



The Official Winners

2019 R.E.A.L. AWARDS

REAL ESTATE ACHIEVEMENTS & LEADERSHIP

When clients are deciding who will represent them in the biggest investment of their lives, they look for agents who possess the highest level of professionalism, knowledge, and experience. The R.E.A.L. (Real Estate Achievement & Leadership) Award is an official recognition from the Pacific Southwest Association of REALTORS® (PSAR), established in 1928. It is awarded based on sales production. We are very excited to publicly honor top producing agents, agent/brokers and teams who have exhibited excellence through their sales achievement and industry leadership.

Advantage Homes
Norma Delgadillo

Berkshire Hathaway HomeServices
Bob Kelly

Big Block Realty, Inc
Afroditi Krozos
Dawn Lewis
Deborah See
Melissa Steele

Century 21 Award
Carrie Baker-Bailey
Gabriel Mendez
Cardenas & Co. RE Group

Coldwell Banker Res. Brokerage
Jecka St John

Coldwell Banker West
Alexandra Vison Shepard
Anthony Manzon
Jeannie Savory
Lilly Molina
Mark Kniffing
Melissa Goldstein Tucci
Pamela Ratcliffe
Patti McKelvey
Steven Rotsart

Compass
Curtis Johnson
Drew Auker

TOP 1%
PSAR 2019 SAN DIEGO

Compass
Ken May
Lyle Caddell
Tina Etue
The Cromer Team

Foster Hamilton Real Estate Co.
Leo Gonzalez

Keller Williams Realty
Charlene Thorman
Dalia Hirmez
Degar Garcia
Gregg Phillipson
Kimo Quance
Michael Najar
Rachel Crawford
The Garver Team

Lepe Tendwell Properties
Voltaire Lepe

Pacific Sotheby's Int'l Realty
Ever Eternity
Scott Aurich

Realty Enterprise
Samuel Mendoza

Realty Executives Dillon
Mike Aon

Willis Allen Real Estate
Olga Stevens

Ahuage Realty Group
Jorge Ahuage

Berkshire Hathaway HomeServices
Suzanne Giannella

Big Block Realty Inc.
John Fleming
Jonathan Fisher
Robert Yu

Century 21 Award
Edna Mitchell
Wesley Brown

Coldwell Banker Res. Brokerage
Hazel Rosete
Jodi Elliott

Coldwell Banker West
Alex Ortega
Amber Tannehill
Bernadeth Huertas
Cesar Ybarra
Deana Hoffman
Don Vandover
Erick Ciprian
Faby Gonzalez
James Nelson
Joe Lyons
Jose Hernandez
Joseph Gover
Loren Sanchez
Marcia Parkes
Martin Barros
Merrie Espina
Paul Montano
Rip Fritzer
Ruben Rodriguez
Sarah Heck

TOP 3%
PSAR 2019 SAN DIEGO

Compass
April Halvarson
Genie Irish
Jefi Moultrie
John Stenberg
Ryan Branco

Coronado Island Realty
Kate Gillingham Milke

Heritage Building & Development
Melissa Hazlett

Integrity First Realty & Loans
Leilani Almazan

Kalnesa, Inc
Kevin Iare

Keller Williams Realty
Claudia Zaker
Eduardo Robles
Leslie Ratliff
Mauricio Perez-Vazquez
Nancy Foley
Pompeyo Barragan
Ron Burner
Ronda Hopper
Russell Walker
Scott Schimpf

LIFE residential Inc.
Alex Lombrozo

Mon Chateau Realty
Zina Toma

Pacific Realty
Gary Trieschman

Pacific Sotheby's Int'l Realty
Lisa Morgan

RE/MAX 24K
Minnie Rzeslawski

RE/MAX Clarity
Patty Nesbitt

Realty Executives Dillon
Huda Diab
Kelcey Felber

Steele Canyon Realty
Dacia McComb

Van Daele Homes
Jeffrey Hack

Van Daele Homes
Jeffrey Hack

Willis Allen Real Estate
Beth Zedaker
Beth Roach
Christine Baker

Woodson Realty Group
David Woodson

Advantage Homes
Martha Zarzosa

Ahuage Realty Group, Inc
Aurora Salazar

Big Block Realty Inc.
Betty Torano
Carolein Toma

Century 21 Award
Daniel Di Matteo
Dushaun Fairley
Henry Pailles
Lucy Nava
Qian Chen
Sandy Osuna

