Condensed Consolidated Interim Financial Statements (Expressed in Canadian Dollars)



Experience the Benefits of People

Three and nine months ended May 31, 2015 and May 31, 2014 (Unaudited)

In accordance with National Instruments 51-102 released by the Canadian Securities Administrators, the Company discloses that its auditors have not reviewed the unaudited interim condensed consolidated financial statements for the three and nine months ended May 31, 2015.



Condensed Consolidated Interim Statements of Financial Position (Expressed in Canadian dollars) (unaudited)

	Note		May 31, 2015	Aug	gust 31, 2014
Assets					
Current assets:		Φ.	47.040.000	Φ.	0.750.405
Cash and cash equivalents Trade and other receivables		\$	17,018,869 4,068,564	\$	2,750,465 3,423,216
Other current assets			737,140		526,444
Total current assets			21,824,573		6,700,125
Non-current assets:					
Property and equipment	4		1,873,167		1,626,581
Goodwill and intangible assets	5		45,591,485		47,286,690
Deferred tax asset			518,937		496,031
Total non-current assets			47,983,590		49,409,302
Total assets		\$	69,808,163	\$	56,109,427
Liabilities and shareholders' equity Current liabilities: Trade payables, accrued and other liabilities Deferred revenue Income taxes payable Current portion of loans and borrowings Total current liabilities Accrued and other liabilities Deferred revenue Non-controlling interest put options Loans and borrowings Deferred tax liability	6 7 10 6 7 9 10	\$	2,830,864 3,565,618 14,332 2,317,589 8,728,403 1,178,583 128,875 7,674,884 7,455,872 4,355,782	\$	3,700,928 4,059,744 276,275 3,080,922 11,117,869 1,093,781 68,536 6,661,351 6,579,527 4,566,433
Total liabilities			29,522,399		30,087,497
Shareholders' equity:		<u> </u>			
Share capital	11		36,325,575		22,465,334
Contributed surplus			697,787		638,090
Retained earnings			3,262,402		2,918,506
Total shareholders' equity			40,285,764		26,021,930
Total liabilities and shareholders' equity		\$	69,808,163	\$	56,109,427

Commitments and contingencies (Note 15) Subsequent events (Note 18)



Condensed Consolidated Interim Statements of Comprehensive Income (Expressed in Canadian dollars) (unaudited)

		_		May 31, 2015			May 31, 2014
	Note	TI	hree months ended	Nine months ended	Т	hree months ended	Nine months ended
Revenue							
Commissions		\$	6,121,270 \$	20,522,848	\$	6,969,241 \$	19,117,267
Fees and other revenues			4,366,314	13,003,184		4,607,727	13,450,226
			10,487,584	33,526,032		11,576,968	32,567,493
Expenses							
Personnel and compensation	17		6,083,617	19,451,139		7,225,882	19,924,927
General and administrative	17		2,203,665	6,836,493		2,232,220	5,853,479
Advertising and promotion	17		393,855	1,281,660		393,035	1,107,729
			8,681,137	27,569,292		9,851,137	26,886,135
Income before undernoted			1,806,447	5,956,740		1,725,831	5,681,358
Finance and other costs:							
Amortization of intangible assets			(638,131)	(1,880,644)		(613,407)	(1,750,221)
Write down of property and equipment			-	-		(28,570)	(28,570)
Finance expenses	13		(631,373)	(1,888,752)		(466,261)	(1,204,843)
Acquisition, integration and restructuring costs	s 17		(570,530)	(905,876)		(19,615)	(55,155)
			(1,840,034)	(4,675,272)		(1,127,853)	(3,038,789)
(Loss) Income before income taxes			(33,587)	1,281,468		597,978	2,642,569
Income tax expense (recovery):							
Current			292,263	1,171,129		878,493	1,967,431
Future			25,379	(233,557)		(423,408)	(1,290,926)
			317,642	937,572		455,085	676,505
(Loss) Net income & comprehensive (loss) in	come	e\$	(351,229) \$	343,896	\$	142,893 \$	1,966,064
Earnings per share	1(c)						
Basic	. ,	\$	(0.009) \$	0.009	\$	0.004 \$	0.058
Diluted		\$	(0.009) \$	0.008	\$	0.004 \$	0.054



Condensed Consolidated Interim Statements of Changes in Equity (Expressed in Canadian dollars) (unaudited)

