Market Practices:

How to Train, Equip, and Protect First Responders



Presenters



Sandy Miranda
Chief Customer Officer



Scott MacDonald

Public Safety General Manager
Co-founder/CEO of CueHit



Chris Yecker
Founder/CEO of Planit
Schedule



Karin Ellis
Sales Engineer/ Agency360

Webinar Agenda

PowerDMS Platform

- Where We've Been
- Where We Are
- Where We're Going

New Product Overviews

- PowerEngage (CueHit)
- PowerTime (PlanIt Schedule)
- PowerFTO (Àgency360)

Next Steps

Q&A

History Where We've Been

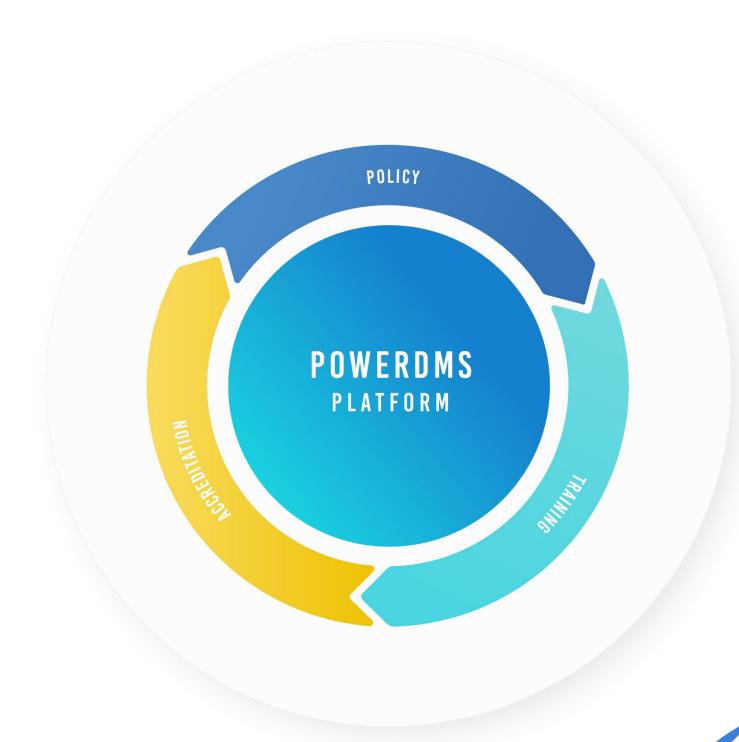


Thank You

For your business and support

Since 2001, we've strived to serve you and to contribute to your success in public safety. We're proud of what we've accomplished, and we couldn't have done it without you.

- 4,500+ customers
- 400,000+ active users
- 20+ years



Our Mission

To serve the people who serve the people

This mission continued to be realized through NEOGOV's acquisition of PowerDMS in December of 2020.





Where We Are



One Company

Two distinct brands

NEOGOV is the parent company of **PowerDMS**

- **NEOGOV:** Public Sector HCM Platform
- PowerDMS: Public Safety Workforce Platform

*The PowerDMS platform still includes policy and accreditation management, but with the newly acquired products, we can better serve the growing needs of public safety.

NEOGOV PowerDMS

Where We're Going



Public Safety Challenges

Key challenges

- Recruiting, hiring, retaining staff
- Growing, coaching, managing teams
- Compliance, accountability, transparency with community
- Morale and wellbeing of first responders

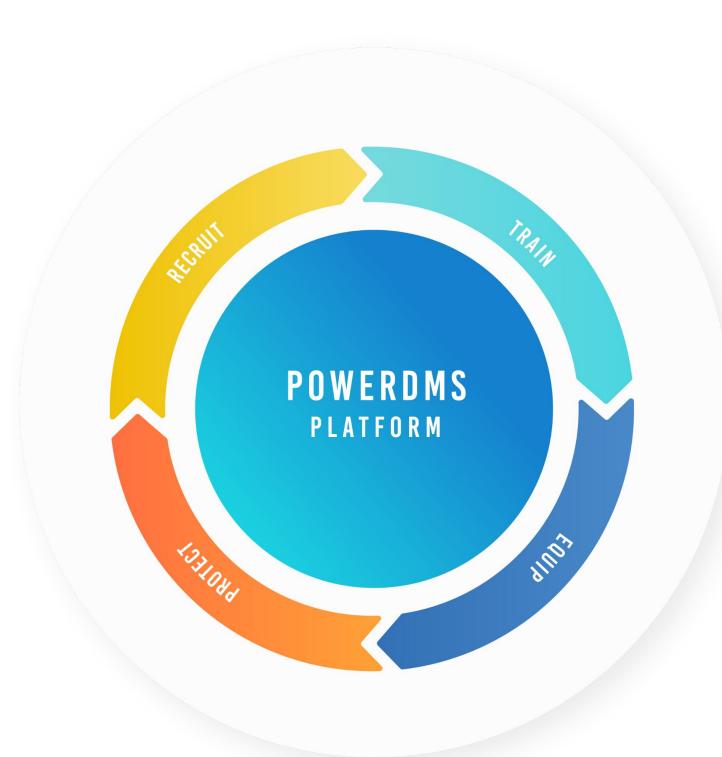




Public Safety Workforce Platform

The purpose behind PowerDMS

- One platform for managing first responders across their careers in public safety - from candidate to retirement
- A 360° approach to the problems facing Public Safety leaders and their teams





