Condensed Consolidated Interim Financial Statements (Expressed in Canadian Dollars)



Experience the Benefits of People

Three and nine months ended May 31, 2014 and May 31, 2013 (Unaudited)

In accordance with National Instruments 51-102 released by the Canadian Securities Administrators, the Company discloses that its auditors have not reviewed the unaudited interim condensed consolidated financial statements for the three and nine months ended May 31, 2014.



Condensed Consolidated Interim Statements of Financial Position (Expressed in Canadian dollars) (unaudited)

	Note	May 31, 2014	Aug	gust 31, 2013
Assets				
Current assets:				
Cash and cash equivalents		\$ 11,412,001	\$	2,449,169
Trade and other receivables		2,343,662		2,896,632
Other current assets		470,057		388,383
Total current assets		14,225,720		5,734,184
Non-current assets:				
Property and equipment	5	1,122,405		990,894
Goodwill and intangible assets	6	47,072,332		46,876,735
Deferred tax asset	Ũ	936,000		134,464
Total non-current assets		49,130,737		48,002,093
Total assets		\$ 63,356,457	\$	53,736,277
Trade payables, accrued and other liabilities Deferred revenue Income taxes payable Current portion of loans and borrowings Total current liabilities Accrued and other liabilities Deferred revenue Non-controlling interest put options Loans and borrowings Deferred tax liability	7 8 11 7 8 10 11	\$ 4,134,069 3,512,634 498,595 3,635,020 11,780,318 1,065,817 136,936 6,473,016 13,212,464 4,287,312	\$	4,522,278 3,792,348 112,240 3,804,077 12,230,943 993,070 89,299 6,172,884 15,445,258 4,628,201
Total liabilities		36,955,863		39,559,655
Shareholders' equity:				
Share capital	12	22,462,626		12,024,732
Contributed surplus	-	594,259		774,245
Retained earnings		3,343,709		1,377,645
Total shareholders' equity		26,400,594		14,176,622
Total liabilities and shareholders' equity		\$ 63,356,457	\$	53,736,277

Commitments and contingencies (Note 16) Subsequent Events (Note 19)



Condensed Consolidated Interim Statements of Comprehensive Income (Expressed in Canadian dollars) (unaudited)

				May 31, 2014			May 31, 2013
	Note	Т	hree months ended	Nine months ended	Т	hree months ended	Nine months ended
Revenue							
Commissions		\$	6,969,241 \$		\$	4,461,801 \$	
Fees and other revenues			4,602,731	13,432,265		4,203,823	11,538,966
			11,571,972	32,549,532		8,665,624	23,817,531
Expenses							
Personnel and compensation	18		7,225,882	19,924,927		5,437,141	15,147,794
General and administrative	18		2,227,224	5,835,518		1,726,530	4,718,534
Advertising and promotion	18		393,036	1,107,729		302,767	903,664
			9,846,142	26,868,174		7,466,438	20,769,992
Income before undernoted			1,725,830	5,681,358		1,199,186	3,047,539
Finance and other costs:							
Amortization of intangible assets			(613,407)	(1,750,221)		(328,746)	(907,829)
Write down of capital assets			(28,570)	(28,570)		-	-
Finance expenses	14		(466,261)	(1,204,843)		(202,205)	(458,139)
Acquisition costs	4		(19,615)	(55,155)		(7,568)	(348,860)
			(1,127,853)	(3,038,789)		(538,519)	(1,714,828)
Income before income taxes			597,977	2,642,569		660,667	1,332,711
Income tax expense (recovery):							
Current			878,492	1,967,431		497,258	1,063,735
Future			(423,408)	(1,290,926)		(255,037)	(572,100)
			455,084	676,505		242,221	491,635
Net income and comprehensive income		\$	142,893 \$	1,966,064	\$	418,446 \$	841,076
Earnings per share	12(c)						
Basic		\$	0.004	0.058	\$	0.013	0.025
Diluted		\$	0.004	0.054	\$	0.012	0.025

The notes on pages 5 are an integral part of these condensed consolidated interim financial statements.



Condensed Consolidated Interim Statements of Changes in Equity (Expressed in Canadian dollars) (unaudited)

	Share Capital	Contributed Surplus	Retained Earnings	Total
Balance, August 31, 2012	\$ 11,990,956	\$ 650,878 \$	1,117,536 \$	13,759,370
Net Income and comprehensive income for the period Share issuance Share-based payments	- 33,776 -	(13,510) 99,438	841,076 - -	841,076 20,266 99,438
Total transactions with shareholders	\$ 33,776	\$ 85,928 \$	841,076 \$	960,780
Balance, May 31, 2013	\$ 12,024,732	\$ 736,806 \$	1,958,612 \$	14,720,150

	Note	Share Capital	Contributed Surplus	Retained Earnings	Total
Balance, August 31, 2013		\$ 12,024,732 \$	774,245 \$	1,377,645 \$	14,176,622
Net Income and comprehensive income Issuance of common shares Exercise of stock options Share-based payments	e for the period 12(b) 12(b)	9,573,447 864,447 -	- (311,055) 131,069	1,966,064 - - -	1,966,064 9,573,447 553,392 131,069
Total transactions with shareholders		10,437,894	(179,986)	1,966,064	12,223,972
Balance, May 31, 2014		\$ 22,462,626 \$	594,259 \$	3,343,709 \$	26,400,594

The notes on pages 5 are an integral part of these condensed consolidated interim financial statements.