	Note	Share Capital	Contributed Surplus	Retained Earnings	Tota
Balance, August 31, 2013		\$ 12,024,732 \$	774,245 \$	1,377,645 \$	14,176,622
Net Income and comprehensive net inco	me for the period	-	-	1,966,064	1,966,064
Issuance of common shares	11(b)	9,573,447	-	-	9,573,447
Exercise of stock options	11(b)	864,447	(311,055)	-	553,392
Share-based payments	12(b)	-	131,069	-	131,069
Total transactions with shareholders		10,437,894	(179,986)	1,966,064	12,223,972
Balance, May 31, 2014		\$ 22,462,626 \$	594,259 \$	3,343,709 \$	26,400,594
	Note	Share Capital	Contributed Surplus	Retained Earnings	Tota
Balance, August 31, 2014	Note	\$ 			Tota 26,021,930
		\$ Capital	Surplus	Earnings 2,918,506 \$	
Balance, August 31, 2014 Net Income and comprehensive net incolssuance of common shares	ome for the period	\$ Capital	Surplus	Earnings	26,021,930
Net Income and comprehensive net inco		\$ Capital 22,465,334 \$	Surplus	Earnings 2,918,506 \$	26,021,930 343,896
Net Income and comprehensive net incollssuance of common shares	ome for the period 11(b)	\$ Capital 22,465,334 \$ - 13,602,196	Surplus 638,090 \$	Earnings 2,918,506 \$	26,021,930 343,896 13,602,196
Net Income and comprehensive net inco Issuance of common shares Exercise of stock options	ome for the period 11(b) 11(b)	\$ Capital 22,465,334 \$ - 13,602,196	Surplus 638,090 \$ - (96,572)	Earnings 2,918,506 \$	26,021,930 343,896 13,602,196 161,473



Condensed Consolidated Interim Statements of Cash Flows (Expressed in Canadian dollars) (unaudited)

		May 31, 2015		May 31, 2014
Note	Three months ended	Nine months ended	Three months ended	Nine months ended
Operating activities				
Net income (loss) for the period	\$ (351,229)	\$ 343,896	\$ 142,893	\$ 1,966,064
Adjustments for:				
Depreciation	265,797	689,986	188,404	334,956
Amortization of intangible assets	638,131	1,880,644	613,407	1,750,221
Share-based compensation	70,249	156,269	50,573	131,069
Impairment losses on property and equipment	-	-	28,570	28,570
Change in non-controlling interest put liability	400,000	1,013,533	175,502	300,132
Accretive interest expense	116,751	234,244	92,699	286,017
Deferred income tax expense (recovery)	25,379	(233,557)	(423,408)	(1,290,926)
Net cash from operations	1,165,078	4,085,015	868,640	3,506,103
Change in the following:				
Trade and other receivables	439,818	(645,348)	618,430	554,257
Other current assets	167,401	(210,696)	(104,961)	(78,284)
Trade payables, accrued and other liabilities	(703,644)	(879,165)	1,325,757	(613,936)
Deferred revenue	(57,211)	(433,787)	(314,730)	(232,077)
Income taxes payable	(442,718)	(261,943)	(227,350)	378,275
Net cash from (used by) working capital items	(596,354)	(2,430,939)	1,297,146	8,235
Net cash from operating activities	568,724	1,654,076	2,165,786	3,514,338
Investing activities				
Acquisition of intangible assets	(145,545)	(185,440)	(968,935)	(1,103,241)
Acquisition of subsidiaries, net of cash acquired	-	-	(261,984)	(261,984)
Acquisition of property and equipment	(460,460)	(936,572)	(307,171)	(494,534)
Net cash used by investing activities	(606,005)	(1,122,012)	(1,538,090)	(1,859,759)
Financing activities				
Proceeds from exercise of stock options	6,458	161,473	421,262	553,393
Proceeds from loans and borrowings	-	7,000,000	900,000	900,000
Repayment of loans and borrowings	(298,812)	(7,027,328)	(2,019,995)	(3,718,587)
Proceeds from private placement of shares, net	13,602,195	13,602,195	9,573,447	9,573,447
Net cash from financing activities	13,309,841	13,736,340	8,874,714	7,308,253
Change in cash and cash equivalents	13,272,560	14,268,404	9,502,410	8,962,832
Cash and cash equivalents at beginning of the period	3,746,309	2,750,465	1,909,591	2,449,169
Cash and cash equivalents at the end of the period	\$17,018,869	\$17,018,869	\$11,412,001	\$11,412,001



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

1. Reporting entity:

People Corporation (the "Company") was incorporated under the Ontario Business Corporations Act on July 5, 2006. The Company is a public company listed on the TSX Venture Exchange (the "TSX-V"), trading under the "PEO" symbol and is domiciled in Canada. The address of the Company's head office is 360 Main Street, Suite 1800, Winnipeg, Manitoba, Canada and the Company's registered office is 180 Bay Street, Suite 4400, Toronto, Ontario, Canada. These condensed consolidated interim financial statements of the Company comprise accounts of the Company and its subsidiaries. The Company is primarily involved in the delivery of employee group benefit consulting, pension consulting and third-party benefits administration services, as well as, recruiting services, strategic human resources consulting and career management services to help companies recruit, retain and reward employees.

2. Basis of presentation:

These condensed consolidated interim financial statements for the three and nine months ended May 31, 2015 and May 31, 2014 have been prepared in accordance with International Accounting Standards 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board.

These condensed consolidated interim financial statements do not include all the disclosures required by International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") for annual consolidated financial statements and accordingly should be read in conjunction with the Company's audited consolidated financial statements for the year ended August 31, 2014 prepared in accordance with IFRS.

