

# SHAREHOLDER UPDATE

Fourth Quarter - 2021

#### Dear Fellow Shareholder,

We were pleased with the progress we experienced in 2021. As evidenced below, we reported a net profit for the entire year. This is great news considering most new banks do not show positive earnings until the third or fourth year of operation.

Although we face a challenging economic environment, businesses in general are adjusting to the pressures they are experiencing.

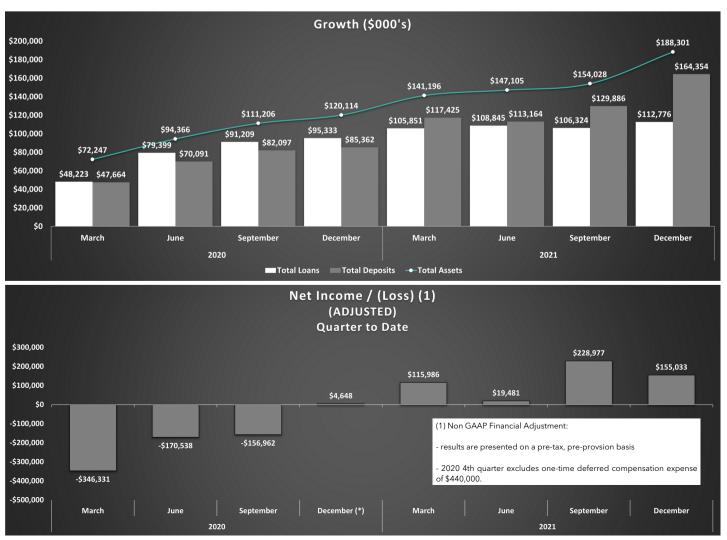
The banking industry continues to be flush with deposits, with the challenge being converting those deposits into good loans. That will be our primary focus in 2022. We remain confident we will continue to grow the bank by providing exceptional service to business owners and their businesses.

If we can help you in any way, please don't hesitate to reach out to us. Thank you for your continued support.

## **Financial Highlights**

- Reported full year of profitability and 5th consecutive quarter of positive earnings on an adjusted basis
- Experienced significant annual growth in core revenue
- Improved operating efficiency and lowered burden hurdle
- PPP program provided substantial benefit to performance, added \$1.4 million in earnings for 2021
- Total Assets exceeded \$180 million, increase of 56%

- Expansion in portfolio:
  - Gross Loans of \$112.8 million, increase of 18%
  - Core Loans of 105.3 million, growth of 52%
  - Originated \$26 million in PPP loans during 2021, combined total of \$45 million for the program
- Total Deposits reached \$164 million, an increase of 92%
- Strong capital position and supportive liquidity environment