Condensed Consolidated Interim Statements of Cash Flows (Expressed in Canadian dollars) (unaudited)

		May 31, 2014		May 31, 2013
Note	Three months ended	Nine months ended	Three months ended	Nine months ended
Operating activities				
Net income for the period	\$ 142,893	\$ 1,966,064	\$ 418,446	\$ 841,076
Adjustments for:				
Depreciation	188,404	334,956	102,173	278,585
Amortization of intangible assets	613,407	1,750,221	328,746	907,829
Share-based compensation	50,573	131,069	23,710	99,438
Impairment losses on property and equipment	28,570	28,570	-	-
Change in non-controlling put liability	175,502	300,132	30,778	30,778
Accretive interest expense	92,700	286,018	21,429	47,361
Loss from disposal of capital assets	-	, _	(3,045)	(3,045)
Deferred tax expense (recovery)	(423,408)	(1,290,926)	(255,037)	(572,100)
Net cash from operating activities	868,641	3,506,104	667,200	1,629,922
Change in the following:				
Trade and other receivables	618,430	554,257	321,368	451,361
Other current assets	(104,961)	(78,284)	(124,372)	12,196
Trade payable, accrued and other liabilities	1,325,756	(613,937)	(898,026)	(1,091,601)
Deferred revenue	(314,730)	(232,077)		(1,043,798)
			(743,114)	
Income tax payable	(227,350)	378,275	172,272	211,227
Net cash used by working capital items	1,297,145	8,234	(1,271,872)	(1,460,615)
Net cash from (used by) operating activities	2,165,786	3,514,338	(604,672)	169,307
Investing activities				
Proceeds from disposal of capital assets	-	-	300	300
Acquisition of intangible assets	(968,935)	(1,103,241)	(27,326)	(73,921)
Acquisition of subsidiaries, net of cash acquired	(261,984)	(261,984)	-	(3,933,317)
Acquisition of property and equipment	(307,171)	(494,534)	(55,198)	(285,067)
Net cash used by investing activities	(1,538,090)	(1,859,759)	(82,224)	(4,292,005)
Financing activities				
Proceeds from exercise of stock options	421,262	553,393	20,267	20,267
Proceeds from loans and borrowings	900,000	900,000		3,750,000
Repayment of loans and borrowings	(2,019,995)	(3,718,587)	(248,873)	(548,951)
Proceeds from private placement of shares, net	9,573,447	9,573,447	-	-
Net cash from (used by) financing activities	8,874,714	7,308,253	(228,606)	3,221,316
	ents 9,502,410	8,962,832	(915,502)	(901,382)
Cash and cash equivalents at beginning of the period		2,449,169	3,213,763	3,199,643
Cash and cash equivalents at the end of the perio	d \$11,412,001	\$11,412,001	\$ 2,298,261	\$ 2,298,261

The notes on pages 5 are an integral part of these condensed consolidated interim financial statements.

Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)



For the three and nine months ended May 31, 2014 and May 31, 2013

1. Reporting entity:

People Corporation, (the "Company") was incorporated under the Ontario Business Corporations Act on July 5, 2006. The Company is a public company listed on the TSX Venture Exchange (the "TSX-V"), trading under the "PEO" symbol and is domiciled in Canada. The address of the Company's head office is 360 Main Street, Suite 1800, Winnipeg, Manitoba, Canada and the Company's registered office is 180 Bay Street, Suite 4400, Toronto, Ontario, Canada. These condensed consolidated interim financial statements of the Company comprise accounts of the Company and its subsidiaries. The Company is primarily involved in the delivery of employee group benefit consulting, pension consulting and third-party benefits administration services, as well as, recruiting services, strategic human resources consulting and career management services to help companies recruit, retain and reward employees.

2. Basis of presentation:

These condensed consolidated interim financial statements for the three and nine months ended May 31, 2014 and May 31, 2013 have been prepared in accordance with International Accounting Standards 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board.

These condensed consolidated interim financial statements do not include all the disclosures required by International Financial Reporting Standards ("IFRS") for annual consolidated financial statements and accordingly should be read in conjunction with the Company's audited consolidated financial statements for the year ended August 31, 2013 prepared in accordance with IFRS.

These condensed consolidated interim financial statements were approved by the Board of Directors and authorized for issue on July 16, 2014.

3. Significant accounting policies:

Except as described below, the accounting policies applied by the Company in these condensed consolidated interim financial statements are consistent with those applied by the Company in its consolidated financial statements as at and for the year ended August 31, 2013.