These condensed consolidated interim financial statements were approved by the Board of Directors and authorized for issue on July 15, 2015.

3. Significant accounting policies:

Except as described below, the accounting policies applied by the Company in these condensed consolidated interim financial statements are consistent with those applied by the Company in its consolidated financial statements as at and for the year ended August 31, 2014.

New Standards and interpretations not yet adopted

The Company has not early applied the following new and revised Standards and Interpretations that have been issued by IASB but are not yet effective.

IFRS 9, Financial Instruments ("IFRS 9")

The IASB issued IFRS 9 as a single approach to determine whether a financial asset is measured at amortized cost or fair value, and replaces the multiple rules in IAS 39. The approach in IFRS 9 focuses on how an entity manages its financial instruments in the context of its business model, as well as the contractual cash and cash equivalents flow characteristics of the financial assets. The new standard also requires a single impairment method to be used, replacing the multiple impairment methods currently provided in IAS 39. The effective date is for annual periods beginning on or after January 1, 2018.

The Company is currently evaluating the impact of adopting IFRS 9 on its financial statements and the extent of the impact of adoption of the standard has not yet been determined.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

IAS 1 Presentation of Financial Statements ("IAS 1")

The IASB issued amendments to IAS 1. The amendments are part of the IASB's Disclosure Initiative to address some of the concerns expressed about existing presentation and disclosure requirements and to ensure entities are able to use judgment when preparing their financial statements. The amendments may impact presentation relating to materiality, presentation of financial position and profit or loss and other comprehensive income, and notes to the financial statements. These amendments are effective for annual periods beginning on or after January 1, 2016. Earlier application is permitted.

The Company is currently evaluating the impact of adopting IAS 1 on its financial statements and the extent of the impact of adoption of the standard has not yet been determined.

IFRS 15, Revenue from Contracts with Customers ("IFRS 15")

The IASB issued IFRS 15, to establish principles for reporting the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. It provides a single model in order to depict the transfer of promised goods or services to customers. The core principle of IFRS 15 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. IFRS 15 also includes a cohesive set of disclosure requirements that would result in an entity providing comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers. This standard is effective for annual periods beginning on or after January 1, 2017 with earlier adoption permitted.

The Company is currently evaluating the impact of adopting IFRS 15 on its financial statements and the extent of the impact of adoption of the standard has not yet been determined.

4. Property and equipment:

The Company has the following property and equipment:

	im	Leasehold provements	Furniture & fixtures	Computer equipment	Computer software	Total
Cost Balance, August 31, 2013 Additions Write down of property and equipment Acquisition through business combination	\$ n	540,542 461,004 - 44,681	\$ 782,217 115,635 - -	\$ 1,218,918 165,332 - 46,641	\$ 607,452 377,008 (22,320) 2,535	\$ 3,149,129 1,118,979 (22,320) 93,857
Balance, August 31, 2014 Additions		1,046,227 305,058	897,852 127,840	1,430,891 205,419	964,675 298,255	4,339,645 936,572
Balance, May 31, 2015	\$	1,351,285	\$ 1,025,692	\$ 1,636,310	\$ 1,262,928	\$ 5,276,217



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

Balance, August 31, 2013 \$ Depreciation for the period Acquisition through business combination	(394,120) (163,500) (44,681)	\$ (537,742) (66,682) -	\$ (822,868) (125,488) (46,641)	\$ (403,505) (105,301) (2,535)	\$ (2,158, (460, (93,
Balance, August 31, 2014 Depreciation for the period	(602,301) (186,066)	(604,424) (145,271)	(994,997) (248,894)	(511,341) (109,755)	(2,713, (689,
Balance, May 31, 2015 \$	(788,367)	\$ (749,695)	\$ (1,243,891)	\$ (621,097)	\$ (3,403,
rrying amounts					
Balance, August 31, 2014 \$	443,926	\$ 293,428	\$ 435,894	\$ 453,333	\$ 1,626,

5. Goodwill and intangible assets:

The Company has the following goodwill and intangible assets:

	Goodwill	Customer relationships	Customer contracts	Total
Cost				
Balance, August 31, 2013	\$ 29,552,558	\$ 19,643,352	\$ 3,134,007	\$ 52,329,917
Additions Acquisition through business combination	585,423	900,000 1,065,000	278,157 -	1,178,157 1,650,423
Balance, August 31, 2014 Additions	30,137,981	21,608,352 133,461	3,412,164 51,979	55,158,497 185,440
Balance, May 31, 2015	\$ 30,137,981	\$ 21,741,813	\$ 3,464,143	\$ 55,343,937
Amortization				
Balance, August 31, 2013	\$ -	\$ (3,599,811)	\$ (1,853,372)	\$ (5,453,183)
Amortization for the period	-	(2,110,533)	(308,092)	(2,418,625)
Balance, August 31, 2014	-	(5,710,344)	(2,161,464)	(7,871,808)
Amortization for the period	-	(1,640,944)	(239,700)	(1,880,644)
Balance, May 31, 2015	\$ -	\$ (7,351,288)	\$ (2,401,164)	\$ (9,752,452)
Carrying amounts				
Balance, August 31, 2014	\$ 30,137,981	\$ 15,898,008	\$ 1,250,701	\$ 47,286,690
Balance, May 31, 2015	\$ 30,137,981	\$ 14,390,525	\$ 1,062,979	\$ 45,591,485