Policy Standards Engage FTO Time







Engage Citizens

Public Safety Specific

- Surveys
- Informations
- Updates

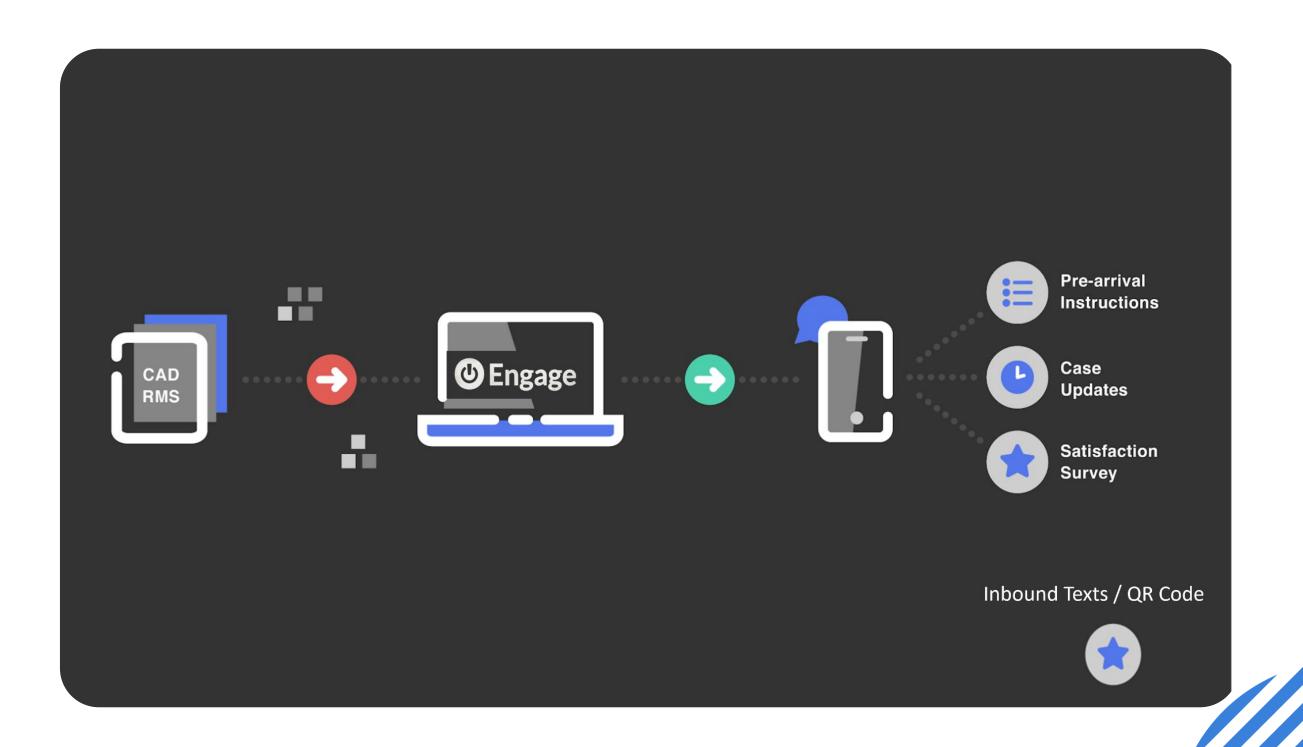




Leverage Data

Public Safety Sensitive

- CAD, RMS, JMS
- Incidents, Cases
- Secure

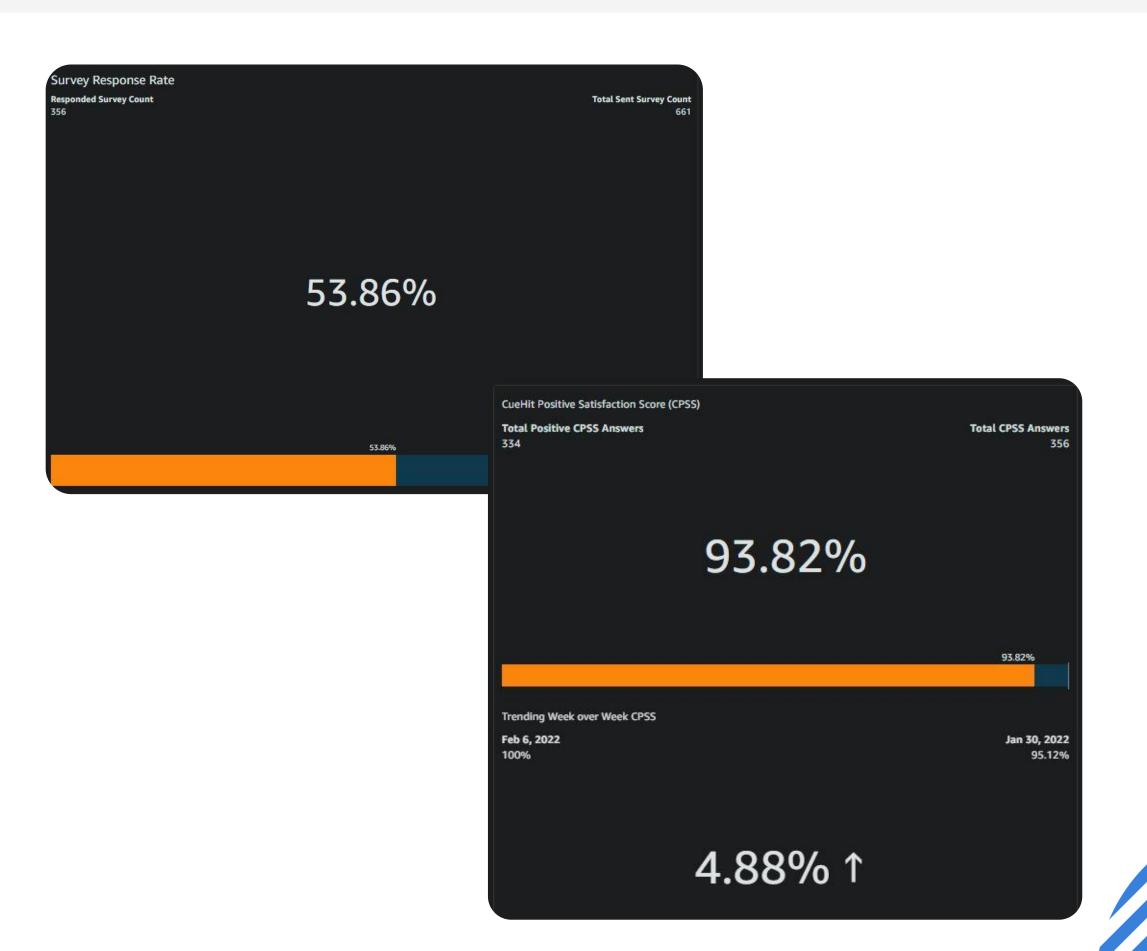




Measure Engagement