Changes in accounting policies:

The Company has adopted the following revised standards, along with any consequential amendments, effective September 1, 2013. These changes were made in accordance with the applicable transitional provisions.

(a) IFRS 10, Consolidated Financial Statements ("IFRS 10"):

IFRS 10 replaces SIC 12, *Consolidation Special Purpose Entities* and parts of IAS 27, *Consolidated and Separate Financial Statements*. IFRS 10 requires an entity to consolidate an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Company has assessed its consolidation conclusions on September 1, 2013 and determined that the adoption of IFRS 10 did not result in any change in the consolidation status of any of its subsidiaries and investees.

(b) IFRS 11, Joint Arrangements ("IFRS 11"):

IFRS 11 supersedes IAS 31, Interests in Joint Ventures, and SIC 13, Jointly Controlled Entities Non-monetary Contributions by Venturers. IFRS 11 requires a venturer to classify its interest in a joint arrangement as a joint venture or joint operation. Joint ventures will be accounted for using the equity method of accounting whereas, for a joint operation, the venturer will recognize its share of the assets, liabilities, revenues and expenses of the joint operation. The Company is not a party to any joint arrangements and has determined that adoption of IFRS 11 did not result in a material impact on the results or the financial position of the Company.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

(c) IFRS 12, Disclosure of Interests in Other Entities ("IFRS 12")

IFRS 12 establishes disclosure requirements for interests in other entities, such as joint arrangements, equity accounted investments, special purpose vehicles and off balance sheet vehicles ("Interests in Other Entities"). The standard introduces additional disclosure requirements that address the nature of, and risks associated with, an entity's interests in other entities. The Company is not a party to any Interests in Other Entities and has determined that adoption of IFRS 12 did not result in a material impact on the results or the financial position of the Company.

(d) IFRS 13, Fair Value Measurement ("IFRS 13")

IFRS 13 is a comprehensive standard that defines fair value, sets out a single IFRS framework for measuring fair value, and requires disclosures about fair value measurements. This new standard clarifies that fair value is the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants, at the measurement date. The Company adopted IFRS 13 on September 1, 2013 on a prospective basis. The adoption of IFRS 13 did not require any adjustments to the valuation techniques used by the Company to measure fair value and did not result in any measurement adjustments as at September 1, 2013. The standard also establishes disclosures about fair value measurement. The Company has included in Note 15 new financial instrument fair value disclosures required by IFRS 13.

Any subsequent changes to IFRSs that become effective and are adopted for the August 31, 2014 consolidated annual financial statements are not expected to result in revisions to accounting policies applied in these condensed consolidated interim financial statements and, if applicable, the opening statement of financial position and reconciliations

New Standards and interpretations not yet adopted

The Company has not early applied the following new and revised Standards and Interpretations that have been issued but are not yet effective.

IFRS 9, "Financial Instruments"

The IASB issued IFRS 9, "Financial Instruments" to replace IAS 39, "Financial Instruments: Recognition and Measurement". IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, and replaces the multiple rules in IAS 39. The approach in IFRS 9 focuses on how an entity manages its financial instruments in the context of its business model, as well as the contractual cash and cash equivalents flow characteristics of the financial assets. The new standard also requires a single impairment method to be used, replacing the multiple impairment methods currently provided in IAS 39. In November 2013, the IASB has removed the mandatory effective date for IFRS 9. The new date will be determined when IFRS 9 is closer to completion.

The Company anticipates that the application of IFRS 9 may have impact on the amounts reported in respect of the Company's financial assets. However, it is not yet practicable to provide a reasonable estimate of that effect.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

4. Business acquisitions:

During the period the Company acquired the following businesses:

• Effective May 30, 2014 the Company acquired all of the issued and outstanding shares of Bryan H. Lupe and Associates ("BHL"), a company that provides group benefits consulting and administration services to a broad range of clients.

The Company has accounted for the transaction as a business combination and has applied the acquisition method of accounting in accordance with IFRS 3. The recognized amounts of assets acquired and liabilities assumed in the transaction and the acquisition-date fair value of the total consideration transferred are as follows:

Sets Cash Accounts receivable and other assets Property, plant and equipment Customer relationships intangible asset Accounts payable and accrued liabilities Other current liabilities Shareholder loans Deferred tax payable Goodwill	
Cash	\$ 218,016
Accounts receivable and other assets	4,678
	493
	550,000
	(38,552)
Accounts receivable and other assets Property, plant and equipment Customer relationships intangible asset Accounts payable and accrued liabilities Other current liabilities Shareholder loans Deferred tax payable Goodwill	(140,147)
	(47,573)
	(148,500)
Goodwill	292,577
	690,992
Consideration	
Cash payment	480,000
	214,570
Working capital adjustment	(3,578)
	\$ 690,992



