

Innovative Cash Tools

Transparent cash contracts with flexible delivery location



EXPANDED SERVICES

TFM can help you execute on virtually all your total farm marketing needs from access to cash contracts to hedging tools, as you choose.



INNOVATIVE CASH TOOLS

Access a wide variety of cash tools, including typical elevator-based cash contracts such as min price, average price, and accumulators. Also, TFM Managed Pricing Program through partners are flexible HTAs that allow you to deliver wherever you want at your selected basis with a price built by recommendations from TFM's publishing company.



ACTIONABLE INSIGHTS

Harness the power of our partners through your TFM advisor, including key satellite data on crop health, acreage, and yield analysis on your farm to your state and beyond.

Contracts Available Through Indigo

	Indigo Futures Lock	Price Pivot	Minimum Price	Firm Offer	Price Plus	Accumulators	Daily Price
Details	Provides the benefit of setting a futures reference price while maintaining flexibility to deliver grain to any buyer in Marketplace	Enables participation in market movements (up and down) without holding grain. Can be paid on 70% of contract value is delivery complete	Allows growers to customize a floor price while still maintaining upside participation. Wide range of combinations available and investment is taken from contract value	Pays a premium over current cash prices in exchange for a firm offer to sell a like bushel quantity at a pre-determined price & date in the future	Combination of an IFL (at the current market value) and Firm Offer (at desired value). Must price same quantity of crops across both at same time	Begin pricing above current market with security of a floor. Variations are available and an additional bushel commitment may be required	Enables growers to price an equal bushel quantity at the closing settlement price over their desired pricing period
Crops	Corn, Soybeans and Wheat	Corn, Soybeans and Wheat	Corn, Soybeans and Wheat	Corn, Soybeans and Wheat	Corn, Soybeans and Wheat	Corn, Soybeans and Wheat	Corn, Soybeans and Wheat
Fees	Market Rate Varies	\$0.04/bu.	\$0.04 - \$0.08/bu.	Market Rate Varies	Market Rate Varies	Market Rate Varies	\$0.05- \$0.07/bu.

Contact the team at TFM to discuss how these innovative solutions can benefit your farming operation.

Email: cashtools@totalfarmmarketing.com

Web: <https://totalfarmmarketing.com/managed-solutions/>

Phone: 800-334-9779 Or Text Us At: 262-334-9779

2020 Total Farm Marketing. Indigo cash products, including the TFM Managed Pricing Program and the managed contracts of which it is comprised, are offered by Indigo. Fees listed above include both Indigo fees and TFM fees. Recommendations for the TFM Managed Program are provided to Indigo from Stewart-Peterson Inc., a publishing company. Total Farm Marketing is a family of companies that includes Stewart-Peterson Inc., Stewart-Peterson Group Inc., and SP Risk Services. Stewart-Peterson Group Inc. is registered with the Commodity Futures Trading Commission as an introducing broker and is a member of the National Futures Association. SP Risk Services is an insurance agency. A customer may have relationships with all three companies.