



PRE-SALE HOME INSPECTION

WHAT IS IT?

A pre-sale home inspection is effectively a report card for the visible condition of your home, with a focus on health, safety, & latent defects.

The pre-sale home inspection allows us to see your home as a buyer will see it after completing their own home inspection.

The pre-sale home inspection may identify issues with your home that you may not be aware of, giving you an opportunity to correct those issues before putting your home on the market.

WHY DO IT?

The majority of buyers in our market will hire a home inspector to complete an inspection after they write an offer on your property.

A pre-sale home inspection may reveal what some of the objections to a home purchase may be, thus allowing us to overcome those objections in advance.

A pre-sale home inspection will also make the condition of your home more transparent to potential buyers, potentially saving you money on home repairs.

A pre-sale home inspection allows us to leverage the home inspection during the negotiation process for a more streamlined sale.

If we want to make repairs based on the inspection report, we are able to choose the service provider who completes the repairs, whereas if we waited until the buyer completed a home inspection, they would be able to choose the service provider.

HOW DOES IT WORK?

Before you list, contact a home inspector—we recommend Keystone Home Inspections.

Schedule your home inspection (typically booked 7–10 days in advance).

Inspector will spend 2–3 hours in your home & take photos of its condition.

Share your inspection report with your listing agent, who will review the report & suggest any necessary repairs.

Make any recommended repairs and share the receipts with your listing agent so we can prove those.

