m Information m Details Relationships DESCRIPTION *	BLT, DBL HEX, 1/4-28 UNJF X 1.50 in, CRSP	ges the parametric data in o efficiently locate parts MATERIAL SPECIFICATION *	A-286 / PERAMS5731
Release Date Attribute display can l the attribute order, un additional tabs, can be m Information m Details Relationships DESCRIPTION * HEAD TYPE *	BLT, DBL HEX, 1/4-28 UNJF X 1.50 in, CRSP DOUBLE HEXAGON	ges the parametric data in o efficiently locate parts MATERIAL SPECIFICATION * GRIP *	A-286 / PERAMS5731 0.875
Release Date Attribute display can l the attribute order, un additional tabs, can be m Information m Details Relationships DESCRIPTION * HEAD TYPE * THREAD CALLOUT *	BLT, DBL HEX, 1/4-28 UNJF X 1.50 in, CRSP DOUBLE HEXAGON 1/4	MATERIAL SPECIFICATION * GRIP * Drilled Head *	A-286 / PERAMS5731 0.875 FALSE
Release Date Attribute display can I the attribute order, un additional tabs, can be m Information m Details Relationships DESCRIPTION * HEAD TYPE * THREAD CALLOUT * THREAD SIZE (in) *	BLT, DBL HEX, 1/4-28 UNJF x 1.50 in, CRSP DOUBLE HEXAGON 1/4 0.25	MATERIAL SPECIFICATION * GRIP * Drilled Head * AVG WEIGHTED PRICED *	A-286 / PERAMS5731 0.875 FALSE 17.57
Release Date Attribute display can lithe attribute order, un additional tabs, can be m Information m Details Relationships DESCRIPTION * HEAD TYPE * THREAD CALLOUT * THREAD SIZE (in) * PITCH (in) *	BLT, DBL HEX, 1/4-28 UNJF X 1.50 in, CRSP DOUBLE HEXAGON 1/4 0.25 28	MATERIAL SPECIFICATION * GRIP * Drilled Head * AVG WEIGHTED PRICED * QTY SUM *	A-286 / PERAMS5731 0.875 FALSE 17.57 131

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Viewing the Relationships in SmartFind – One to Many

Item Summary Information							Legend	
Item Number		MS9111-06						
Qualifier		Part.0						
Revision								
Item Description		BOLT-MA,DH EWSH HD,.2	50-28X.875			mmmmm		
Legacy Part Number							1.2	
Update		11/10/2014 10:27:04 AM				annunnund		
Category		Root\Parts\MECHANICAL F	FASTENERS\Scr	rews				
Status		NEW						
Release Date							2016 NO.000 NO.0	
SPEND SUM \$ *		9626.00						
QTY SUM *		8477						
AVG WEIGHTED PRICE \$ *		1.14						
Item Information							View/Hide All	
Item Details Relationships Of	her Revisions							
LINK PARTS TO BUSINESS UNITS	LINK PARTS TO	SUPPLIERS ITEM IMAGES LINK	PARTS TO SUB	STITUTES				
Item Number	Qualifier	Description		SPEND SUM	\$ QTY SUM	AVG WEIGHTE	D PRICE \$	
US22:CEC2	Part.0	Simon Manufacturing		4677	2827	1.05		
US01:COR1	Part.0	Acme Advance Manufacture		2649	5500	1.25		BUSINESS UNITS
00007:SD	Part.0	Santori Quick Turn		2300	150	10.97		
			· · ·					
								_
		PARTS TO SUPPLIERS ITEM IMAG	ES LINK PAR	IS TO SUBSTITUTES	3			
Item Number		Description		UM \$ QTY SU		•	US OF RELATIONSHI	
0000041132		RECKS INDUSTRIAL	3626	5977	1.00	PREFER		SUPPLIERS
0000025783	Dort 0	NUCK MANUEACTURING	14500	1500	4 25		EEEDDED	

LINK PARTS TO BUSINESS UNITS LINK PARTS TO SUPPLIERS ITEM IMAGES LINK PARTS TO SUBSTITUTES

1500

1500

1000

4.25

1.50

QUICK MANUFACTURING 4500

QUICK TURN

Item Number	Qualifier	Description	SUBSTITUTES
MS9566-12	Part.0	BOLT-MACHINE DOUBLE HEX EXT WASHER HEAD	

