

Client Challenges

- Inability to commence on journey on cloud without having a clear security strategy that addresses current compliance risks and future changes
- Complexity is the enemy of security Multicloud security brings design and architecture challenges, specifically with the native and non-native choices
- Uncertainty in using existing security toolsets and processes vs adopting cloud service providers
- Inability to adopt the culture of cloud which increases risks and

Our Solution

- Discover current security maturity of cloud adoption and define maturity improvement roadmap across applicable cloud security domains pertinent to digital identity, data, infrastructure, applications
- Develop a Security, Risk and Compliance Strategy specific to clients' industry sector and internal policies
- Develop and implement effective security solutions that reduce complexity, improve visibility and introduce new capabilities to our clients where needed
- Accelerate secure cloud adoption by designing automation and orchestration blueprints for application development and infrastructure management



Our Value Proposition for Client

- Leverage established Cloud Security
 Strategy and Compliance Advisory to accelerate adoption
- Leverage IBM Cloud Garage method for cloud security to define native and nonnative controls
- Leverage IBM's industry leading X-Force services including Threat Management and Vulnerability Testing for managing security threats to hybrid cloud workloads

Compelling Reason to Act

- · Strategy and roadmap to achieve the target and mature, multicloud operational state
- Transformation in how security is performed in multicloud and non-cloud sites
- Roadmap or plan in how to integrate or select the necessary tools and skills required

Clients may experience/benefits:

- Exponentially more effective threat management through centralized security control
- Significant reduction in complexity ad risk through audit and compliance automation
- 20% to 30% in security solution, management and operational cost savings

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