Reach and Satisfaction

- High Response Rates
- Overwhelmingly Positive





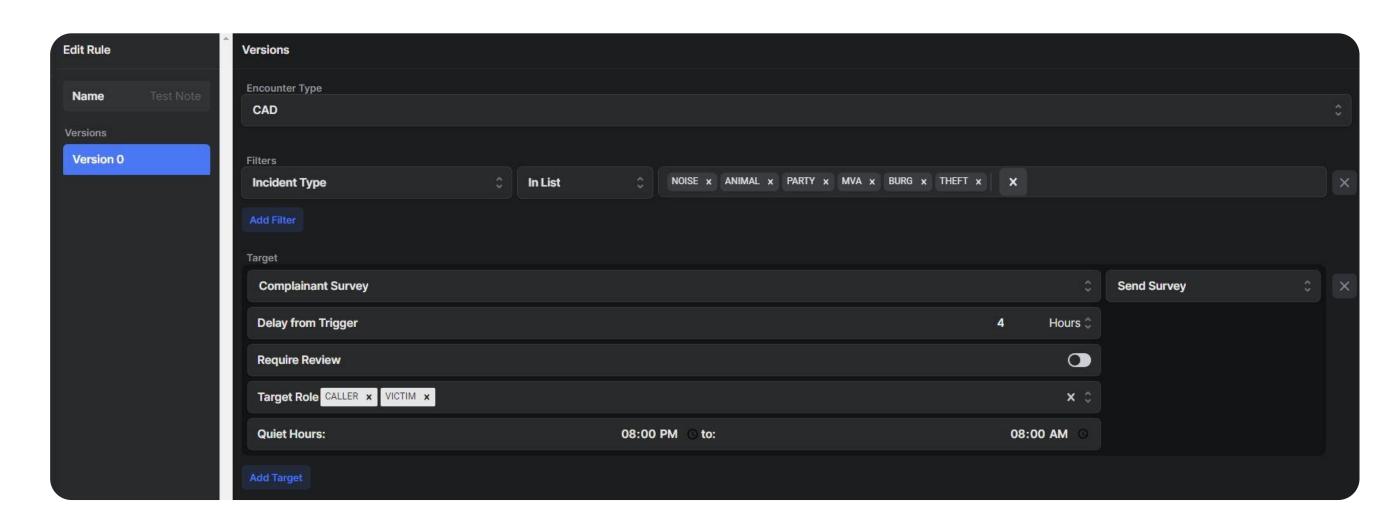


Drive Automation

No Manual Intervention

- Type of Events
- Who, When and What
- Information about

 - Delayed Response
 Case Assignments
 Pre-Arrival Instructions
- Reduce Unnecessary Manual Work / Callbacks

