

Financing Solutions for Your Business

True Lease Solutions:

Fair Market Value Lease

Provides the lowest monthly payments and has potential tax benefits. This is a great option for companies that are interested in growing their business and keeping their data and communication equipment up to date. When the companies term has been completed, they have the option to update the equipment with the most current technology, return the equipment, or purchase the equipment at the fair market value, which is capped at 15% of the initial cost.

Term Rental

Provides low monthly payments and has potential tax benefits. This is a great option for companies that are interested in growing their business and keeping their data and communication equipment up to date while looking to pay from an operations budget vs. capital budget. When the companies term has been completed, they have the option to continue to rent equipment or return the equipment and upgrade to something new.

Capital Finance Solutions:

\$1.00 Buyout Lease

In addition to having the option of owning the equipment at lease end for \$1.00, your equipment appears as an asset on your balance sheet while the related debt appears as a liability during the life of the lease. Eligible for Section 179 tax break.

\$110% Purchase Option Lease

The 10% purchase option is ideal for companies that want their business to up to date with equipment but want to keep their monthly payments manageable. When the companies term has completed, they have the option to upgrade their equipment to the most current technology, return the equipment, or purchase the equipment at 10% of its initial cost. This is a great option for companies that don't want to make a long-term leasing decision at the beginning of their term but want to know the future purchase price upfront in case they decide to exercise their purchase option.

Cost Cutter Lease

The cost cutter option is ideal for companies that want their business to up to date with equipment but want to keep their monthly payments manageable. When the companies term has been completed the company has a fixed end of term cost to buy the equipment, return the equipment, or continue the lease at the same rent for a fixed extension period as defined in the agreement. This is a great option for companies that don't want to make a long-term leasing decision at the beginning of their term but want to know the future purchase price upfront and to ensure they have a fixed financing option to exercise their purchase option at the end of their term.

Equipment/Software Finance Agreement/Installment Purchase/Not & Security

In addition to owning the equipment and/or software right from the beginning and granting the lender a security interest, this will appear as an asset on the companies balance sheet while the related debt appears as a liability during the life of the agreement. This type of agreement is used most often when the customer wants to own the solution upfront and when there may be some sales and use tax benefits in the form of agreement versus a lease.