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

6. Trade payables, accrued and other liabilities:

The Company has the following trade payables, accrued and other liabilities:

	May 31, 2015	Aug	ust 31, 2014
Trade payables and other liabilities Contingent acquisition consideration Deferred lease inducements	\$ 2,818,435 1,158,132 32,880	\$	3,687,611 1,064,229 42,869
Less current portion of trade payables, accrued and other liabilities	4,009,447 2,830,864		4,794,709 3,700,928
Total long-term accrued and other liabilities	\$ 1,178,583	\$	1,093,781

Amounts recognized as contingent acquisition consideration represent the estimated undiscounted fair value of \$1,308,793 (2014 - \$1,308,793) for potential additional future consideration related to the acquisition of Hamilton + Partners group of companies (H+P) on July 9, 2013. The estimate of additional future consideration is based on achieving financial targets for H+P and may be payable at 36, 48 and 60 months subsequent to the acquisition. The liability recognized in connection with the contingent consideration has been determined based on a pre-determined formula defined in an agreement which is based on a multiple of estimated future earnings of H+P and other factors. The fair value of the liability in connection with the contingent consideration is determined by discounting the estimated future payment obligation at each reporting date. Changes in fair value of the estimated liability in future periods will be recorded in finance costs in subsequent consolidated statements of comprehensive income. For the three and nine months ended May 31, 2015 the Company recognized an adjustment to the fair value of the contingent consideration of \$31,301 and \$93,903 (2014 - \$27,947 and \$83,842).

7. Deferred revenue:

Deferred revenue is a non-cash liability which represents the excess of retainer amounts billed over costs incurred and revenue earned on service contracts. The Company has the following deferred revenue:

	May 31, 20	15 Au	August 31, 2014		
Fees received in advance Less current portion of deferred revenue	\$ 3,694,49 3,565,61	- +	4,128,280 4,059,744		
Long-term portion of deferred revenue	\$ 128,87	5 \$	68,536		

8. Insurance premium liabilities and related cash and cash equivalents:

In its capacity as third-party benefits administrator, the Company collects premiums from insurers and remits premiums, net of agreed deductions, such as taxes, administrative fees and commissions, to insurance underwriters. These are considered flow-through items for the Company and, as such, the cash and cash equivalents and investment balances relating to these liabilities are deducted from the related liability in the consolidated balance sheets. The Company has the following amounts held in accounts segregated from the Company's operating funds for insurance premium liabilities.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

	May 31, 2015	Aug	gust 31, 2014
Payable to carriers and insured individuals or groups Less related cash and cash equivalents balances	\$ 15,668,935 15,668,935	\$	16,640,790 16,640,790
	\$ -	\$	-

9. Non-controlling interest put options:

In connection with the acquisitions of Bencom Financial Service Group Inc. ("Bencom") and the Hamilton + Partners group of companies ("H+P"), the Company entered into various agreements whereby the vendors hold an economic interest in Bencom and H+P respectively through the ongoing right to earn performance-based commissions and fees. In addition, the vendors hold ongoing ownership through non-voting, non-dividend earning special shares ("Special Shares"). The Company has the right to purchase the Special Shares ("Call Option") and the vendors have the right to require the Company to purchase the Special Shares ("Put Option") at certain dates in the future, subject to certain vesting and other conditions. On the effective date of exercise of the Call Option or the Put Option, the vendor's right to earn performance based commissions and fees will be terminated.

The liability recognized in connection with the Bencom Put Option has been determined based on a pre-determined formula defined in an agreement which is based on a multiple of estimated future earnings of Bencom, the estimated future exercise dates and other factors. The fair value of the liability associated with the Bencom Put Options as at May 31, 2015 was \$1,010,225 (August 31, 2014 - \$851,511). The Bencom Put Option is restricted until December 2015, which is three years from the effective date of the agreement, but then may be exercisable at any time by the non-controlling shareholder(s).

The liability recognized in connection with the H+P Put Option has been determined based on a pre-determined formula defined in an agreement which is based on a multiple of estimated future earnings of H+P, the estimated future exercise dates and other factors. The fair value of the liability associated with the H+P Put Option as at May 31, 2015 was \$6,664,659 (August 31, 2014 - \$5,809,840). The H+P Put Option is restricted until July 2016, which is three years from the effective date of the agreement, but then may be exercisable at any time by the non-controlling shareholder(s).

The fair value of the liability associated with the non-controlling put options is determined by discounting the estimated future payment obligation at each reporting date, and changes in fair value of the estimated liability in future periods will be recorded in finance costs in subsequent consolidated statements of comprehensive income. For the three and nine months ended May 31, 2015 the Company recorded an adjustment to the non-controlling interest put options amounting to \$400,000 (2014 - \$175,502) and \$1,013,533 (2014 - \$300,132) to the change in estimated fair value of the liability.