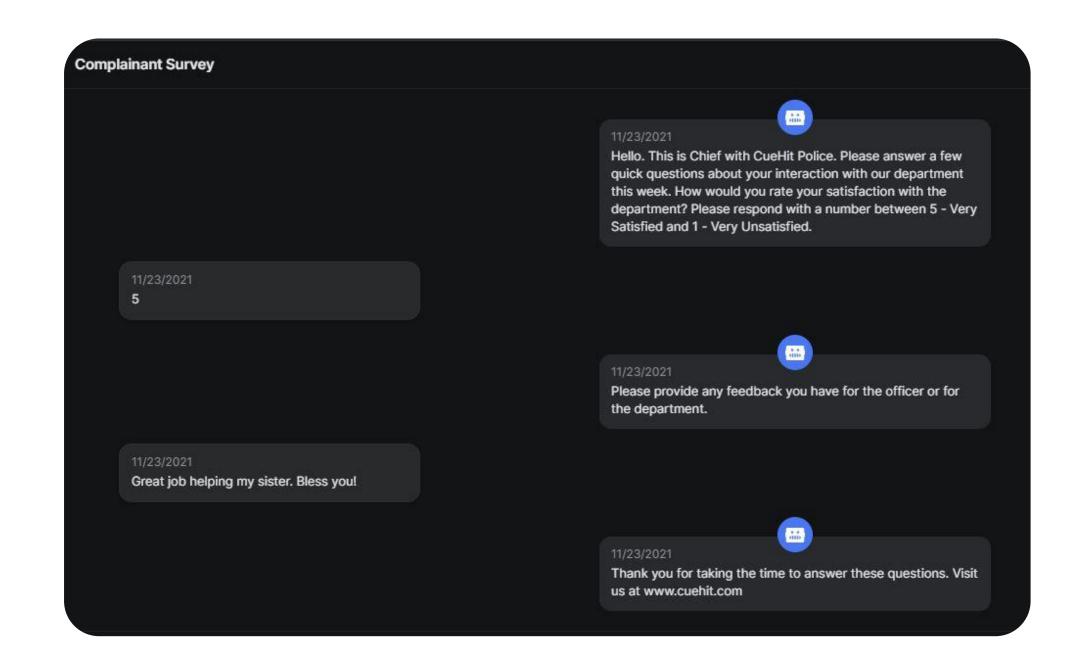




Simplify Responses

No hyperlink or leaving conversation

- Simple scale responses build the score
- Sentiment analysis
- 3 to 4 questions

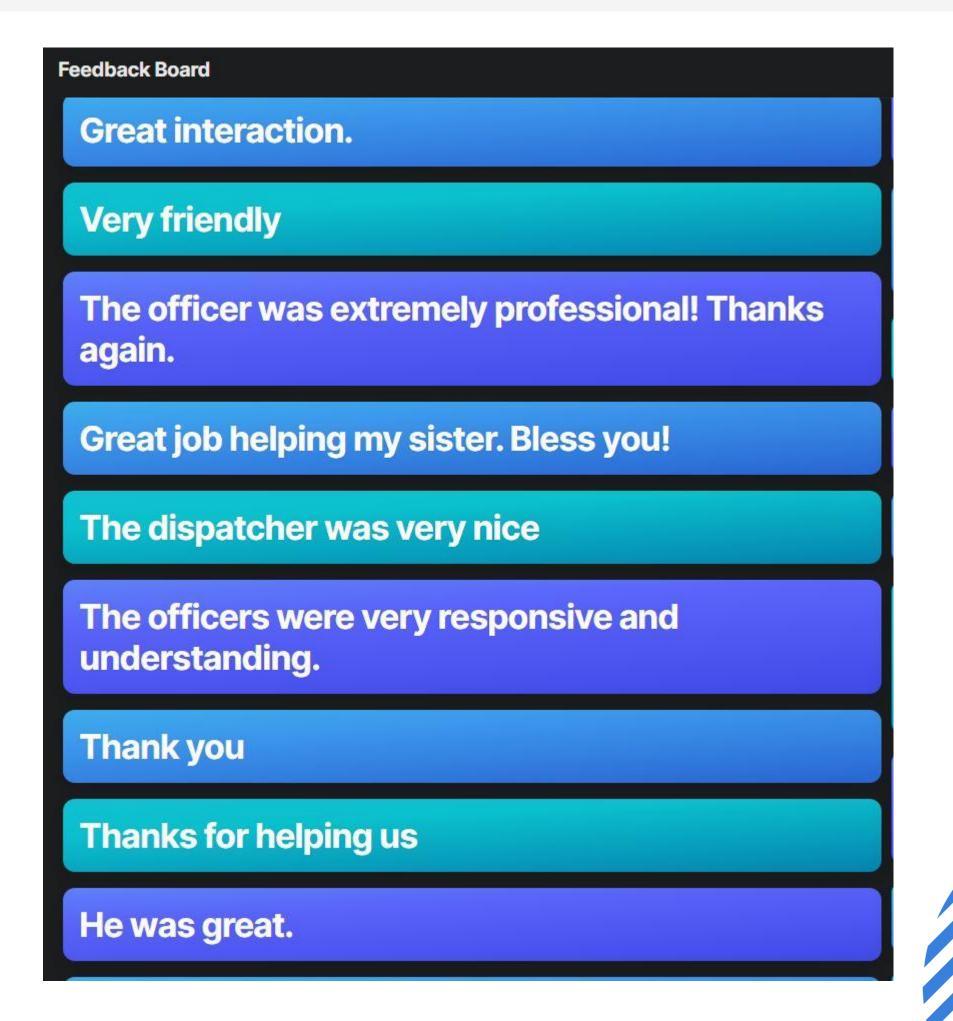




Improve Morale

Positive Feedback Delivered

- Big Screen TV in Dispatch, Briefing Room, Break Room
- Weekly Email to Officer / Dispatcher with Positive Comments about their Incidents and Calls
- Supervisors See All Comments by Department or Person



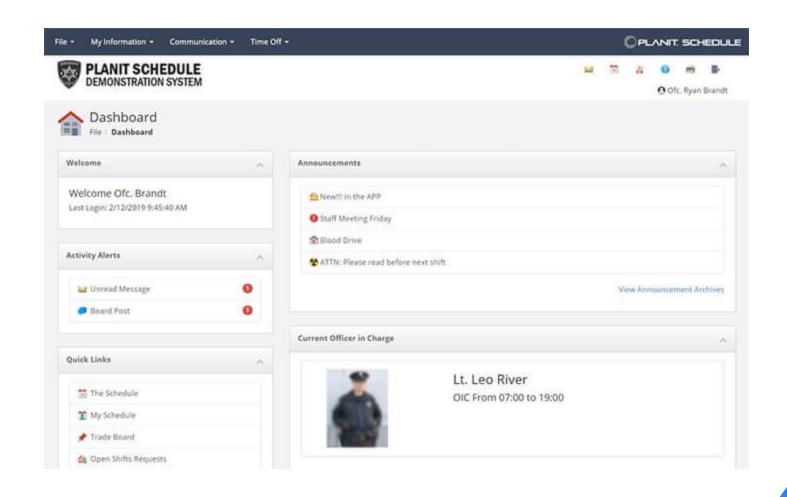




Overview

Fulfilling the needs of public safety scheduling

- Multiple schedule views
 (Platoon/spreadsheet, Calendar, Day/Roster, My schedule)
- Shift Trades
- Time Off
- Open Shifts
- Overtime
- Court Scheduling

