



INSURAGUEST

TSX.v: ISGI • OTCQB: ISGIF



INSURTECH



*Digital insurance reimaged,
reinvented, revolutionized*

InsuraGuest Technologies is an insurtech (insurance + technology) company that's disrupting the insurance landscape by utilizing its proprietary software platform to deliver digital insurance to multiple sectors. We're transforming the way insurance is delivered with the revolutionary idea that insurance should be bought, not sold.



InsuraGuest Technologies' Insurtech Platform

Harnessing the power of technology to reimagine, reinvent, and revolutionize insurance

What is Insurtech?

- Insurtech (insurance + technology) emerging technologies to revolutionize and digitize the insurance industry.
- The insurtech market continues to see exciting growth, and InsuraGuest Technologies is riding the wave of technological innovation in the digital insurance sector.
- As an insurtech software provider, our systems already target specific niche markets, and we're continually working on expanding our offerings to wider audiences to bring in additional revenue streams.

Approximately \$16.5 billion has been invested in insurtech over the past decade, and the pressure for change and innovation in the insurance market continues to increase the pace of investment.



Our Solutions

Insurtech Solutions

Vacation Rental Insurance for Owners & Guests

Show Me How It Works

***See why InsuraGuest is the
Vacation Rental Insurance Provider
of Choice***

Our Strategic Integration Partners





Vacation Rental Coverages Include



medical

No-fault Accidental Medical Protection for Guests

Guests receive primary medical benefits up to **\$25,000** per accident if an injury



property

Vacation Rental Property & Contents Protection

Our protection covers damage to your property and contents up to **\$25,000**



theft

Vacation Rental Theft Protection

Your guests are covered up to **\$2,500** if their personal property is lost or stolen

Vacation Rental Market Size*



- 23,000 vacation rental companies operate in the U.S.
- Globally, there are 115,000 vacation rental companies.
- 600,000 Americans use online platforms, such as AirBnB, to rent out their homes, condos, apartments, and/or rooms to short-term guests.
- 21% of all vacation rental properties are in the United States; 60% are in Europe.
- 2.58 million rental properties in the United States are seasonally occupied.

450 million people worldwide use vacation rentals.

Vacation Rental Revenue Generation Through PMS Market Place

- InsuraGuest Connects its API with Vacation Rental PMS* companies, giving it access to their Hosts who list properties through their system
- InsuraGuest markets its insurance to the Hosts on the PMS
- Host chooses InsuraGuest as its insurance partner
- InsuraGuest automatically attaches its policy to every reservation booked to the Host inside the PMS

*PMS = Property Management System

The image displays three pricing cards for InsuraGuest insurance, each with a red border and a red header indicating the number of properties covered. Each card lists the price per night, a selection instruction, a list of included benefits, and a 'Get Started' button.

1 to 50 properties	51 to 100 properties	over 100 properties
\$11.95 / night	\$9.95 / night	\$8.95 / night
Choose this option if you plan to insure less than 50 properties.	Choose this option if you plan to insure between 51 to 100 properties.	Choose this option if you plan to insure more than 100 properties.
What's included: <ul style="list-style-type: none">✓ \$25,000 Accidental Medical Insurance✓ \$25,000 Property Damage Insurance✓ \$2,500 Personal Property Insurance✓ \$5,000 Accidental Death & Dismemberment Insurance✓ 24-hour customer service response	What's included: <ul style="list-style-type: none">✓ \$25,000 Accidental Medical Insurance✓ \$25,000 Property Damage Insurance✓ \$2,500 Personal Property Insurance✓ \$5,000 Accidental Death & Dismemberment Insurance✓ Shared account relationship manager	What's included: <ul style="list-style-type: none">✓ \$25,000 Accidental Medical Insurance✓ \$25,000 Property Damage Insurance✓ \$2,500 Personal Property Insurance✓ \$5,000 Accidental Death & Dismemberment Insurance✓ Dedicated account relationship manager
Get Started	Get Started	Get Started

A modern hotel room interior with a desk, chair, and bed. The room is dimly lit, with light coming from a window in the background. The text "Insurtech Solutions" is overlaid in red.