Coldwell Banker Res. Brokerage
April AlvaCaren
Connolly
May Pauls

Coldwell Banker West
Andrew Pheasant
Annel De Vargas
Bob Sanchez
Catherine Rochat
Claudia Rodriguez

Coldwell Banker West
David Fletes
David Gonzalez
Etta Higgins
Gaby Acuna
Jae Anne Flores
Laura Steffen
Liz Garcia
Mark Scott
Martina Diaz
Matt Gover
Michael Morero
Paul Hahn
Richard Tapia
Rosalva Zuniga
Theresa Codinha
Tracy Guerrero

Compass
Aisa Tu
Camille Bruno
Darin Charp
Kim Hawley
Ron Schoonover
Sasha Shanner
Scott DeMoss

Crown Pacific Properties
Clark Moses

TOP 5%
PSAR 2019 SAN DIEGO

Elite Real Estate Services, Inc.
Sally Gonzalez

Era Ranch & Sea Realty
Penny Normandy

eXp Realty of California, Inc.
Sarah Messali

Foster Hamilton Real Estate Co.
Charles Street

Intero Real Estate Services
Frank Jimenez

Keller Williams SD Metro
Bryan Garrity

Keller Williams Realty
Athir Markos
Aziza Nelson
Bob Blessing
Brent Boltz
Carlos Simental
Daniela Benton
Doug Rains
Konstantina Hanson
Mark Pimentel
Mike Wilmers

Leal Real Estate Group, Inc
RJ Leal

Mr Agent RE
Ivan Kim-Fregoso

OnQu Realty
Mark Revetta

Pacific Sotheby's Int'l Realty
Del Raymond

Palisade Realty, Inc.
Leo Esguerra

Premier Properties
Leslie Peraza

Premier Realty & Investments
Saad Hallak

RE/MAX Clarity
Augie Hernandez
Oscar Vega

RE/MAX Pacific
Sonja Stolzenberg

Realty Executives Dillon
Rafi Gorges
My SoCal Dream Team
The KD Team

Realty World Home Cares
Myrna Vandeveld
Susan Scherf

Romo Realty
Martha Romo

San Diego Lifestyle Realty
Herlinda Sandoval-Ryan

Tidal Realty
Rame Shamioon

Wakita & Associates
Claudette Narvaez

Willis Allen Real Estate
Craig Clarke
Terri Pontzious
Vicki Droz

AARE
Meredith Reyes

Alpine Premier Properties, Inc
Dawn August

Barker Realty
Rick Barker

Berkshire Hathaway HomeServices
Carri Fernandez
Dawne Loveday
Joe Nichols

Big Block Realty Inc.
Alonso Fernandez
Claudia Williams
Eddie Ortega
Fadi Matti
Juan Diego Saffon

Bridgeview Realty
Angelo Puente

Casey Property Group
Carlos Valdez

Century 21 Award
Cideer Saco
Martha Ramirez
Michael Robe
Rosemarie Norcutt
Sharon Schultz
Wisam Mohsin

Chiles & Assoc. Real Estate Co.
Anna Chiles

City Village Realty
Eric Jones

Coldwell Banker Res. Brokerage
Kathleen Comba
Leah Mclvor
Natalie Harris
Ray Bader
Sharon Davis
Tony Dulawan
Rania Azzazi

