

Financial Times: <u>FT business books: July edition</u> **Publishers Weekly:** <u>Humane Resources:</u>

Business Books 2020

Title: The Art of Being Indispensable at Work: Win Influence, Beat Overcommitment, and

Get the Right Things Done **Author:** Bruce Tulgan

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In today's workplace, everybody is dealing with so many people—up, down, sideways, and diagonal. In this game-changing book, talent guru and bestselling author Bruce Tulgan shows how Go-to People not only behave differently, but also think differently, building up their influence with others by doing the right things at the right times for the right reasons regardless of whether they have any formal designation of authority.

Endorsements

"For anybody at any level in any organization who wants to be that indispensable go to person, read this book."

--Ray Blanchette, President & CEO, TGI Friday's

"Do you want to be a better leader, better performer, or #1 in your peer group? If so, read this book. Both of my sons are young military officers, and I'm sending them a copy." --Greg Lengyel, Major General, USAF (retired), Deputy Commanding General U.S. Joint Special Operations Command (2016-2018), Vice President Sandoval

"This could be the most practical and immediately usable book I have ever read. Bruce just gave you the ultimate roadmap." --Eric Hutcherson, Chief Human Resources Officer, National Basketball Association

"By zeroing in on the behaviors that make the most successful people 'tick', Bruce highlights the key attributes that are critical to survive AND thrive, despite the challenges."

--Susan Unvarsky, Head of US Customer Service,

Back Office, Prudential Financial

About the Author

Bruce Tulgan is the best-selling author of numerous books including *It's Okay to Be the Boss*, and the founder and CEO of RainmakerThinking, a

management research, consulting and

training firm.