10. Loans and borrowings:

The Company has the following loans and borrowings, which are measured at amortized cost:

		Мау	31, 2015	Aug	ust 31, 2014
Ter	m loans				
(a)	A bank loan bearing interest of prime plus 1.50% per annum, secured by the assets of the Company, repayable in quarterly installments of principal of \$335,714 plus accrued interest. The loan was repaid in October 2014.	\$	-	\$	6,057,143



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

(b)	A bank loan bearing interest of prime plus an amount equal to 1.75% to 3.50% per annum subject to certain terms, secured by the assets of the Company, repayable in quarterly installments equal to 2.00% to 3.00% of the opening principal balance throughout the term of the agreement. The loan matures		
	October 31, 2017 unless extended pursuant to the agreement.	6,720,000	
Tota	al term loans	6,720,000	6,057,143
Ven	dor-take-back loans		
(c)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in two annual installments of \$350,000. The amortized cost of the loan has been discounted using a rate of 6.43%. The loan was repaid on February 17, 2015.	-	346,476
(d)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in three annual installments of \$188,031. The amortized cost of the loan has been discounted using a rate of 6.43%. The loan matures on December 1, 2015.	183,153	358,619
(e)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in two payments of \$105,000 and \$135,000, respectively. The amortized cost of the loan has been discounted using a rate of 5.76%. The loan matures May 1, 2016.	226,929	217,659
(f)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in three annual installments of \$1,201,667. The amortized cost of the loan has been discounted using a rate of 6.43%. The loan matures on July 9, 2016.	2,319,001	2,213,392
(g)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in three annual installments of \$100,000. The amortized cost of the loan has been discounted using a rate equal to 5.80%. The loan matures on May 1, 2017.	184,221	272,183
(h)	A vendor-take-back loan bearing no interest per annum, unsecured, payable in monthly installments of \$5,224. The amortized cost of the loan has been discounted using a rate of 6.43%. The loan matures on August 1, 2017.	130,909	170,564



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

Tota	al vendor-take-back loans	3,044,213	3,578,893
Fina	ance lease liabilities		
(i)	A finance lease repayable in monthly installments of \$939 and secured by the assets to which the obligation relates. The lease expires August 1, 2015 and includes an implicit interest rate equal to 8.65%.	2,457	9,520
(j)	A finance lease repayable in monthly installments of \$1,074 and secured by the assets to which the obligation relates. The lease expires December 1, 2015 and includes an implicit interest rate equal to 11.28%.	6,791	14,893
Tota	al finance lease liabilities	9,248	24,413
		9,773,461	9,660,449
Les	s current portion of: Term loans Vendor take-back loans Finance lease liabilities	630,000 1,678,341 9,248	1,342,857 1,717,587 20,478
		2,317,589	3,080,922
		\$ 7,455,872	\$ 6,579,527

On October 31, 2014, the Company entered into an agreement with its senior lender, Canadian Imperial Bank of Commerce ("CIBC"), as lead lender of a syndicated loan facility, which included the following components:

- 1. \$5 million revolving credit facility. As at May 31, 2015, the Company had not utilized this facility (August 31, 2014 nil).
- 2. \$23 million term acquisition credit facility to fund future acquisitions. As at May 31, 2015, the Company had not utilized this facility (August 31, 2014 \$6,057,143). Subsequent to May 31, 2015, \$15,775,000 was drawn down on the credit facility in connection with the acquisition of Coughlin & Associates Ltd., as described in note 18, Subsequent Events.
- 3. \$7 million term credit facility installment loan which was used to refinance the acquisition facility balance outstanding under the previous agreement. As at May 31, 2015, the balance owing on this facility was equal to \$6,720,000 (August 31, 2014 nil).

The agreement provides for an option (the "Accordion Feature"), subject to the satisfaction of certain terms and conditions, to increase the Acquisition Revolver by an additional \$15 million of capacity. The exercise of the option would result in the size of the Acquisition Revolver being increased to a maximum of \$38 million, and overall credit capacity being increased to a maximum of \$50 million.

The new facility is secured by a general security agreement over the assets of the Company and its subsidiaries and is subject to covenants. The new facility replaced the Company's previously existing credit facility originally entered into in 2011 and subsequently amended.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

Finance lease liabilities are payable as follows:

			Ν	lay 31, 2015			Aug	ust 31, 2014
	Future minimum lease payments	Interest		PV of minimum lease payments	Future minimum lease payments	Interest		PV of minimum lease payments
1-12 months 13-60 months	\$ 9,542 -	\$ 294 -	\$	9,248	\$ 22,055 4,028	\$ 1,577 93	\$	20,478 3,935
	\$ 9,542	\$ 294	\$	9,248	\$ 26,083	\$ 1,670	\$	24,413

11. Share capital:

(a) Authorized

The Company has authorized share capital of an unlimited number of common voting shares.