Coldwell Banker West
Alma Fernandez
Amy Saflar
Assaf Avissar
Brenda Perez Miranda
Carlos Rivera
Carrie Jakaby
Cathy Gabrielson
Cathy Pearce
Conchita Lopez
Connie Danielson
Cristina Neighbor
Danielle Ferris
Dante Laura
Dave Grotewiel
David Mercado
Gabriela Barreiro
Holly Scialdone
Ines Polanco-Silva
Joanne Haar
Jorge Cristo
Josie Ortiz
Judy Delgado
Lani Sylvas
Laurie MacDonald
Lilly Chavez
Lisa Miller-Carnation
Lory Gastelum
Marilyn Arrieta
Marty Banks
Monica Greenwood
Monique Motley
Norma Martinez
Paula Gonzalez
Rachelle Hahn
Richard Calderone
Ricky Toledo
Rose Tausaga
Ruth Reyes
Sal Aguilera
Sergio Pena
Shalana Roman
Sofia Estrada
Susan Cruz
Suzy Manzano
Teresa Corpus
Therese Pallares
Tim Jurries
Victor Ibarra
Win Haas

TOP 10%
PSAR 2019 SAN DIEGO

Compass
Deb Schrakamp
Jorge Alvarez
Kim McMillan
Mike Anderson
Steve Price
Zinah Al Saffar
Zohra Azizi Legler

Descanso Real Estate
John Elliott

Dream Makers Realty
David Rose

Dwell Well Realty
David Csatillo

eXp Realty of California, Inc.
Barbara Legg
Juan Carlos Aldana
Julie Lupo

Foster Hamilton Real Estate Co.
Angelica Martinez
Gabriel Serrano
Richard Romero

Frontline Realty Group
Maryann Hilvers Augustine

Golden Empire Realty
Sam Shuck

Harvest Homes
Gillianne Dandekar

Heartland Real Estate
Frank McLin

Hector Padilla, Broker
Hector Padilla

Keller Williams Realty
Alma Coogan
Amber Welch
Amy Ruiz
Brian Britton
Carlos Figueroa
Cindy Kellems
Colette Lipsey
Daniel Peters
Debbie Jacobs
Delia Chaidez
Jason Stewart
Stephen Nissou

Keller Williams Realty
Jennifer Touns
Jennifer Poe
John Goodell
Kathy Redmond
Kim Carmichael
Margaret Martina
Sarah Anderson

Keller Williams SD Metro
Linda Lee
Michael Drew

Key Solutions Real Estate
Victor Guadarrama

Leal Real Estate Group, Inc
Marina Romeri

Lepe Tendwell Properties
Oswaldo Calderon

Master Property Realty
Fernando Lomez

Mission Realty Group
Brenda Childress
John Olsen

Moore & Sons Realty
Breana Hubbard

MTM Property Mgmt
David Allaband

Noble Real Estate Services
Simon Sung

Pacific Realty
Cathy Clamp

Pacific Sotheby's Int'l Realty
Minerva Garcia

Palisade Realty, Inc.
Charmaine Orcino-Gonzalez
Steven Darling

RE/MAX Clarity
Araceli Gonzalez
Bob Carlseen
Denisse Sanchez
Elias Levy
Marlyn Gonzalez

Real Estate Results
Vicki Beers

Realty Executives Dillon
Diana Villarreal
Rosemary Rivera
Amonette Team

Realty World Home Cares
Carlos Elizondo
Cece Antonetti
Danny Ballesteros
Renata Martinez Rios

Red Circle Realty
Adriana Prag

Remax/Clarity
Roberto Mercado

Rock Realty
Vincent Huerta

San Diego Estates
Jeff Campbell

San Diego Living
Jan Farley

San Diego R.E. Properties
Alexi Rabay

San Diego Real Estate & Loans
Ruben Miller

San Diego Realty Pro
Jessica Metcalf

Steele Canyon Realty
Christin Gaona
Danielle Abbott
Joshuwa Royer
Patti Roesch

Steve Markley, Realty
Steve Markley

The Home Company
Kara Peter

Turner Real estate
Michael Collimore

United Real Estate San Diego
Teresa Robbins

Wakita & Associates
Shun Wakita

Willis Allen Real Estate
Cecil Shuffler
John Cilch
Judy Kettenburg-Chayka
Ken Baer
Stephanie Erickson

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Dina Heredia

* These award winners are primarily PSAR members and do not comprise a complete list.