



Powering the Digital Journey



# Pivot at a Glance

Pivot delivers best-in-class information technology services and solutions to help leading organizations optimize infrastructures, improve business processes, lower costs, and achieve strategic objectives. Our client-first approach combines leading-edge technology with expert design, rapid implementation and integration, and best-practice methodologies, powering digital transformation from the cloud to the edge to the workplace.

As a publicly held corporation, Pivot amplifies our capabilities through our strategic partners.

### Applied Computer Solutions

Applied Computer Solutions (ACS), a Women’s Business Enterprise (WBE), delivers IT infrastructure through 35 facilities around the world. Our offerings include infrastructure and strategic planning services, hyperconverged solutions, software-defined data centers, and software-defined networks.

### ARC

ARC, a Pivot Company, provides ruggedized portable IT solutions to federal, state, and local municipalities. We equip public safety emergency teams with durable mobile gear - from tablets to GPS devices - that withstand the toughest work environments.

### ProSys Information Systems

ProSys, a WBE company, delivers support, managed services, and collaboration cloud services. We offer flexible financing options that put the latest technologies in the hands of innovative, growing companies.

### TeraMach

TeraMach, a Pivot Company, sustains businesses and government agencies across Canada with innovative technology solutions. Our proven best practices and agile methodologies enable our clients to flex and grow with their changing needs.

### Defining the New Digital

Pivot serves clients across industries such as healthcare, finance, retail, and state, local, and education (SLED) with a comprehensive portfolio of services and solutions.

#### Services

- Integration Services
- Deployment Services
- Professional Services
- Managed Services
- Workforce Services
- Edge Services

#### Solutions

- Application Modernization
- Cloud and Data Center Transformation
- Customer Experience
- Edge Transformation
- Emergency Response
- Network Optimization
- Security Fortification
- Workplace Experience

### Pivot Clients & Industries



**50+**  
Fortune 100 Clients



**370+**  
Finance Clients



**1,000+**  
SLED Clients



**190+**  
Retail Clients



**375+**  
Healthcare Clients

## Intelligence Based on Experience

Pivot adds value through our unique IT and business mindset, expert talent, strategic partnerships, and guiding principles.

### Pivot Perspective

We offer end-to-end services and solutions in IT consulting, integration, implementation, managed operations, IT staffing, and edge computing.

### Pivot People

Our people are fundamental to our exceptional culture, and their passion drives our continued success.

### Pivot Partners

We maintain a world-class ecosystem of more than 800 technology and professional services partners.

### Pivot Principles

Our operational principles are built on innovation, integrity, and accountability.

## Proven Approaches, Outcome-focused Execution

Pivot supports your IT and business objectives through our unique capabilities and resources.

### Pivot Center of Excellence Program (COEP)

We provide a framework for the continual improvement of IT service delivery.

### Pivot Analyze and Improve (AIM)

We assess, design, implement, manage, and optimize your IT infrastructure.

## Pivot Ready

We maintain an established methodology for initiating your trusted relationship with Pivot.

### Pivot Client Care

We offer a proven model for governance and single point of ownership.

### Pivot Project Management Office (PMO)

We apply best-in-class project management approaches.

## Enterprise Scalability, Local Client Intimacy

Pivot combines the capabilities and advantages of original equipment manufacturers, cloud services providers, managed services providers, systems integrators, and value-added resellers.

### OEM Relationships

We maintain deep and longstanding relationships with leading hardware and software makers.

### CSP and MSP Capacity

We have rich experience in cloud and managed services.

### SI Expertise

We analyze, design, plan, deploy, and manage the most innovative IT solutions.

### VAR Competence

We offer the complete capabilities of a traditional VAR.



## Pivot Performance

Pivot's achievements tell the story of our effectiveness – and your success.



**1,200+**

Client Locations Supported



**4M+**

Annual Units Shipped



**4,200+**

Technology Certifications



**73K+**

Annual Service Tickets



**800+**

Technology Partners



**1,800+**

IT Professionals, Architects & Engineers

## Next Steps

Contact us today to learn more. Call 866.477.6797 or visit [www.pivotts.com](http://www.pivotts.com).