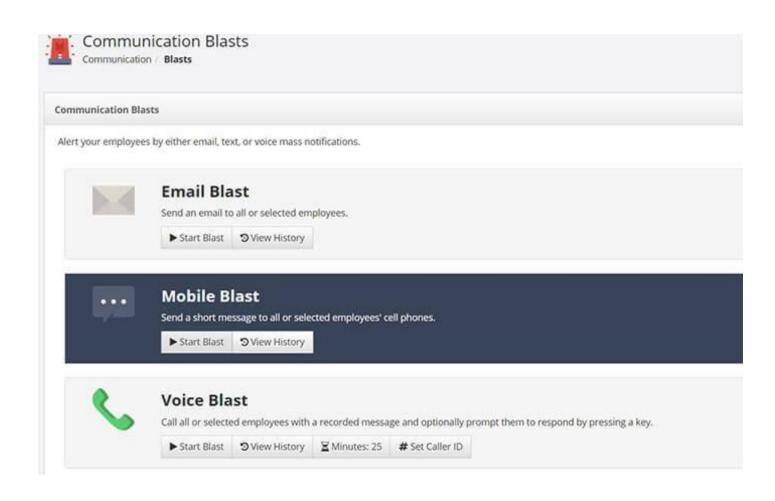




Communications

Keeping everyone informed

- Internal messaging
- Boards
- Blasts email/mobile/voice
- Notifications

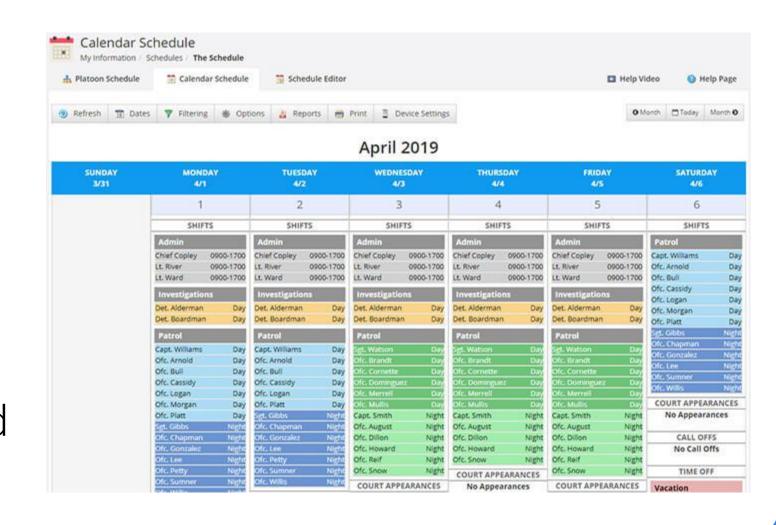




Scheduling

Powerful tools that are easy to use

- Easily edit day to day schedules
- Identify staffing gaps with staffing requirements
- Template out staff rotations
- Template out staffing requirements
- Quickly record adhoc time off requests and call offs

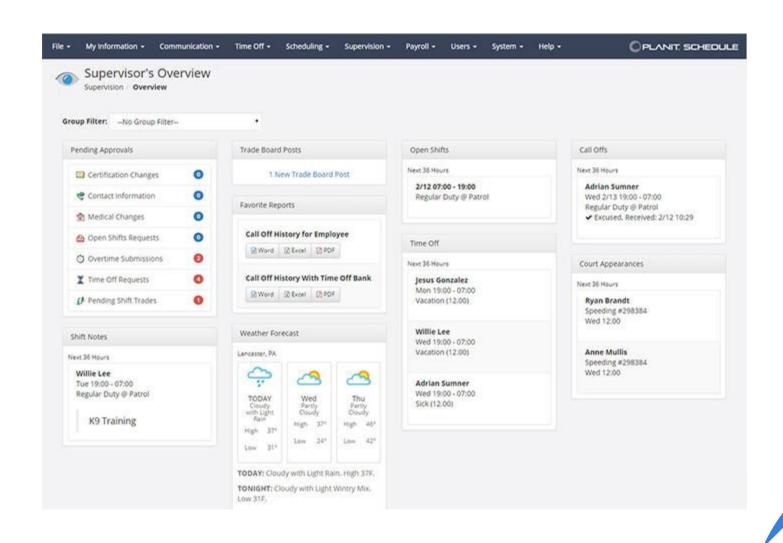




Administration

Control of the day-to-day operations

- Supervisor Overview
- Export out to dozens of payroll provider
- Full system administration
- Help and Support