#### Performance Trends



## **Quarterly Financial Summary** (Unaudited)

		March 31, 2020		June 30, 2020		September 30, 2020		December 31, 2020		March 31, 2021		June 30, 2021		September 30, 2021		December 31, 2021	
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ummary Income Statement Total Interest Income	\$	575,486	\$	661,081		823,850	\$	4 4 4 4 2 2 7	•	4 4 2 4 9 4 9	\$	1,213,702	•	1,549,794	\$	1,546,76	
Total Interest Expense	φ	134,385	*	102.221	φ	,		1,114,337 98,375	Φ	1,134,848 103,613	φ	78,737	φ	69,284	Φ	66,84	
Net Interest Income		441,100		558,860		<u>112,604</u> 711,246	\$	1,015,962		1,031,235		1,134,965	_	1,480,510		1,479,92	
Tot Provision Expense		21,000		185,000		125,000		240,000		210,000		75,000		70,000		1,479,9	
Total Noninterest Income		21,000 54,352		53,392		62,515		66,712		60,411		107,697		70,000		40,9	
Total Noninterest Expense		841,783		782,791		930,724		1,517,776		975,660		1,223,182		1,321,593		1,365,8	
			-		_		Ψ			(94.014)		(55,519)		158,977			
Net income (Loss) before taxes Income Taxes		(367,331)	(	355,538)		(281,962)		(675,102)		(94,014)				,		5,0	
	-	-			-		-	-	-		-	-	-	-	_	-	
Net Income (Loss)	\$	(367,331)	\$ (	355,538)	\$	(281,962)	\$	(675,102)	\$	(94,014)	\$	(55,519)	\$	158,977	\$	5,0	
Net Income (Loss) - PTPP *	\$	(346,331)		170,538)		(156,962)	\$	4,648	\$	115,986	\$	19,481	\$	228,977	\$	155,0	
* excludes warrant expense of \$368,000 (12/2019,	) and deferred	d compensation	n expense (	of \$440,000	(12/20)	20)											
erformance Measures																	
ROAA (%) (PTPP)		-2.02%		-0.78%		-0.62%		-1.52%		0.35%		0.06%		0.61%		0.3	
ROAE (%) (PTPP)	_	-5.67%		-2.84%	<u> </u>	-2.61%		-7.34%		2.02%		0.34%		3.90%		2.6	
Noninterest Income/ Avg Assets (%)		0.32%		0.24%		0.25%		0.23%		0.18%		0.31%		0.19%		0.1	
Noninterest Expense/ Avg Assets (%)	_	4.91%		3.59%	<u> </u>	3.67%		5.30%		2.96%		3.55%		3.50%		3.4	
Net Interest Margin (%)		2.71%		2.72%		2.96%		3.72%		3.28%		3.52%		4.11%		3.8	
Efficiency Ratio (FTE) (%)	_	169.90%		127.85%	<u> </u>	120.29%		140.19%		89.38%		98.43%		85.23%		89.8	
Margin Revenue Total Revenue Operating Expenses		10.59% -34.05%		23.57% -7.01%		26.38% 18.90%		39.92% 63.07%		0.83% -35.72%		13.83% 25.37%		24.78% 8.05%		-1.9 3.3	
Operating Expenses		-34.05%		-7.01%		18.90%		63.07%		-35.72%		25.37%		8.05%		3.35	
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	_	70.047		04.000		111.000		400 444		444 400		447 405		454,000		188,3	
Total Assets		72,247		94,366		111,206		120,114		141,196		147,105		154,028			
Total Assets Total Loans & Leases		48,223		79,399		91,209		95,333		105,851		108,845		106,324		112,7	
Total Assets Total Loans & Leases Total Deposits		48,223 47,664		79,399 70,091		91,209 82,097		95,333 85,362		105,851 117,425		108,845 113,164		106,324 129,886		112,7 164,3	
Total Assets Total Loans & Leases Total Deposits Total Equity		48,223 47,664 24,442		79,399 70,091 24,127		91,209 82,097 23,885		95,333 85,362 23,226		105,851 117,425 23,167		108,845 113,164 23,146		106,324 129,886 23,346		<u>112,7</u> 164,3 23,2	
Total Assets Total Loans & Leases Total Deposits Total Equity Loans/ Deposits (%)		48,223 47,664		79,399 70,091		91,209 82,097		95,333 85,362		105,851 117,425		108,845 113,164		106,324 129,886		<u>112,7</u> 164,3 23,2	
Total Assets Total Loans & Leases Total Deposits Total Equity Loans/ Deposits (%)		48,223 47,664 24,442		79,399 70,091 24,127		91,209 82,097 23,885		95,333 85,362 23,226		105,851 117,425 23,167		108,845 113,164 23,146		106,324 129,886 23,346		<u>112,7</u> 164,3 23,2 68.	
Total Assets Total Loans & Leases Total Deposits Total Equity Loans/ Deposits (%)		48,223 47,664 24,442 101.2%		79,399 70,091 24,127 113.3%		91,209 82,097 23,885 111.1%		95,333 85,362 23,226 111.7%		105,851 117,425 23,167 90.1%		108,845 113,164 23,146 96.2%		106,324 129,886 23,346 81.9%		112,7 164,3 23,2 68. 25.4	
Total Assets Total Loans & Leases Total Deposits Total Equity Loans/ Deposits (%) apitalization Risk Based Capital Ratio (%) Tier 1 Risk-based Ratio (%)		48,223 47,664 24,442 101.2% 47.28% 46.58%		79,399 70,091 24,127 113.3% 38.45% 37.59%		91,209 82,097 23,885 111.1% 32.41%		95,333 85,362 23,226 111.7% 26.94% 25.92%		105,851 117,425 23,167 90.1% 28.96% 27.71%		108,845 113,164 23,146 96.2% 26.97% 25.72%		106,324 129,886 23,346 81.9% 27.96% 26.70%		112,7 164,3 23,2 68. 25.4 24.1	
Total Assets Total Loans & Leases Total Deposits Total Equity Loans/ Deposits (%) apitalization Risk Based Capital Ratio (%) Tier 1 Risk-based Ratio (%) Leverage Ratio (%)		48,223 47,664 24,442 101.2% 47.28% 46.58% 35.42%		79,399 70,091 24,127 113.3% 38.45% 37.59% 27.50%		91,209 82,097 23,885 111.1% 32.41% 31.52% 24.22%		95,333 85,362 23,226 111.7% 26.94% 25.92% 21.93%		105,851 117,425 23,167 90.1% 28,96% 27.71% 18.11%		108,845 113,164 23,146 96.2% 26.97% 25.72% 16.82%		106,324 129,886 23,346 81.9% 27.96% 26.70% 16.28%		112,7 164,3 23,2 68. 25.4 24.1 14.7	
Total Loans & Leases Total Deposits Total Equity Loans/ Deposits (%) apitalization Risk Based Capital Ratio (%) Tier 1 Risk-based Ratio (%)		48,223 47,664 24,442 101.2% 47.28% 46.58%		79,399 70,091 24,127 113.3% 38.45% 37.59%		91,209 82,097 23,885 111.1% 32.41% 31.52%		95,333 85,362 23,226 111.7% 26.94% 25.92%		105,851 117,425 23,167 90.1% 28.96% 27.71%		108,845 113,164 23,146 96.2% 26.97% 25.72%		106,324 129,886 23,346 81.9% 27.96% 26.70%		112,7 164,3 23,2 68. 25.4 24.1 14.7 24.1 12.3	
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Total Assets         Total Loans & Leases         Total Deposits         Total Equity         Loans/ Deposits (%)         apitalization         Risk Based Capital Ratio (%)         Tier 1 Risk-based Ratio (%)         Leverage Ratio (%)         CET Tier 1 Ratio (%)         Equity / Assets		48,223 47,664 24,442 101.2% 46.58% 46.58% 46.58% 33.83% 8,15	\$	79,399 70,091 24,127 113.3% 38.45% 37.59% 27.50% 37.59% 25.57% 8.04	\$	91,209 82,097 23,885 111.1% 31.52% 24.22% 31.52% 21.48% 21.48%		95,333 85,362 23,226 111.7% 26.94% 25.92% 21.93% 25.92% 19.34% 19.34%		105.851 117.425 23.167 90.1% 28.96% 27.71% 18.11% 27.71% 16.41%	\$	108,845 113,164 23,146 96.2% 25.72% 16.82% 25.72% 15.73% 7.67	\$	106,324 129,886 23,346 81.9% 26.70% 16.28% 26.70% 15.16%		112,7 164,3 23,2 68. 25.4 24.1 14.7 24.1 12.3 7.	
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