(b) Shares issued and outstanding

Shares issued and outstanding are as follows:

	Note	Number of Common voting shares	Amount
Balance, August 31, 2013 Private placement of shares Exercise of stock options		33,027,193 4,815,080 1,709,213	\$ 12,024,732 9,573,447 867,155
Balance, August 31, 2014 Private placement of shares Exercise of stock options	12(b)	39,551,486 4,232,000 523,331	22,465,334 13,602,196 258,045
Balance, May 31, 2015		44,306,817	\$ 36,325,575

On May 6, 2015, the Company closed a private placement offering of 4,232,000 shares at a price of \$3.40 per share, which included the exercise in full of the Underwriter's over-allotment option of 552,000 shares. The offering resulted in aggregate gross proceeds of \$14,388,800 less share issuance and commission costs of \$786,604 for net proceeds of \$13,602,196.

Subsequent to May 31, 2015, the Company issued 626,566 common shares for an aggregate value of \$2,500,000 in connection with the acquisition of Coughlin & Associates Ltd., as described in note 18, Subsequent Events.

(c) Earnings per share

Basic earnings per share was calculated by dividing profit attributable to common shares by the sum of the weighted average number of common shares outstanding during the year.

Diluted earnings per share was calculated using the basic calculation described above, and adjusting for the potentially dilutive effect of the total number of additional common shares related to grants outstanding at May 31, 2015 that would have been issued by the Company under its stock option plan.



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For the three and nine months ended May 31, 2015 and May 31, 2014

The following details the earnings per share, basic and diluted, calculations for the three and nine months ended May 31, 2015 and May 31, 2014:

			Ν	May 31, 2015			N	May 31, 2014
	Th	nree months ended		Nine months ended	Т	hree months ended		Nine months ended
(Loss) Net income attributable to common shares (basic and diluted)	\$	(351,229)	\$	343,896	\$	142,893	\$	1,966,064
Weighted average number of common shares (basic) Add: Dilutive effect of stock options		41,219,306 806,059		40,294,964 947,001		36,179,556 1,692,436		34,189,368 2,083,765
Weighted average number of common shares (diluted))	42,025,365		41,241,965		37,871,992		36,273,133
• ,	\$ \$	(0.009) (0.009)	\$ \$	0.009 0.008	\$ \$	0.004 0.004	\$ \$	0.058 0.054

The average market value of the Company's shares for the purposes of calculating the dilutive effect of share options was based on quoted market prices for the period during which the options were outstanding.

12. Share-based payments:

Effective March 6, 2015, the Company established a Security Based Compensation Plan replacing the Company's existing Stock Option Plan. The new Plan provides for more flexibility in the granting of equity incentive awards. The Security Based Compensation Plan allows for the issuance of stock options, tandem stock appreciation rights, restricted stock units and deferred stock units. All option agreements entered into under the former Stock Option Plan will continue to be governed under the terms of the former Stock Option Plan. The Company's Employee Share Purchase Plan is unaffected by the new Plan.

Under the Security Based Compensation Plan, awards may be granted to any director, officer, employee or consultant of the Company or of any of its affiliates. Subject to the adjustment provisions provided for in the Security Based Compensation Plan and the applicable rules and regulations of all regulatory authorities to which the Company is subject (including the TSX Venture Exchange), the aggregate number of common shares reserved for issuance pursuant to the Security Based Compensation Plan cannot exceed 5,986,222, which number takes into account the common shares that are available for issuance under the Employee Share Purchase Plan and under the former Stock Option Plan.

(a) Employee share ownership plan

The Company has an employee share ownership plan ("ESOP") whereby both employee and Company contributions are used to purchase shares on the open market for employees. The Company's contributions are expensed as incurred as there is no vesting period. Under the plan, the Company matches \$1 for every \$4 contributed by employee contributions of between 2% and 5% of annual base remuneration.

At May 31, 2015, there were 176 participants (May 31, 2014 – 171) in the plan. The total number of shares purchased during the three and nine months ended May 31, 2015 on behalf of participants, including the Company contribution, was 50,360 and 175,245 shares (May 31, 2014 – 74,809 and 270,695 shares). During the three and nine months ended May 31, 2015, the Company's matching contributions totalled 10,070 and 35,049 shares (May 31, 2014 – 14,962 and 54,139 shares).



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For the three and nine months ended May 31, 2015 and May 31, 2014

For the three and nine months ended May 31, 2015 the Company recorded an expense to recognize the matching contribution equal to \$35,473 and \$97,495 (May 31, 2014 – \$34,721 and \$88,966).

(b) Stock option plans

Options may be granted to directors, officers, employees and service providers of the Company on terms that the directors of the Company may determine within the limitations set forth in the stock option plans or by security regulators. Options shall not be granted for a term exceeding eight years.