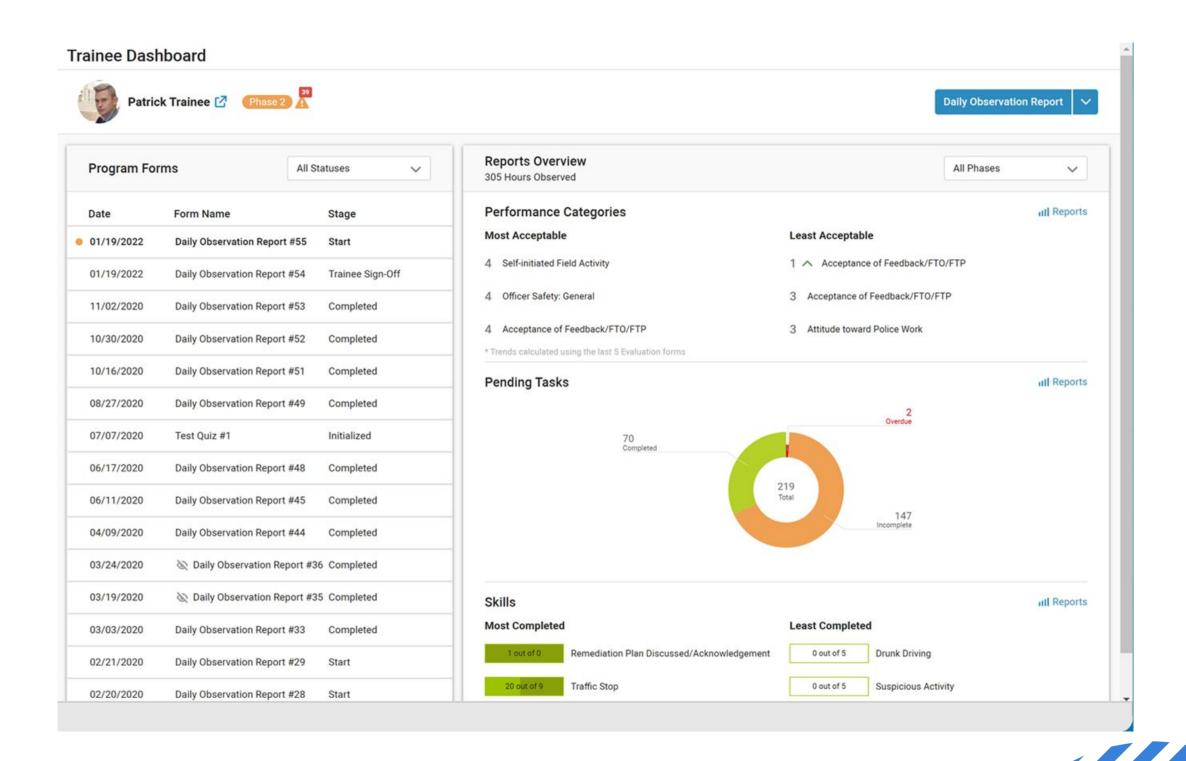




Overview

Setting the right first impression

- Easily capture critical data
- Communicate Expectations
- Access real-time data