Insurtech Solutions

Hospitality Insurance for Hotels & Guests

***See why InsuraGuest is the Hotel
Insurance Provider of Choice***

Integrated with the best Hotel Property Management Systems

ORACLE



SMSTM
SPRINGER-MILLER SYSTEMS

Agilysys...

amadeus



Sabre[®]

infor



Hotel Coverages Include



medical

No-fault Accidental Medical Protection for Guests

Guests receive primary medical benefits up to **\$25,000** per accident if an injury occurs on your property



property

Hotel Property & Contents Protection

Our protection covers damage to your property and contents up to **\$25,000** caused by your guests during their stay



theft

Hotel Theft Protection

Your guests are covered up to **\$2,500** if their personal property is lost or stolen during their stay

Hotel Liability Market Size



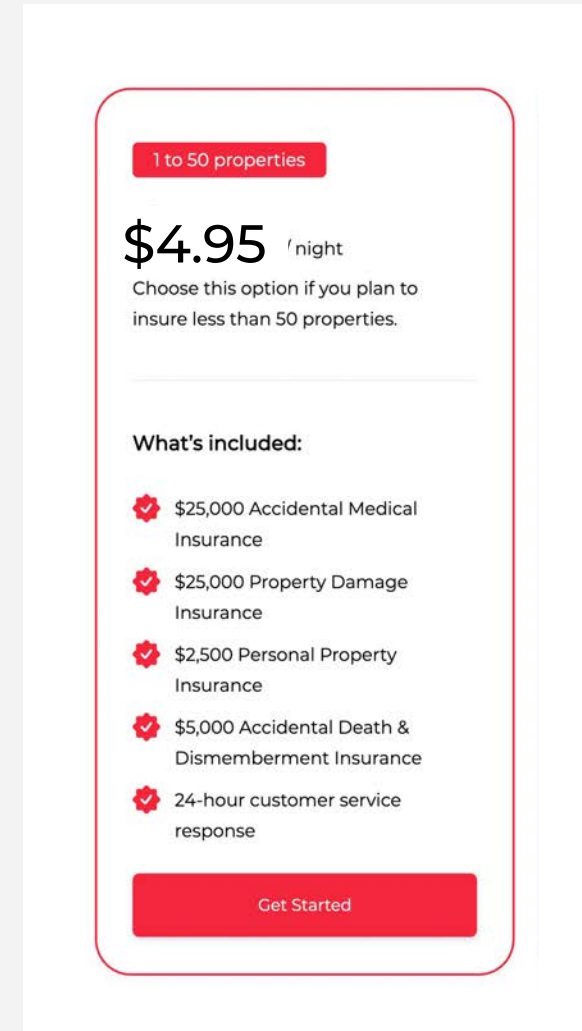
- ***\$32 Billion Potential Market Size Per Year***
- *1.1 Billion occupied room nights stayed – US
- *2.8 Billion occupied room nights stayed -EU
- *2.6 Billion occupied room nights stayed -Asia

*Eurostat

*Allied Market Research *Oxford Economics

Hotel Revenue Generation Through Direct Sales

- InsuraGuest has connected its API with 82 PMS companies, giving it access to 95% of the hotel reservation system in the world
- InsuraGuest markets its insurance direct to hotels, through its strategic relationship with SUITELIFE Underwriters, and through hospitality insurance brokers (HUB International, USI, etc.)
- When a hotel sign onto the InsuraGuest program, we onboard our API onto their local server through their PMS, and automatically attach our policy coverage to every reservation for a nightly fee as low as \$4.95



The image shows a digital card for hotel insurance. At the top, a red pill-shaped button contains the text '1 to 50 properties'. Below this, the price '\$4.95' is displayed in a large, bold font, followed by 'per night' in a smaller font. A line of text below the price reads: 'Choose this option if you plan to insure less than 50 properties.' A horizontal separator line follows. Under the heading 'What's included:', there is a list of five items, each preceded by a red checkmark icon: '\$25,000 Accidental Medical Insurance', '\$25,000 Property Damage Insurance', '\$2,500 Personal Property Insurance', '\$5,000 Accidental Death & Dismemberment Insurance', and '24-hour customer service response'. At the bottom of the card is a large red button with the text 'Get Started'.

1 to 50 properties

\$4.95 / night

Choose this option if you plan to insure less than 50 properties.