NOT PREFERRED

PREFERRED

Part.0

Part.0

0000025783

0000016209

With cleansed attribute data it is easy to compare parts

SMART BY CONVE	FIND				Home View Configuration Release Notes Help Logged in as: rdonovan Logou
			HS Sp	becs and Standards	CAPS Universe Haystack Related Links
Item Number	MS9111-06 ✓	MS9566-12 ✓	MS9575-12 ✓		MS9697-12 ✓
ItemID	385	454	467		478
Qualifier	Part.0	Part.0	Part.0		Part.0
Revision					
Item Description	BOLT-MA,DH EWSH HD,.250-28X.875	BOLT-MACHINE DOUBLE HEX EXT WASHER HEAD	BOLT-MA,DH EWSH,DR,.25	0-28X.875	BOLT-MACHINE, 250-28X.875, EXTENDEDWASH
Legacy Part Number					
Update	11/10/2014 10:27:04 AM	11/10/2014 10:27:04 AM	11/8/2014 10):53:41 AM	11/8/2014 10:53:41 AM
Category	Root\Parts\MECHANICAL FASTENERS\Screws	Root\Parts\MECHANICAL FASTENERS\Screws	Root\Parts\M FASTENERS\S		Root\Parts\MECHANICAL FASTENERS\Screws
Status	NEW	NEW	NEW		NEW
Release Date					
URL	http://cds.collaborationhost.net /UTC/NOV%20Internal/Images /content_1074%20Bolt%20Drwg.jpg	http://cds.collaborationhost.net /UTC/NOV%20Internal/Images /content_1074%20Bolt%20Drwg.jpg	/UTC/NOV%2	ollaborationhost.net OInternal/Images 74%20Bolt%20Drwg.jpg	http://cds.collaborationhost.net /UTC/NOV%20Internal/Images /content_1074%20Bolt%20Drwg.jpg
MATERIAL	CORROSION RESISTANT STEEL	CORROSION RESISTANT STEEL	CORROSION F	RESISTANT STEEL	CORROSION RESISTANT STEEL
MATL SPEC	PERAMS5731	PERAMS5731	(UNSS66286)	PERAMS5731	AMS5708,UNSN07001
GENERIC MATL	A-286	A-286	A-286		WASPALOY
ANTI-GALL	N/A	N/A	N/A		N/A
MARKING	AS478 CL A	AS478 CL A	AS478 CL A		AS478-79-A
SURF TEXTURE	AS291-125	B46.1-125	B46.1-125		B46.1-125
THREAD CATEGORY	FINE	FINE	FINE		FINE
HEAT TREATMENT	N/A	N/A	N/A	• Simplify	nart soloction
SPEND SUM \$	9626.00	730.00	20117.00		part selection
SHANK HOLES	False	N	N	• Fasily co	ompare parts
HEAD STYLE	DOUBLE HEXAGON	DOUBLE HEXAGON	DOUBLE HEX		
THREAD DIA (in)	0.25	0.25	0.25	 Highlight 	t differences and
THREAD SIZE	1/4	1/4	1/4	• •	
РІТСН	28	28	28	similariti	Ies

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Once Substitutes are defined it is easy to find them

Advance Search OItem Number Search		层 🗙 Templ	3107	
Search Text:			crew Cluster	Global Personal
		Stanuaru S	clew Cluster	• Personal
Search Type: Standard	Attribute Filters: Add Filter(s) Clear Filter(s)		<u>ci</u>	heck All UnCheck All
	Attribute	Operation	Filter UOM	
Sort Field:	🔐 👆 🔲 HEAD TYPE	Equal	DOUBLE HEXAGON	×
		Equal	1/4	×
Special Instructions: Preferred Parts Only ▼		Equal		T X
List Filter:				×
Upload File	1 Unread Class		· UNF	
	1 UENGTH	Range		• ×
Preferred	↑ ↓ □ MATERIAL	Exists		×
Parts Search				
	• Advance Search		🔜 🗙 Templates:	In the second
	Search Text:		Standard Screw Clu	Ister Personal
Root\Parts\Mechanical\Fastener\Bolt/Screw\Standard Sc				
Search Results Show Categories	Search Type: Standard	Attribute Filters: <u>Add Filter(s)</u> <u>Cl</u>		Check All UnCheck Al
	Sort Field:	Attribute	Operation Filter	UOM
Search Results Item Cart	Item Number	🕆 🦊 🔲 HEAD TYPE		BLE HEXAGON
Showing items 1-6 of 6	Special Instructions:	THREAD CALLOUT	Equal 1/4	X
		👚 🐥 🔲 РІТСН	Equal • 28.00	
Item Numbe	List Filter: Upload File	👚 🦊 🔲 Thread Class	Equal VNF	×
Add to Cart MS21280-12		👚 🦺 🔲 LENGTH	Range • .868	18 in 🔻 🗙
Add to Cart MS9111-06	No Preferred	↑ ↓ □ MATERIAL	Exists	X
Add to Cart MS9566-12	Parts Search			
Add to Cart MS9575-12	Parts Search		Search Reset	
Add to part PRT6244				
Add to Cart ST1315-12	Root\Parts\Mechanical\Fastener\Bolt/Screw\Standard S	Screws		Hide Advanced Vie
Chowing tome 1 6 of 6	Search Results Show Categories			
/	Search Results Item Cart			
6 parts	Showing items 1-25 of 34			Export
returned			1 <u>2</u>	
returneu	Item Numb	per Qualifier		scription
	Add to Cart AS21514	Part.0	BOLT, MACHINE DOUBLE HEX	cription
34 parts	Add to Cart AS21514	Part.0	BOLT, MACHINE DOUBLE HEX	
returned	Add to Cart AS3237-12 Add to Cart AS3251-12	Part.0	BOLT	
returned	Add to Cart AS3251-12 Add to Cart AS3580-4-14	Part.0	BOLT-MACHINE, DOUBLE HEX	
	Add to Cart A549914	Part 0		
Confidential Convergence Data Services,	Inc	10		nvergence Data Services, Inc

Analysis of the bolt data

Savings Opportunities

- There was a proliferation of similar bolts sample of 2,200 bolts 1,800 bolts could be clustered with a similar bolt, assuming 25% (450) could be eliminated and at \$10,000/part* that is ~ \$4.5 M in potential saving with different part numbers
- Different suppliers, pricing, and business units consolidating purchase orders and inventories could reduce average price per part and conservatively save 10% (of \$45 M) or \$4.5 M (Boeing approach)

Improved Search Times

- Cleansed attributes makes it easy to search and identify trends in the data
- Consistent detailed Descriptions makes it easier to understand it purpose
- Preferred Search/Substitutes
 - From the parsed bolts (proprietary bolts) there were many bolts with non-standard lengths
 - Standardize bolt lengths to 1/16th of an inch
 - Use preferred bolts from qualified suppliers when possible
 - Non-standard components are easily located and can be reviewed for justification
 - Many of the populated bolts are industry standard, however approximately 1/3 of the bolts are proprietary and as they are cleansed, the duplicates will be easily identified

* Average Price for mechanical parts provided from the Parts Standardization and Management Committee