

# Etisalat AI Graduate Program



## Company Background

Etisalat Group is one of the world's leading telecom groups in emerging markets. Headquartered in Abu Dhabi, Etisalat was established over four decades ago in the UAE as the country's first telecommunications service provider. Etisalat Group's vision 'Driving the Digital Future to empower societies' aims at providing best-in-class total customer experience domestically and internationally, delivering attractive returns to shareholders while investing in the long-term future of the company, and supporting economic development in all our operating markets.

**Industry:**  
**Telecommunication**

**Geographies:**  
**United Arab Emirates**

**Audience:**  
**Students**

## Objectives

Etisalat Group has announced new plans to recruit 100 Emirati graduates by the end of the year in response to the UAE government's national NAFIS program, to continuous efforts to invest in Emirati cadres and support the career path of the people of the country in the digital fields based on the extensive experiences that the company possesses in those fields.

The new graduate program is held over a period of nine months and divided into two phases, the first in September and the second in December, and provides Emirati graduates with the opportunity to obtain practical experiences in artificial intelligence technologies, the Internet of Things, big data and cybersecurity.

## The solution

In order to place local talents with strong technical knowledge in AI/ML and graduate roles within technology, IT and support function, Etisalat is looking for innovative hiring practices and new-age recruitment tools to source top talents.

Etisalat chooses to partner with Agorize to provide a gamifying experience that makes the hiring process more interactive and less stressful for both candidates and recruiters, by creating an opportunity for candidates to showcase their ability and problem-solving skills with real cases.

**Hack AI** is a one-of-its-kind hackathon to bring potential talents to solve **8 challenges based on their business cases:**

- Enhancing Operational Efficiency with AI/ML
- Improve Customer Feedback through Enhanced IT Operations
- The Pentest Challenge
- Enhancing Mobile App on short timelines
- Solving a reported case from an Electronic Payment Gateway Partner
- Create an operational dashboard for the Collection & Dunning System (CoDE)
- Building an application using the latest Java framework to solve a business case
- Design a personal financial assistant with AI

**Think AI** is a one-of-its-kind Thinkathon to bring potential talents to solve **9 Challenges categorized by 7 business functions:**

- Enterprise and Consumer
- Finance & Audit
- HR & Employee Experience
- Marketing and Communication
- Procurement & Contracts
- Reporting & Analytics
- Sales and Business Development

## Timeline





## Outcomes

For both **HackAI** and **ThinkAI** challenge, Etisalat selected **115 potential candidates and converted 78 candidates into new hires** within 18 days.

The launch of this challenge has further streamlined and simplified Etisalat's hiring processes. Our all-in-one SaaS platform brings together individuals from diverse backgrounds and enables tapping into a pool of skilled and driven people for hire. Etisalat team saw great efficiencies of shortening the time to hire and increasing the opportunities to identify high potential talent for the organization.

35

**new hires  
in 12 days**

For Tech Functions

43

**new hires  
in 6 days**

For Business Functions

"The average of time of hire  
is about 41 days."

(Source: LinkedIn Economic 2021 survey)

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your organization, visit [get.agorize.com](https://get.agorize.com)