



For Immediate Release

Ray Fuentes, President  
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**Edwards Business Systems  
Named Best Office Equipment Dealer in Greater Lehigh Valley**

BETHLEHEM, PA - Edwards Business Systems (EBS), headquartered in Bethlehem, PA, has once again been named the Best Office Equipment Dealer in the Greater Lehigh Valley of Pennsylvania. This honor was recently bestowed on EBS by *Lehigh Valley Business Journal*, a weekly print and online publication that focuses on business news in The Greater Lehigh Valley. The Reader Rankings issue is the second one to be produced; the first being in 2018. This year, there were 45 categories ranked and voted on by the readers of the publication. According to the publication, the prestigious awards were determined by peers, clients, colleagues and customers of the Business Journal, based on their experience working with these companies and their reputation in their respective fields of business. “The 2018 Reader Rankings is our way of recognizing the loyal following that the readers of *Lehigh Valley Business* have for the businesses in their communities,” publisher Mike O’Rourke wrote. “What makes the companies listed here so special is the devotion that many of them inspire among our business leaders.”

Proud of being selected for the second year, and commenting on this achievement, Ray Fuentes, President of Edwards Business Systems said, “Our Company has continually been at the forefront of developing cost effective, efficient, quality solutions for our client’s document management needs.” Mr. Fuentes added, “It’s not just about equipment and software, it is about knowledge, service and fast forward solutions,” and he continued, “This award could only have been possible through the commitment of our team. Our employees continually strive to deliver the best in quality, technical support and dedication to our clients. We try to balance growth, innovative marketing and sales programs with a commitment to our employees and our community. This is gratifying as it represents a vote of confidence from our business community.”

**About Edwards Business Systems:**

Edwards Business Systems and its sister company, Virginia Business Systems, have been in business since 1954 and are one of the country's largest independently owned Office Equipment Dealers, recognized by all of their vendors for excellence in sales and service. EBS and VBS, with over 185 employees, are in their third generation of management and ownership, continuing the family commitment of exceeding the needs of their clients. EBS, headquartered in Bethlehem in the Lehigh Valley, has offices in West Reading, Middleton (serving Lancaster, York and Harrisburg), Scranton (serving Wilkes-Barre and the Pocono Region), Lewisburg, and Pottstown, PA. Virginia Business Systems is headquartered in Richmond and serves Charlottesville, Lynchburg, Roanoke, New River Valley, Harrisonburg, Shenandoah Valley and Hampton Roads.

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