HMIS Implemented for 1,000 Programs in Record Time
Case Study

"AWARDS' ease of use and simplicity by far exceeds all of the other programs we considered."

Agency	Role	Location	Project Started	Clients Served	Operating Budget
NJ HMFA New Jersey Housing and Mortgage Finance Agency	Lead agency for the New Jersey HMIS	Trenton, New Jersey	2004	Over 1,300 annually	Over $13 Million

Situation: A Change in Legislation

The Department of Housing and Urban Development (HUD) directed every Continuum of Care in the United States to collect an unduplicated count of the homeless persons served in their communities, and required each agency to implement a Homeless Management Information System (HMIS) to track demographics and services used by homeless individuals and families. **New Jersey Housing and Mortgage Finance Agency (NJHMFA) had to select software that could be eciently implemented into over 1,000 programs across the state.**

Solution: Expedited Implementation

After evaluating many software options, NJHMFA chose Foothold as its HMIS vendor because of our ability to quickly implement the software system in over 200 agencies. While other vendors said that such a huge project would take multiple years to install, **we were able to implement the software in over 796 supportive housing programs within only a couple months.**

Within this timeframe, we were even able to configure the software to meet the specific needs of New Jersey homeless programs. With such a quick implementation, we had additional time to train all 1,300 NJHMFA users and support them through the entire process.

Result: Going Beyond HUD's Directive

By managing such a complex implementation within a short amount of time, we provided a robust HMIS software that met and exceeded HUD's requirements. While NJHMFA initially only needed a software to meet HUD's directive, the agency quickly realized how AWARDS could improve all of their agency operations.

AWARDS has drastically cut down on the time required to track and report on their homeless programs. Beyond helping with simple case management, AWARDS has become a true tool for NJHMFA to identify people facing homelessness and connect them to the best services.