Changes in the number of options outstanding during the nine months ended May 31, 2015 and May 31, 2014, are as follows:

	Ma	ay 31	, 2015	Ма	ıy 31	, 2014
	Options	a١	eighted verage ercise price	Options	a	eighted verage kercise price
Balance, beginning of period Granted Exercised Forfeited and expired	1,566,667 175,314 (523,331) (100,003)	\$	0.57 2.98 0.37 0.31	3,129,809 150,000 (1,701,713) (3,929)	\$	0.37 1.90 0.33 0.28
Balance, end of period	1,118,647	\$	1.06	1,574,167	\$	0.42
Options exercisable, end of period	726,664			890,828		

For the nine months ended May 31, 2015, the Company received proceeds from exercise of stock options equal to \$161,473 (2014 - \$553,393) from the exercise of 523,331 (2014 - 1,701,713) options. Related to these transactions, the Company transferred \$96,572 (2014 - \$311,055) from contributed surplus to share capital.

Options outstanding at May 31, 2015 consist of the following:

Range of exercise prices	Number outstanding	Remaining contractual life	Weighted average exercise price	Number exercisable
\$ 0.25 - \$ 0.50 \$ 0.51 - \$ 1.00 \$ 1.51 - \$ 2.00 \$ 2.51 - \$ 2.96 \$ 3.01 - \$ 3.83	500,000 293,334 125,000 190,313 10,000	1.67 years 2.92 years 3.71 years 4.55 years 7.99 years	\$ 0.40 0.63 1.71 2.92 3.83	500,000 176,666 41,665 8,333
\$ 0.25 - \$ 2.96	1,118,647	2.77 years	\$ 1.06	726,664



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

13. Finance expenses:

The Company's finance expenses for the three and nine months ended May 31, 2015 and May 31, 2014 were comprised of the following:

			Ма	y 31, 2015			Ma	y 31, 2014
	Thr	ee months ended	Ni	ne months ended	Thre	ee months ended	Ni	ne months ended
Interest on loans and borrowings Interest income Other finance costs	\$	106,423 (216) 8,415	\$	597,916 (582) 43,641	\$	194,749 (578) 3,889	\$	571,093 (1,977) 49,578
Non-cash finance costs Accretion expense on vendor-take-back loans Accretion on contingent acquisition consideration Non-controlling interest put option adjustment		85,450 31,301 400,000		140,341 93,903 1,013,533		64,751 27,948 175,502		202,175 83,842 300,132
		516,751	,	1,247,777		268,201		586,149
Total finance expenses	\$	631,373	\$	1,888,752	\$	466,261	\$	1,204,843

Accretion expense on vendor-take-back loans represents the implied interest cost related to non-interest bearing vendor take-back-loans initially recognized on a discounted basis (Note 10). Accretion on contingent acquisition consideration is a charge to the Company's net income in the period to recognize the change in discounted fair value of the contingent acquisition consideration liability (Note 6).

14. Financial instruments:

Fair value measurement

The Company's financial instruments measured at fair value through profit or loss include cash and cash equivalents, contingent consideration, and non-controlling interest put options. The valuation techniques used to measure level 2 and level 3 financial instruments are described in the referenced notes.

The following presents the Company's assets and liabilities measured at fair value on a recurring basis and categorized by hierarchy level:



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

	Note	an	oted prices in active market entical assets) Level 1	\ \	cant other ole inputs) Level2		nificant other unobservable inputs) Level 3
May 31, 2015							
Cash and cash equivalents		\$	17,018,869	\$	-	\$	_
Contingent acquisition consideration	6		_		-		1,158,132
Non-controlling interest put options August 31, 2014:	9		-		-		7,674,884
Cash and cash equivalents		\$	2.750.465	\$	_	\$	_
Contingent acquisition consideration Non-controlling interest put options	6 9	*	- -	•	- -	,	1,064,229 6,661,351

The carrying value of the Company's trade and other receivables, trade payables, accrued and other liabilities approximate their fair values due to the immediate or short term maturity of these instruments. The carrying value of the long term debt approximates its fair value as the interest rates are consistent with the current rates offered to the Company for debt with similar terms.

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities. An active market for the asset of liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- **Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Fair value through profit or loss financial instruments are measured at fair value using Level 1 inputs for cash and cash equivalents and Level 3 inputs for non-controlling interest put options and contingent acquisition consideration.

15. Commitments and contingencies:

(a) Contractual obligations

The Company leases premises and various office equipment under agreements which expire on various dates up to May 2019. Future minimum lease payments as at May 31, 2015 are as follows:

Next 12 months 13 - 24 months 25 - 36 months 37 - 48 months 49 - 60 months	\$ 1,090,968 936,682 712,563 358,747 46,660
	\$ 3,145,620



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For the three and nine months ended May 31, 2015 and May 31, 2014

(b) Contingencies

In the ordinary course of operating the Company's business it may from time to time be subject to various claims or possible claims. Management is of the position that there are no claims or possible claims that if resolved would either individually or collectively result in a material adverse impact on the Company's financial position, results of operations, or cash flows. These matters are inherently uncertain and management's view of these matters may change in the future.

16. Related parties:

(a) Key management personnel compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Board of Directors and Officers are key management personnel. In addition to their salaries, the Company also provides non-cash and cash equivalents benefits and participation in the Employee Share Ownership Plan (Note 12(a)) and Stock Option Plan (Note 12(b)).