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

5. Property and equipment:

Note	Leasehold improvements		Furniture and fixtures	Computer equipment	Computer software		Total
Cost							
Balance, August 31, 2012	463,312		725,323	1,016,047	419,290		2,623,972
Additions	70,703		11,257	179,552	133,958		395,470
Disposals	-		(8,376)	-	-		(8,376)
Acquisition through business combination	4 6,52	7	54,013	23,319	54,204		138,063
Balance, August 31, 2013	\$ 540,542	\$	782,217	\$ 1,218,918	\$ 607,452	\$	3,149,129
Additions	319,962		10,647	83,662	80,262	-	494,534
Write down of capital assets	-		-	-	(28,570)		(28,570)
Acquisition through business combination	44,681		-	46,641	2,535		`93 ,857
Balance, May 31, 2014	\$ 905,185	\$	792,864	\$ 1,349,221	\$ 661,679	\$	3,708,950

Not	e im	Leasehold provements		Furniture and fixtures		Computer equipment		Computer software		Total
Depreciation and impairment losses Balance, August 31, 2012 Depreciation for the period Disposals		(305,647) (88,473) -		(489,678) (53,095) (5,031)		(695,343) (127,525) -		(292,631) (110,874) -		(1,783,299) (379,967) (5,031)
Balance, August 31, 2013 Depreciation for the period Acquisition through business combin	\$ ation	(394,120) (154,594) (44,681)	\$	(537,742) (33,983) -	\$	(822,868) (87,448) (46,148)	\$	(403,505) (58,920) (2,535)	\$	(2,158,235) (334,956) (93,364)
Balance, May 31, 2014	\$	(593,395)	\$	(571,725)	\$	(956,464)	\$	(464,960)	\$	(2,586,555)
Carrying amounts Balance, August 31, 2013 Balance, May 31, 2014	\$ \$	146,422 311,790	\$ \$	244,475 221,139	\$ \$	396,050 392,757	\$ \$	203,947 196,719	\$ \$	990,894 1,122,405



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

6. Goodwill and intangible assets:

	Note	Goodwill	Customer relationships	Customer contracts	
Cost Balance, August 31, 2012		\$ 13,547,835	\$ 5,961,351	\$ 3,000,000	\$ 22,509,186
Additions		26,200	38,001	134,008	198,209
Acquisition through business combination	4	15,978,523	13,644,000	-	29,622,523
Balance, August 31, 2013		29,552,558	19,643,352	3,134,008	52,329,918
Additions		-	900,000	206,728	1,106,728
Adjustment to fair value		(3,487)	-	-	(3,487)
Acquisition through business combination	4	292,577	550,000	-	842,577
Balance, May 31, 2014		\$ 29,841,648	\$ 21,093,352	\$ 3,340,736	\$ 54,275,736
Amortization and impairment losses					
Balance, August 31, 2012		\$-	\$ (2,661,052)	\$ (1,550,000)	\$ (4,211,052)
Amortization for the period		-	(938,759)	(303,372)	(1,242,131)
Balance, August 31, 2013		-	(3,599,811)	(1,853,372)	(5,453,183)
Amortization for the period		-	(1,519,151)	(231,070)	
Balance, May 31, 2014		\$ -	\$ (5,118,962)	\$ (2,084,442)	\$ (7,203,404)
Carrying amounts					
Balance, August 31, 2013		\$ 29,552,558	\$ 16,043,541	\$ 1,280,636	\$ 46,876,735
Balance, May 31, 2014		\$ 29,841,648	\$ 15,974,390	\$ 1,256,294	\$ 47,072,332

During the year, the Company acquired an increased economic interest in a portfolio of group benefit clients in a transaction with a third party insurance brokerage firm with a cost of \$900,000. In addition, the company incurred \$206,728 in direct costs related to the acquisition of customer contracts with fixed terms.

7. Trade payables, accrued and other liabilities:

The Company had the following trade payables, accrued and other liabilities.

	l	May 31, 2014	Aug	just 31, 2013
Trade payables and other liabilitiesContingent consideration4Deferred lease inducements	\$	4,117,200 1,034,046 48,640	\$	4,507,749 950,204 57,395
Less current portion of trade payables, accrued and other liabilities	\$	5,199,886 4,134,069	\$	5,515,348 4,522,278
Long-term portion of accrued and other liabilities		1,065,817		993,070
Total long-term Trade payables	\$	1,065,817	\$	993,070



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

Amounts recognized as contingent consideration represent the estimated present value of \$1,308,793 for potential additional future consideration based on achieving financial targets for H+P. The liability recognized in connection with the contingent consideration has been determined based on a pre-determined formula defined in an agreement which is based on a multiple of estimated future earnings of H+P and other factors. The fair value of the liability in connection with the contingent consideration is determined by discounting the estimated future payment obligation at each reporting date, and changes in fair value of the estimated liability in future periods will be recorded in finance costs in subsequent condensed consolidated interim statements of comprehensive income.

8. Deferred revenue:

Deferred revenue is a non-cash liability which represents the excess of retainer amounts billed over costs incurred and revenue earned on service contracts. The Company had the following deferred revenue.