What's included:

- ✓ \$25,000 Accidental Medical Insurance
- ✓ \$25,000 Property Damage Insurance
- ✓ \$2,500 Personal Property Insurance
- ✓ \$5,000 Accidental Death & Dismemberment Insurance
- ✓ 24-hour customer service response

Get Started



Why Choose InsuraGuest Travel Insurance?

Our Travel Insurance Benefits Include*



Trip & Flights Cancellation

Trip cancellation and interruption insurance coverages that can reimburse for losses caused by weather, natural disaster, strike, illness, traffic accident, and job reasons.



Travel Medical & Evacuation

Insurance coverages that can reimburse for losses caused by accident, sickness, evacuation, and pre-existing medical conditions.



Baggage Delay & Loss

Coverages that can reimburse for losses caused by baggage delay, loss and theft.

Trip Insurance Policy Coverages

Trip Cancellation	Change Fee	Covid	Baggage	Hotel
Frequent Traveler Reward	Missed Tour or Cruise Connection	Medical Evacuation	Medical Protection	Optional Bed Rest
Trip Interruption/Delay	Itinerary Change	Accident & Sickness (Covid)	Political/Security Evac	Optional Rental Car Damage
Trip Interruption	Interruption for Any Reason	Baggage Protection	Accidental Death	Optional Cancel For Any Reason
Trip Delay				

Travel Revenue Generation Through B2B & B2C



- InsuraGuest has connected its API with insurance underwriter's database, giving InsuraGuest Travel the ability to quote travel insurance directly on the ISGTravel.com website.
- InsuraGuest has also built an API which can be integrated into Online Travel Agencies shopping cart, so their customers can have a seamless check out while buying travel insurance from InsuraGuest.

Insurance Partners



InsuraGuest Cap Table

	COMMON	PERCENTAGE
Officers, Directors & 5% Holder Totals	24,825,661	42.6%
Public Float	33,462,764	57.4%
Total	58,288,425	100%

	Options	2021 Private Placement Warrants	A Warrants \$1,000,000*	B Warrants \$5,000,000*	C Warrants \$10,000,000*	D Warrants \$20,000,000*	Fully Diluted
Officers, Directors & 5% Holder Totals	4,949,500	10,286,800	2,201,547	6,404,499	7,405,202	13,489,837	103,879,360

10/26/21

* Warrant vesting level based on cumulative revenue

Executive Team

Douglas Anderson***Chairman & Chief Executive Officer***

Mr. Anderson has been a businessman in the real estate industry for nearly 30 years. His business expertise includes master planning and development implementation for larger-scale resorts, business parks, and commercial developments across the USA and two provinces in Canada.

Logan Anderson***CFO & Director***

Logan Anderson (B.Comm, accounting, and economics) holds the designation of ACA with the Chartered Accountants of Australia and New Zealand.

Charles James Cayias***President of InsuraGuest Agency & Director***

Mr. Cayias began his insurance career in the early 1970s and has been licensed since 1977.

Reed Wright***President***

Mr. Wright, a technology and hospitality veteran, has over 30 years of financial, operations, and business development. His experience includes mergers and acquisitions as well as senior-level experience in Fortune 500 companies.

Tony Sansone***Chief Operation Officer – VP of Finance***

Mr. Sansone has over 30 years of financial, operations, and business development.

James C. Kilduff***Chief Insurance Officer***

James C. Kilduff has nearly 40 years of experience in the insurance and risk management sectors.

Executive Team

R. Hall Risk

Director

Mr. Risk is currently co-owner and Managing Director of Dayton Boots, an iconic Canadian footwear brand that has been building handmade leather work and motorcycle boots in East Vancouver for more than 70 years. Hall is a 25-year serial entrepreneur who founded his first company shortly after finishing college.

David Ryan

Director

Mr. David Ryan has extensive experience in investment and public markets. He was a registered representative for eight years with a Vancouver, BC brokerage firm.

Sean O'Neill

Director

Mr. O'Neill is the owner of a number of companies primarily engaged in the forestry industry. Mr. O'Neill has 8 years of experience as a director of a public company.

Advisory Board Members

Don Archibald

Board Advisor

Don Archibald has been an insurance agent since 1966 and is the founder and former owner of Archibald Clarke and Defieux (ACD Insurance).

Steven Beeghly, Esq.

Board Advisor

Steven Beeghly is an attorney and insurance business leader with more than 25 years of corporate and regulatory experience.

Contact

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