The following table details the compensation paid to key management personnel during the three and nine months ended May 31, 2015 and 2014:

		May 31, 2015		May 31, 2014
	Three months ended	Nine months ended	Three months ended	Nine months ended
Salaries, fees and short-term employee benefits Share-based payments	\$ 295,270 63,598	\$ 1,045,282 136,985	\$ 292,210 43,444	\$ 1,202,361 110,495
	\$ 358,868	\$ 1,182,267	\$ 335,654	\$ 1,312,856

(b) Key management personnel and director transactions

As at May 31, 2015, directors and key management personnel owned 22.08% (August 31, 2014 - 24.50%) percent of the voting shares of the Company.

As at May 31, 2015, the Company engages in transactions with Directors and key management personnel of the Company. All the transactions are in the normal course of operations and are measured at the exchanged amount, which is the consideration agreed to by the parties.

17. Expenses by nature:

The Company's operating expenses for the three and nine months ended May 31, 2015 and May 31, 2014 were comprised of the following:



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2015 and May 31, 2014

			May 31, 2015		May 31, 2014
	-	Three months ended	Nine months ended	Three months ended	Nine months ended
Personnel and compensation Salaries, bonuses and commissions Short-term benefits Share-based payments	\$	5,413,959 \$ 599,409 70,249	17,659,040 1,635,830 156,269	\$ 6,576,925 \$ 598,385 50,573	18,184,076 1,609,782 131,069
Advertising and sponsorships Automobile Administration fees Depreciation of property and equipment Occupancy Office supplies and communication Other Professional fees Public company costs Travel		6,083,617 145,488 82,166 562,403 265,797 496,790 427,054 93,392 260,215 83,084 181,131	19,451,139 503,538 237,931 1,597,758 689,986 1,619,204 1,235,374 359,973 920,038 265,212 689,139	7,225,883 157,734 73,827 508,771 188,404 563,822 398,751 170,586 233,633 53,836 275,890	19,924,927 460,450 203,671 1,402,949 334,956 1,614,076 1,142,968 400,376 509,350 180,565 711,847
	\$	8,681,137 \$	27,569,292	\$ 9,851,137 \$	26,886,135

For the three months ended May 31, 2015 the Company incurred \$570,530 (2014 - \$19,615) of acquisition, integration and restructuring costs and \$905,876 for the nine months ended May 31, 2015 (2014 - \$55,155). Acquisition, integration and restructuring costs are comprised of professional fees and other non-recurring incremental costs incurred to secure and compete specific acquisitions, non-operating outlays associated with integrating acquired operations into the Company's business model subsequent to completion of an acquisition, and non-recurring outlays including consulting and recruiting fees and severance costs associated with restructuring operations.

18. Subsequent events:

Effective on June 12, 2015, the Company acquired 100% of the issued and outstanding voting shares of Coughlin & Associates Ltd. ("Coughlin") from the principals of Coughlin and 66% of the economic interest in Coughlin through the acquisition of certain non-voting shares of Coughlin. The Company paid \$30,225,000 for the purchased shares by way of (i) a cash payment of \$26,375,000 to the principals, (ii) the issuance of 626,566 common shares of the Company (issued at a tenday weighted average trailing price of \$3.99 per share) to certain of the principals for an aggregate value of \$2,500,000 and (iii) the issuance of \$1,350,000 of vendor-take-back notes to certain of the principals, payable by five annual installments commencing June 12, 2016 and thereafter on each anniversary. The Company's 66% economic interest in Coughlin is held by way of a class of non-voting, non-cumulative, dividend-bearing shares of Coughlin ("PC Coughlin Shares"). The remaining 34% economic interest in Coughlin is held by certain of the principals by way of a class of non-voting, non-cumulative, dividend-bearing shares of Coughlin ("Vendor Coughlin Shares"). The Vendor Coughlin Shares held by these principals may be acquired by the Company or sold by these principals amongst themselves or to the Company in the future, after a specified hold period at a price determinable based upon pre-agreed terms, subject to certain terms and conditions.

Dividends, if declared, are based on specified criteria, including a formula related to the adjusted earnings of Coughlin. Dividends are payable, firstly to the Company through its PC Coughlin Shares to the extent of a base earnings amount, secondly, to the Principals who hold the Vendor Coughlin Shares to the extent of earnings in excess of the base earnings amount up to an agreed level of earnings and thereafter, dividends are paid out to all the holders of the PC Coughlin Shares and Vendor Coughlin Shares on a pro rata basis.



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In addition, certain of the vendors have the potential to earn contingent consideration in the future subject to certain specified terms and conditions having been met and subject to achieving certain financial performance targets over the next five years.

The Company paid the cash payment portion of the purchase price from a combination of existing cash resources of \$10,600,000 and a draw-down on the Company's senior credit facility of \$15,775,000.

19. Comparative figures:

Certain prior period balances have been reclassified to conform with the current year presentation. These reclassifications do not affect prior period's net income.