	May 31, 2014	Aug	gust 31, 2013
Fees received in advance less: current portion of deferred revenue	\$ 3,649,570 3,512,634	\$	3,881,647 3,792,348
Long-term portion of deferred revenue	\$ 136,936	\$	89,299

9. Insurance premium liabilities and related cash and cash equivalents:

In its capacity as third-party benefits administrator, the Company collects premiums from insurers and remits premiums, net of agreed deductions, such as taxes, administrative fees and commissions, to insurance underwriters. These are considered flow-through items for the Company and, as such, the cash and cash equivalents and investment balances relating to these liabilities are deducted from the related liability in the consolidated balance sheets. The Company had the following amounts held in accounts segregated from the Company's operating funds for insurance premium liabilities.

	May 31, 2014	Aug	gust 31, 2013
Payable to carriers and insured individuals or groups less: related cash and cash equivalents balances	\$ 15,975,033 15,975,033	\$	14,558,743 14,558,743
	\$ -	\$	-

10. Non-controlling interest Put Options:

In connection with the acquisitions of Bencom Financial Service Group Inc. ("Bencom") and the Hamilton + Partners group of companies ("H+P"), the Company entered into various agreements whereby the vendors hold an economic interest in Bencom and H+P respectively through the ongoing right to earn performance-based commissions and fees. In addition, the vendors hold ongoing ownership through non-voting, non-dividend earning special shares ("Special Shares"). The Company has the right to purchase the Special Shares ("Call Option") and the vendors have the right to require the Company to purchase the Special Shares ("Put Option") at certain dates in the future, subject to certain vesting and other conditions. On the effective date of exercise of the Call Option or the Put Option, the vendor's right to earn performance based commissions and fees will be terminated.

Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)



For the three and nine months ended May 31, 2014 and May 31, 2013

The liability recognized in connection with the Bencom Put Option has been determined based on a pre-determined formula defined in an agreement which is based on a multiple of estimated future earnings of Bencom, the estimated future exercise dates and other factors. The fair value of the liability associated with the Bencom Put Options as at May 31, 2014 was \$826,533 (August 31, 2013 - 756,640). The Bencom Put Option is restricted during the first three years of the agreement but then may be exercisable at any time by the non-controlling shareholder(s).

The liability recognized in connection with the H+P Put Option has been determined based on a pre-determined formula defined in an agreement which is based on a multiple of estimated future earnings of H+P, the estimated future exercise dates and other factors. The fair value of the liability associated with the H+P Put Option as at May 31, 2014 was \$5,646,483 (August 31, 2013 - 5,416,245). The H+P Put Option is restricted during the first three years of the agreement but then may be exercisable at any time by the non-controlling shareholder(s).

The fair value of the liability associated with the non-controlling put options is determined by discounting the estimated future payment obligation at each reporting date, and changes in fair value of the estimated liability in future periods will be recorded in finance costs in subsequent condensed consolidated interim statements of comprehensive income. For the three and nine months ended May 31, 2014 the Company recorded an adjustment to the non-controlling interest put options amounting to \$175,502 and \$300,132 (2013 – 30,778 and 30,778) to the change in estimated fair value of the liability.

11. Loans and borrowings:

This note provides information about the contractual terms of the Company's interest-bearing loans and borrowings, which are measured at amortized cost. For more information about the Company's exposure to interest rate and liquidity risk, see .

		May 31, 2014	August 31, 2013
Tern	n Ioans		
(a)	A bank loan bearing interest of prime plus 1.5% per annum, secured by the assets of the Company, repayable in quarterly installments of \$90,000 plus accrued interest. The loan matures May 31, 2018	_	1,710,000
(b)	A bank loan bearing interest of prime plus 1.5% per annum, secured by the assets of the Company, repayable in quarterly installments of principal of \$133,929 plus accrued interest. The loan matures December 31, 2019.	3,080,357	3,482,143
(c)	A bank loan bearing interest of prime plus 1.5% per annum, secured by the assets of the Company, repayable in quarterly installments of principle of \$335,714 plus accrued interest. The loan matures July 8, 2020.	8,392,858	9,400,000
(d)	A bank loan bearing interest of prime plus 1.5% per annum, secured by the assets of the Company, repayable in quarterly installments of \$32,143 plus accrued interest. The loan matures March 31, 2021	900,000	-
Tota	Il term loans	12,373,215	14,592,143



