

# **Data Center**

Gain a resilient, always-on infrastructure that can seamlessly support your changing workloads and organizational needs

## Manage the data that powers your business.

A changed IT landscape has forced organizations to adapt in a variety of ways and discussions around sustainability, bandwidth, and automation continue to dominate the conversation. And, despite an economy crippling pandemic in 2020, spending on data center solutions in 2021 and beyond show no signs of slowing down.

End-user spending on global data center infrastructure is projected to reach \$200 billion in 2021, an increase of 6% from 2020, according to the latest forecast from Gartner, Inc.<sup>1</sup>

Advantage works closely with over 50 data center operators around the world to bring you the best solution and support for your needs. We assess your environment, work collaboratively to design the best approach, recommend appropriate providers, and provide project management leadership to deploy and manage your solution throughout it's lifecycle. Compliance, network connectivity, power, redundancy, geographic requirements - it's all part of the solution design that our experts provide before you select the ideal partner.





## Benefits

### **⊘** SCALABILITY

Allow your data center and the underlying technology grow with your organizational needs

### **⊘** BUILT-IN REDUNDANCY

2N+1 power implementations, battery/diesel generator backups, and 100% Up-time SLA options

### **⊘** SECURITY & COMPLIANCE

Professionally managed facilities that carry HIPAA/HITECH, PCI, SOC and EU Safe Harbor compliance certifications

### **⊘** EXPERTS ON STAFF

24/7 access to highly-trained operations technicians on-site to act as an extension of your team

# Why Advantage?

## We optimize the technology lifecycle

Advantage is a managed service provider that drives value to your organization through five key stages in the technology journey. Employing expert practitioners, efficient processes, and a unique software platform, we solve the challenges of managing technology in the modern enterprise.

### DESIGN

Based on your business drivers and global best practices, we create purpose-built solutions leveraging leading technologies and ideal providers.



### SOURCE

Leverage our experience, benchmarking, and global partner network to select service providers, negotiate the best possible terms, and contract for the lowest rates.



#### INSTALL

Capitalize on our project management leadership for a seamless rollout of new solutions and the timely disconnect of legacy services.



### MAINTAIN

Ongoing managed support of daily activities such as moves, adds and changes to your services, while having full visibility into your inventory through our Command Center platform.

### VALIDATE

Receive ongoing managed services to support the invoice lifecycle, including contract management, expense validation, dispute resolution, and AP/GL feeds for payment.

From procurement and provisioning through inventory and expense management, we optimize your communications solutions across voice, data, cloud, and mobility. Advantage is your team behind the scenes—so you can focus on success.