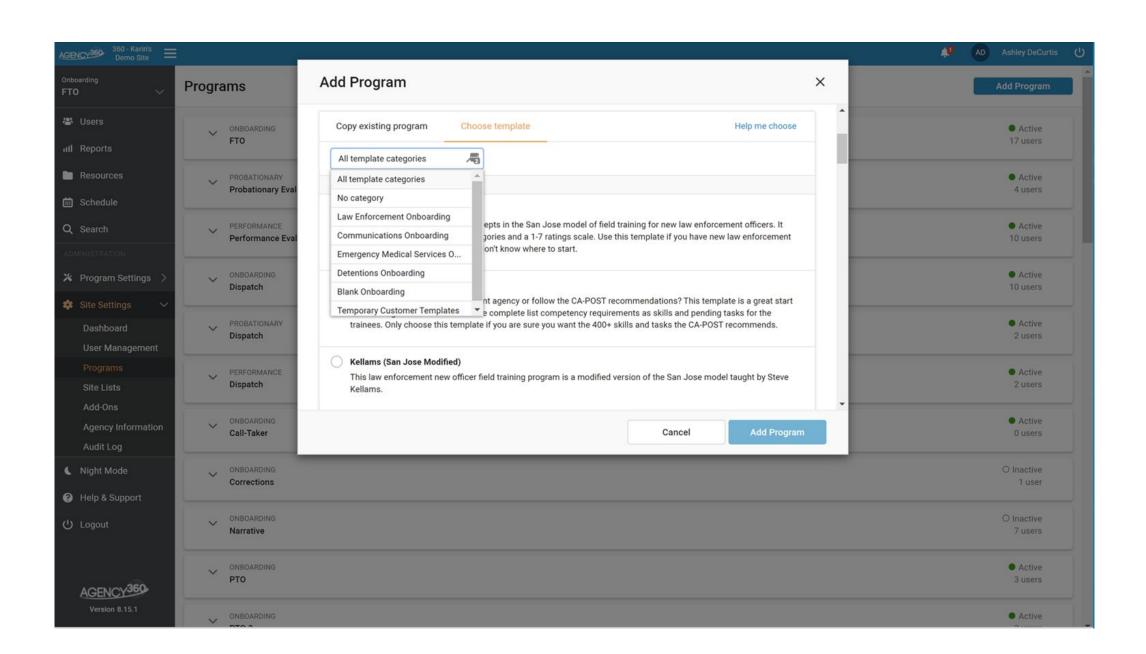




User Friendly

Easy to configure, use, & maintain

- Template Library
- Standard Public Safety Forms
- Track any Agency Role







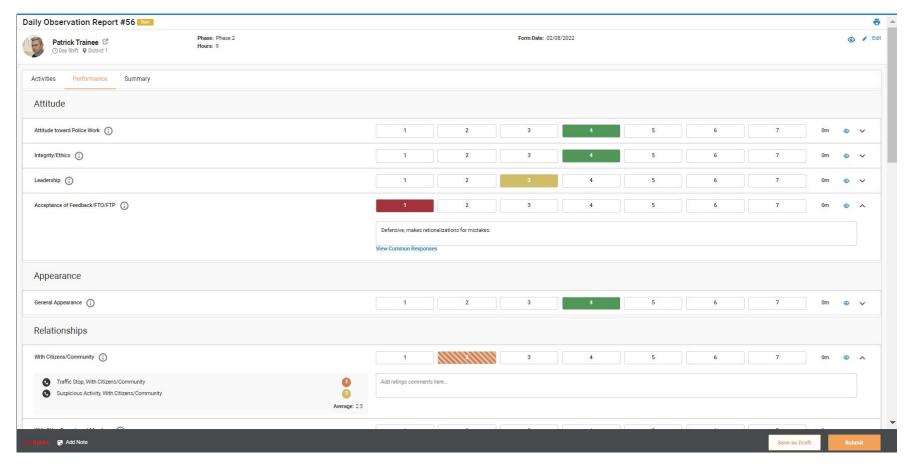
Timely and Accurate

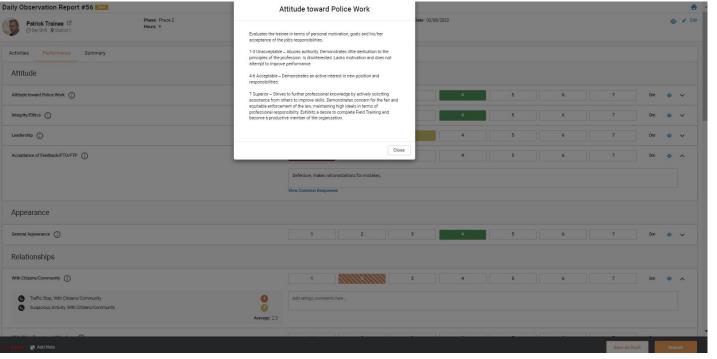
Onboarding System that is

Mobile-Friendly

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- Provides built in automations
- Increased consistency and objectivity





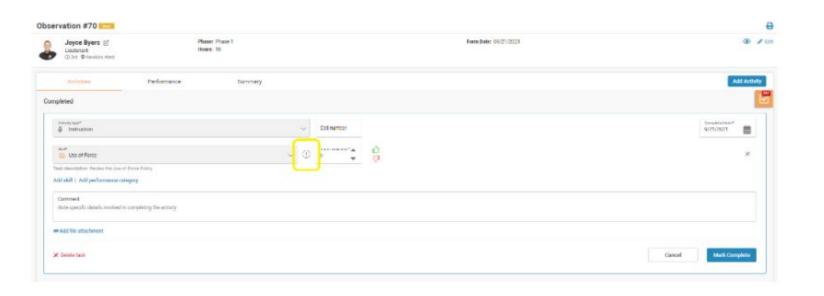


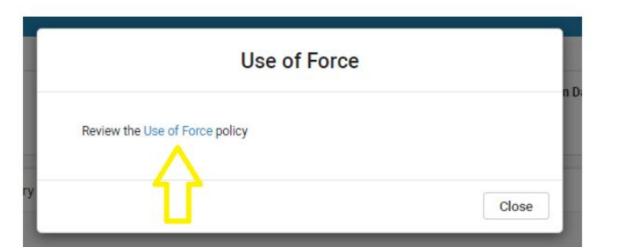


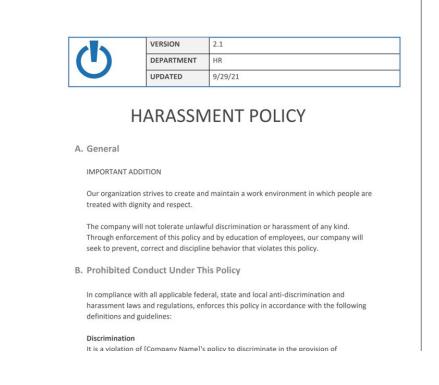
Integrated

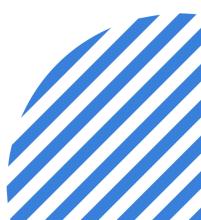
with PowerDMS Policy

- Imports completed policies from PowerDMS
- Ensures most current version reviewed
- Free to users of PowerPolicy and PowerFTO