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

Vendor-take-back loans

		16,847,484	19,249,335
Tota	al finance lease liabilities	29,220	42,941
(I)	A finance lease repayable in monthly installments of \$1,074 and secured by the assets to which the obligation relates. The lease expires December 1, 2015 and includes implicit interest rates ranging from 11.28%.	17,446	24,687
(k)	A finance lease repayable in monthly installments of \$939 and secured by the assets to which the obligation relates. The lease expires August 1, 2015 and includes implicit interest rates ranging from 8.65%.	11,774	18,254
	al vendor-take-back loans	4,445,049	4,614,251
(j)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in three annual instalments of \$1,201,667. The amortized cost of the loan has been discounted using a rate equal to 6.43%. The loan matures on July 9, 2016.	3,374,515	3,220,838
(i)	A vendor-take-back loan bearing no interest per annum, unsecured, payable in monthly instalments of \$5,224. The amortized cost of the loan has been discounted using a rate equal to 6.43%. The loan matures on August 1, 2017.	161,906	200,109
(h)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in three annual instalments of \$188,031. The amortized cost of the loan has been discounted using a rate equal to 6.43%. The loan matures on December 1, 2015.	352,869	520,386
(g)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in two annual instalments of \$350,000. The amortized cost of the loan has been discounted using a rate equal to 6.43%. The loan matures on October 1, 2014.	341,189	672,019
(f)	A vendor-take-back loan bearing no interest per annum, unsecured, repayable in monthly installments of \$1,933. The loan matured on September 1, 2013.	-	899
(e)	A vendor-take-back loan bearing no interest per annum, secured by the assets of the Company, payable in two payments of \$105,000 and \$135,000, respectively. The amortized cost of the loan has been discounted using a rate equal to 5.76%. The loan matures May 1, 2016.	214,570	-



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

₋ess: current portion Term loans Vendor take-back loans Finance lease liabilities	2,007,143 1,607,905 19,972	2,238,57 1,546,97 18,52
	\$ 3,635,020	\$ 3,804,07
	\$ 13,212,464	\$ 15,445,25

The Company is a party to a Credit Facility Agreement with the Canadian Imperial Bank of Commerce which includes the following components:

- 1. A \$2 million operating line of credit. As at May 31, 2014, the Company had not utilized this facility (August 31, 2013 nil).
- 2. A \$20 million term revolving acquisition credit facility to fund future acquisitions. The acquisition credit facility is available via loans bearing interest at prime plus 1.5% or via bankers' acceptances bearing periodically fixed interest plus a stamping fee of 2.5% annually. Each draw on the facility will be treated as a separate loan repayable over a period of up to seven years. As at May 31, 2014, the balance owing on this facility was equal to \$12,373,215 (August 31, 2013 \$12,882,143).

Subsequent to the end of the period, the Company used cash of \$5,980,359 to pay down principal against its acquisition credit facility; and

3. A \$2.5 million installment loan which was utilized to refinance certain long-term debt facilities and vendor-takeback debt of the Company. As at May 31, 2014, the balance owing on this facility had been repaid (August 31, 2013 - \$1,710,000).

The facility is secured by a general security agreement over the assets of the Company and its subsidiaries and is subject to covenants .

Finance lease liabilities are payable as follows:

		May 31, 2014					A	Augi	ust 31, 2013	
	Future minimum lease payments	Interest		PV of minimum lease payments		Future minimum lease payments		Interest		PV of minimum lease payments
1-12 months 13-60 months	\$ 22,055 9,542	\$ 2,084 293	\$	19,972 9,248	\$	22,055 31,597	\$	3,985 2,377	\$	18,070 29,220
	\$ 31,597	\$ 2,377	\$	29,220	\$	53,652	\$	6,362	\$	47,290



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

12. Share capital

(a) Authorized

The Company has authorized share capital of an unlimited number of common voting shares.

(b) Shares issued and outstanding

Shares issued and outstanding are as follows:

	Note	Number of Common voting shares	Amount
Balance, August 31, 2012 Exercise of stock options		32,970,527 56,666	\$ 11,990,956 33,776
Balance, August 31, 2013 Private placement of shares Exercise of stock options	13(b)	33,027,193 4,815,080 1,701,713	\$ 12,024,732 9,573,447 864,447
Balance, May 31, 2014		39,543,986	\$ 22,462,626

On April 23, 2014, the Company closed a private placement offering of 4,815,080 shares at a price of \$2.15 per share, which included the exercise in full of the Underwriter's over-allotment option of 628,050 shares, for aggregate gross proceeds of \$10,352,422. Total share issuance and commission costs of \$778,975 were incurred in the private placement.

(c) Earnings per share

Basic earnings per share was calculated by dividing profit attributable to common shares by the sum of the weighted average number of common shares outstanding during the year.

Diluted earnings per share was calculated using the basic calculation described above, and adjusting for the potentially dilutive effect of total number of additional common shares that would have been issued by the Company under its Stock option plan.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

The following details the earnings per share, basic and diluted, calculations for the nine months ended May 31, 2014 and May 31, 2013:

			Ν	/lay 31, 2014			N	lay 31, 2013
	Th	ree months ended		Nine months ended	T	hree months ended		Nine months ended
Net income attributable to common shares (basic and diluted) Weighted average number of common shares (basic) add: Dilutive effect of stock options	\$ 3	142,893 36,179,556 1,692,436	\$	1,966,064 34,189,368 2,083,765	\$	418,446 33,017,954 713,027	\$	841,076 32,991,644 394,890
Weighted average number of common shares (diluted)	3	37,871,992		36,273,133		33,730,981		33,386,534
Earnings per share (basic) Earnings per share (diluted)	\$ \$	0.004 0.004	\$ \$	0.058 0.054	\$ \$	0.013 0.012	\$ \$	0.025 0.025

Accretion expense on vendor-take-back loans represents the implied interest cost related to non-interest bearing vendor

The average market value of the Company's shares for the purposes of calculating the dilutive effect of share options was based on quoted market prices for the period during which the options were outstanding.

