

 **Technologies**

- ✓ **AZURE, AWS, AND MORE**
- ✓ **PRIVATE CLOUD**
- ✓ **HYBRID CLOUD**
- ✓ **VIRTUAL DATA CENTER**
- ✓ **DIRECT CONNECTS**

 **Features & Benefits**

- ✓ **FLEXIBILITY**
Scale up or down with the needs of your business and avoid costly capital expenditures
- ✓ **INCREASED RELIABILITY**
Avoid server downtime and increase access to critical documents and applications
- ✓ **MIGRATION ASSISTANCE**
Don't just lift and shift - optimize what you bring to the cloud and avoid skyrocketing costs
- ✓ **COST SAVINGS**
No hardware, less maintenance, and no data center admins results in lower costs



Cloud Services

Leverage the latest offerings from leading service providers and transform your business across public, private, or hybrid cloud solutions

The cloud is all around us. How are you leveraging it?

The Cloud is delivering benefits of business agility, competitive advantage, and cost reduction to companies that have moved their workloads. Do you have the expertise to take advantage of it?

According to Gartner, "Through 2022, insufficient cloud IaaS skills will delay half of enterprise IT organizations' migration to the cloud by two years or more. Today's cloud migration strategies tend more toward "lift-and-shift" than toward modernization or refactoring. However, lift-and-shift projects do not develop native-cloud skills. This is creating a market where service providers cannot train and certify people quickly enough to satisfy the need for skilled cloud professionals."¹

Enter Advantage. We deploy subject matter experts to gain an understanding of your strategy and evaluate what should be kept on-premise and what workloads will benefit from moving to the cloud. Next, we leverage our large provider network and recommend the right solution for your needs based on architecture requirements, geographic needs, and optimal pricing. And finally, Advantage alleviates the pressure on your internal teams by providing project management oversight to migrate services on-time and on-budget and ensure your business objectives are achieved.



Why Advantage?

We optimize the technology lifecycle

Advantage is a managed service provider that drives value to your organization through five key stages in the technology journey. Employing expert practitioners, efficient processes, and a unique software platform, we solve the challenges of managing technology in the modern enterprise.



DESIGN

Based on your business drivers and global best practices, we create purpose-built solutions leveraging leading technologies and ideal providers.



SOURCE

Leverage our experience, benchmarking, and global partner network to select service providers, negotiate the best possible terms, and contract for the lowest rates.



INSTALL

Capitalize on our project management leadership for a seamless rollout of new solutions and the timely disconnect of legacy services.



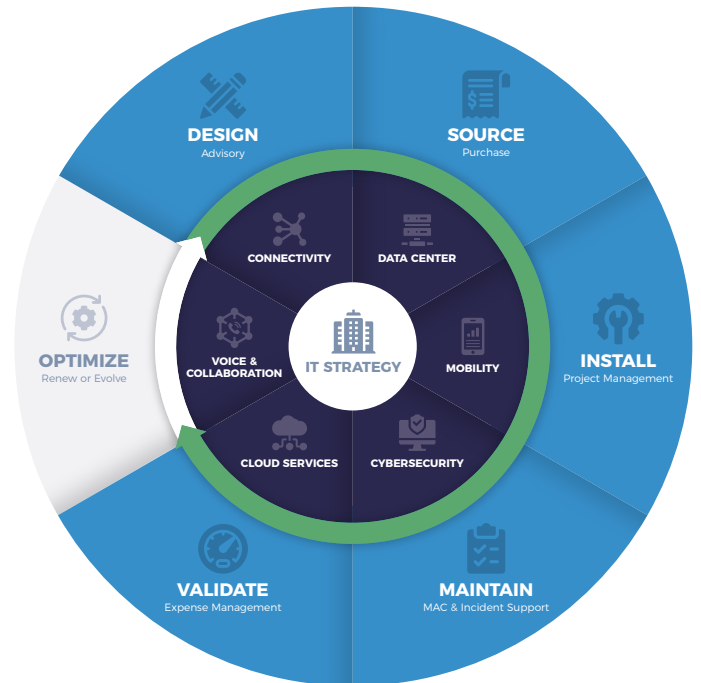
MAINTAIN

Ongoing managed support of daily activities such as moves, adds and changes to your services, while having full visibility into your inventory through our Command Center platform.



VALIDATE

Receive ongoing managed services to support the invoice lifecycle, including contract management, expense validation, dispute resolution, and AP/GL feeds for payment.



From procurement and provisioning through inventory and expense management, we optimize your communications solutions across voice, data, cloud, and mobility. Advantage is your team behind the scenes—so you can focus on success.

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