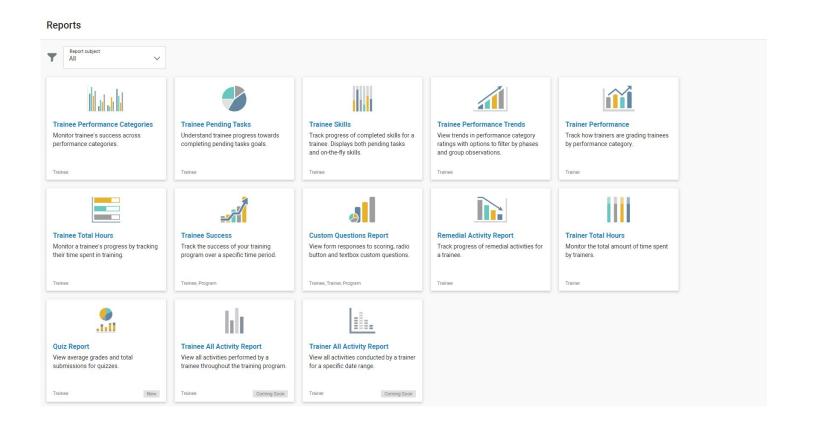


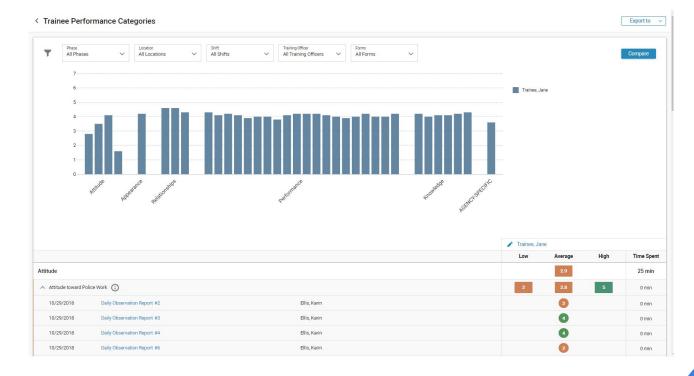


Gain insights

with access to a robust reports library

- Real-time data at your fingertips
- Early warning system
- FTO features can extend to probationary period





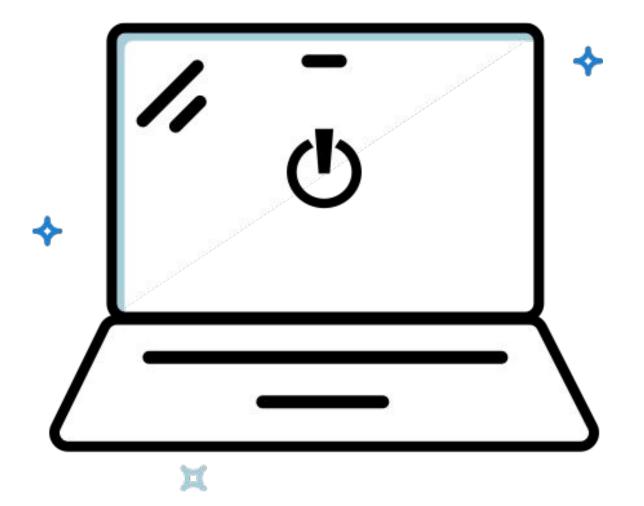
Next Steps



Follow-up Email

Expect to receive an email with a link to the full webinar recording and slide deck

Schedule a demo at any time to learn more about a new product.





Account Manager

What's the difference between an Account Manager and CSM?

- Account Manager: Works with current customers interested in learning more about our new products
- Customer Success Manager: Helps new customers identify and meet organizational goals using the software and provides continuous support



Matt Tenure

Director of Account Management

Entrust 2022

April 13th-15th #abetterway

What: Annual PowerDMS user conference Where: Renaissance Orlando at SeaWorld Why:

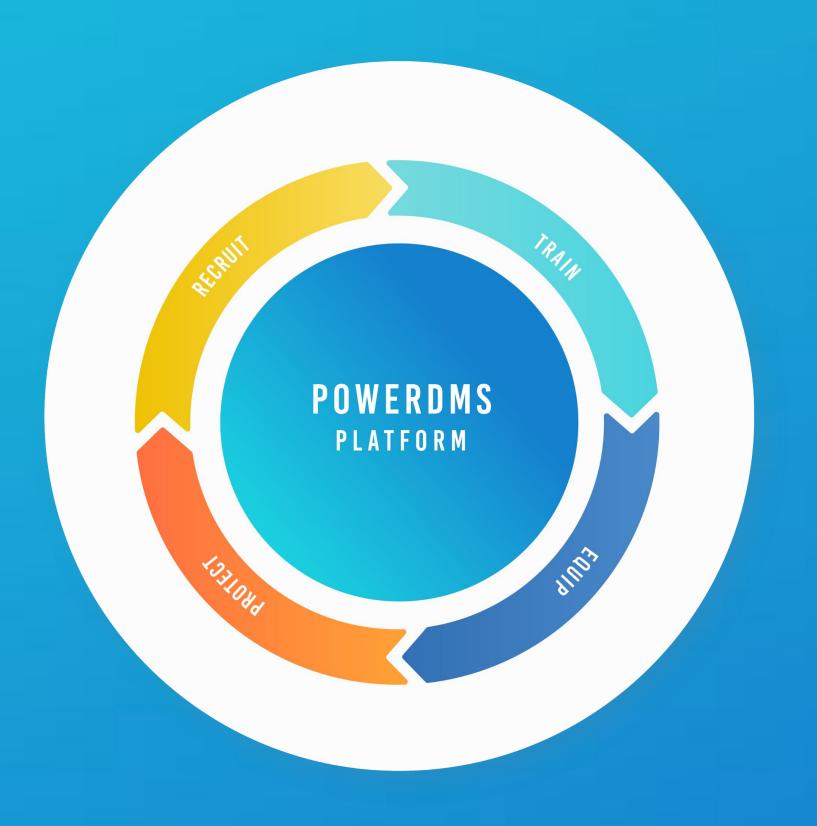
- Invaluable Education
- Networking Opportunities
- Inspiring Thought Leadership

Featuring: A night out at SeaWorld Orlando for drinks, dinner, and connecting with public safety professionals

Visit <u>powerdms.com/entrust</u> to learn more



Which Solutions would you be Interested in?



PowerDMS thank you