13. Share-based payments

On February 23, 2011, at the Annual General Meeting of the Shareholders, the Shareholders re-approved and amended the Stock Option Plan and approved the Company's Employee Share Ownership Plan. Under the terms of the plans, the number of shares issued under the Stock Option Plan and the Employee Share Ownership Plan, as well as all other security based compensation agreements combined cannot exceed 15%, or 5,931,598, of the Company's issued and outstanding shares.

(a) Employee share ownership plan

The Company has an employee share ownership plan ("ESOP") whereby both employee and Company contributions are used to purchase shares on the open market for employees. The Company's contributions are expensed as incurred as there is no vesting period. Under the plan, the Company matches \$1 for every \$4 contributed by employee contributions of between 2% and 5% of annual base remuneration. Contribution under ESOP began effective November 1, 2011.

At May 31, 2014, there were 171 participants (May 31, 2013 - 98) in the plan. The total number of shares purchased during the three months and nine months ended May 31, 2014 on behalf of participants, including the Company contribution, was 74,809 and 270,695 shares (May 31, 2013 - 74,888 and 353,987 shares). During the three months and nine months ended May 31, 2014, the Company's matching contributions totalled 14,747 and 53,919 shares (May 31, 2013 - 28,511 and 87,985 shares).

(b) Stock option plan

Options may be granted to directors, officers, employees and service providers of the Company on terms that the directors of the Company may determine within the limitations set forth in the Stock Option Plan or by security regulators. Options shall not be granted for a term exceeding five years.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

Changes in the number of options outstanding during the nine months ended May 31, 2014 and May 31, 2013, are as follows:

	Ma	ay 31	, 2014	Ма	ay 31	, 2013
	Options	a	eighted verage kercise price	Options	а	eighted verage xercise price
Balance, beginning of year Granted Exercised Forfeited and expired	3,129,809 150,000 (1,701,713) (3,929)	\$	0.37 1.90 0.33 0.28	2,763,142 175,000 - -	\$	0.34 0.44 - -
Balance, end of year	1,574,167	\$	0.42	2,938,142	\$	0.34
Options exercisable, end of period	890,828			2,058,138		

Options outstanding at May 31, 2014 consist of the following:

ange of ercise prices	Weighted average Outstanding number	remaining contractual life	Weighted average exercise price	Exercisable number
\$ 0.25 - \$ 0.40	574,167	1.72 years	\$0.31	440,831
\$ 0.41 - \$ 0.50	500,000	2.73 years	\$0.43	333,332
\$ 0.51 - \$ 0.64	350,000	3.92 years	\$0.63	116,665
\$ 0.65 - \$ 2.84	150,000	4.75 years	\$1.90	-
\$ 0.25 - \$ 0.64	1,574,167	2.94 years	\$0.57	890,828

The share option compensation expense for options issued to employees was determined based on the fair value of the options at the date of measurement using the Black-Scholes option pricing model with the following weighted average assumptions:

	May 31, 2014	May 31, 2013
Expected option life	5.00 years	5.00 years
Risk-free interest rate	1.61%	1.33%
Dividend yield	nil	nil
Forfeiture rate	6.38%	6.55%
Volatility factor of expected market price of the Company's shares	76.72%	88.65%

For awards that vest at the end of a vesting period, compensation cost is recognized on a straight-line basis over the period of service. For awards subject to graded vesting, each installment is treated as a separate award with separate fair value and a separate vesting period. The estimated forfeiture rate is adjusted to actual forfeiture experience as information becomes available.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

The expected life of the share options is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. Volatility is determined based on the five-year share price history. The expected volatility reflects the assumption that the historical volatility over a period similar to the life of the options is indicative of future trends, which may also not necessarily be the actual outcome.

14. Finance expenses:

The Company's Interest and other finance costs for the three and nine months ended May 31, 2014 and May 31, 2013 were comprised of the following:

			Ма	y 31, 2014			Ма	y 31, 2013
	Thr	ee months ended	Ni	ne months ended	Thr	ee months ended	Ni	ne months ended
Interest on long-term debt Interest income Other finance costs	\$	194,749 (578) 3,889	\$	571,093 (1,977) 49,578	\$	148,735 (890) 2,153	\$	340,778 (2,754) 41,976
Non-cash finance costs Accretion expense on vendor-take-back loans Accretion on contingent consideration Non-controlling interest put option adjustment		64,751 27,948 175,502		202,175 83,842 300,132		21,429 - 30,778		47,361 - 30,778
		268,201		586,149		52,207		78,139
Total finance expenses	\$	466,261	\$	1,204,843	\$	202,205	\$	458,139

Accretion expense on vendor-take-back loans represents the implied interest cost related to non-interest bearing vendor take-back-loans initially recognized on a discounted basis (Note 11). Accretion on contingent consideration is a charge to the Company's net income in the period to recognize the change in discounted fair value of the contingent consideration liability (Note 7).

