

# Astute deploys PeopleSoft Strategic Sourcing for World's Largest Travel Services Company

## In record time



### Background

A global leader in Travel Services with over 2.7 billion in revenue was tasked with changing a largely manual process for procurement into a centralized portal-based collaborative solution that would help them effectively manage spend, provide visibility into purchasing data and seek RFP/RFI/Reverse Auction bids from suppliers. PeopleSoft SRM 9.1 was the right choice to build on an existing Core Financials and Procure-to-Pay implementation which included eProcurement.

As the industry leader, the client's procurement spend was large and without any visibility into the spend metrics, they wouldn't know how effective their current processes were. The challenge was to implement PeopleSoft SRM with OOTB features in a rapid-fire project to meet the pent-up demand from internal business units and departments for various procurement needs and then build on the base solution to expand the functionality in future phases.

- Client needed a centralized procurement solution to improve SRM Processes, gain visibility into purchasing data and analyze spend across departments
- Client replaced manual processes with enterprise one-stop-shop PeopleSoft SRM to collaborate with suppliers

Astute Business Solutions, using its Fast Track Implementation Methodology, did just that and deployed SRM in 6 weeks to meet the customer's business goals. Astute pre-configured the application to meet the customer's high-level business requirements and then went on to prototyping transactions to showcase how the application would work. This approach helped the client save time and money as it helped them get their suppliers connected and bidding competitively in an RFP via the online portal within a matter of weeks. The end goal of reduced spend through competitive bidding was accomplished.

The Purchasing Department transformed its core organization and procurement standards and determined that Oracle's PeopleSoft Enterprise was the best technology to enable the HMS to employ their recently improved business processes.

---

## Customer Requirements

- PeopleSoft Strategic Sourcing implementation in eight weeks.
- Complete integration with the existing SCM modules

## Astute Solutions

Astute recommended its Fast Track Implementation Methodology for an accelerated 45-Day implementation which leveraged both its Onsite and Offsite resources to:

- Deliver a low-cost PeopleSoft Strategic Sourcing Solution within the required timeframe.
- Integrate the rest of the client's SCM modules and newly improved business processes
- Offer economical post go-live support to the client

The Astute Solution ensured a smooth integration with the existing SCM modules with no disruption to other project activities and no changes in the user experience.

## Customer Benefits

- The client made a smooth transition to the new solution with no downtime and no changes in the user experience.
- Astute delivered easy to use templates to speed up the requirements, analysis, design and configuration, and conducted the CRP within the first week of the project.
- Astute provided ready to use role-based test cases that were used with minor changes to speed up testing
- Astute provided user role-based easy-to-use guides and training.

## About Astute Business Solutions

Astute is dedicated to providing innovative solutions that address our clients' unique and industry-specific pain points. We specialize in extending the out-of-the-box functionality of enterprise applications using our seamless add-on solutions so our clients can be spared the burden of messy and difficult-to-maintain customizations. Our unique combination of onsite, offsite and offshore resources enable us to provide best-in-class service and support to our clients at significant cost savings.



4637 Chabot Drive, Suite 220 • Pleasanton • CA 94588  
• E: [info@beAstute.com](mailto:info@beAstute.com) • T: 925.924.1400