15. Financial instruments:

Fair Value Measurement

The Company's financial instruments measured at fair value through profit or loss include cash and cash equivalents, contingent consideration, and non-controlling interest put options. The valuation techniques used to measure level 2 and level 3 financial instruments are described in the referenced notes.

The following presents the Company's assets and liabilities measured at fair value on a recurring basis and categorized by hierarchy level at May 31, 2014:



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

	Note	àn	oted prices in active market entical assets) Level 1	(Significant other observable inputs) Level2	(Significant other unobservable inputs) Level 3
Cash and cash equivalents		\$	11,412,001	-	-
Contingent consideration	7		-	1,034,046	-
Non-controlling interest put options	10		-	6,473,016	-

The carrying value of the Company's trade and other receivables, trade payables, accrued and other liabilities approximate their fair values due to the immediate or short term maturity of these instruments. The carrying value of the long term debt approximates its fair value as the interest rates are consistent with the current rates offered to the Company for debt with similar terms.

16. Commitments and contingencies:

(a) Contractual obligations

The Company leases premises and various office equipment under agreements which expire on various dates up to February 2018. Future minimum lease payments as at May 31, 2014 are as follows:

Next 12 months	\$ 848,460
13 - 24 months	674,562
25 - 36 months	579,335
37 - 48 months	387,598
49 - 60 months	73,710
	\$ 2,563,665

(b) Contingencies

In the ordinary course of operating the Company's business it may from time to time be subject to various claims or possible claims. Management is of the position that there are no claims or possible claims that if resolved would either individually or collectively result in a material adverse impact on the Company's financial position, results of operations, or cash flows. These matters are inherently uncertain and management's view of these matters may change in the future.

17. Related parties:

(a) Key management personnel compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Board of Directors and Officers are key management personnel. In addition to their salaries, the Company also provides non-cash and cash equivalents benefits and participation in the Employee Share Ownership Plan (Note 13(a)) and Stock Option Plan (Note 13(b)).

The following table details the compensation paid to key management personnel during the three and nine months ended May 31, 2014 and 2013:



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

			May 31, 2013			
	Three months ended		Nine months ended	Three months ended		Nine months ended
Salaries, fees and short-term employee benefits Short-term benefits and insurance premiums Share-based payments	\$	286,250 5,960 43,444	\$ 1,185,427 16,934 110,495	11,854	481,941 11,854 18,392	\$ 1,170,732 35,875 79,529
	\$	335,654	\$ 1,312,856	\$	512,187	\$ 1,286,136

(b) Key management personnel and director transactions

As at May 31, 2014, directors and key management personnel owned 27.20% (August 31, 2013 - 30.66%) percent of the voting shares of the Company.

18. Expenses by nature:

The Company's operating expenses for the three and nine months ended May 31, 2014 and May 31, 2013 were comprised of the following:

	May 31, 2014					May 31, 2013		
		Three months ended		Nine months ended		Three months ended	Nine months ended	
Personnel and compensation								
Compensation and benefits Bonuses	\$	6,046,519 530,405	\$	16,722,130 1,461,946	9	6 4,531,994 \$ 414,719	12,521,932 1,246,631	
Short-term benefits and insurance premiums		598,385		1,609,782		466,718	1,279,793	
Share-based payments		50,573		131,069		23,710	99,438	
		7,225,882		19,924,927		5,437,141	15,147,794	
Advertising and sponsorships		157,734		460,450		114,793	357,279	
Automobile		73,827		203,671		72,671	205,816	
Administration fees		503,919		1,385,131		557,873	1,254,064	
Depreciation of property and equipment		188,404		334,956		102,173	278,585	
Occupancy		563,823		1,614,076		432,892	1,170,270	
Office supplies and communication		398,751		1,142,968		293,838	869,972	
Other		170,586		400,376		86,004	291,503	
Professional fees		233,490		509,207		171,291	451,602	
Public company costs		53,836		180,565		41,655	193,706	
Travel		275,890		711,847		156,107	549,401	
	\$	9,846,142	\$	26,868,174	\$	7,466,438 \$	20,769,992	

Compensation and benefits includes salaries, wages, management fees and commissions.

Certain employees of the Company participate in a defined contribution pension plan. Contributions to the plan by the Company totaled \$19,896 for the nine months ended May 31, 2014 (2013 – \$20,151). The amount is included in the salaries, wages and benefits expense in these condensed consolidated interim financial statements.



Notes to the Condensed Consolidated Interim Financial Statements (Expressed in Canadian dollars) (unaudited)

For the three and nine months ended May 31, 2014 and May 31, 2013

19. Subsequent events:

Effective on June 19, 2014, the Company acquired 100% of the issued and outstanding common shares of Fairles Benefit Services Inc. ("Fairles") for a purchase price of \$700,000, funded through operating cash as well as the issue of a vendor-take-back loan.

Subsequent to the end of the period, the Company paid \$5,980,359 in principal against the acquisition credit facility.