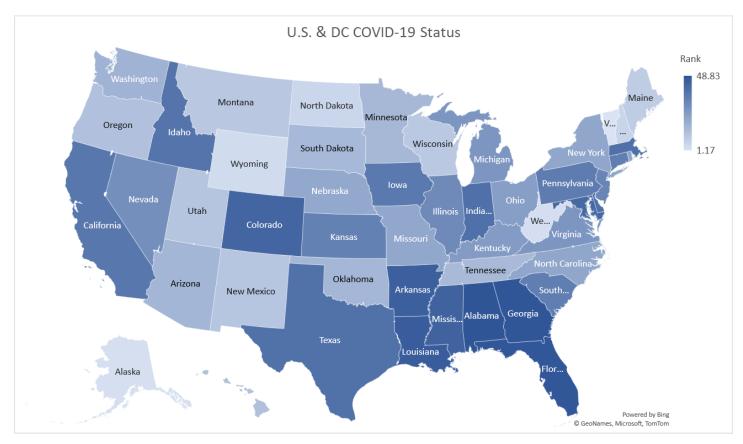
ArrowStream

COVID-19 State Ranking Model

An indication how various states are faring with COVID-19 as a signal of restaurant dine-in openings & the return of the consumer.

July 14, 2020



State	💌 Restaurants # (2018)	Restaurant Sales (2018, Mill)	Share of Total Restaurants	Share of Total Sales	Seven Day Moving Averal
Vermont	1,413	1,100	0.22%	0.15%	1.17
Alaska	1,485	1,800	0.23%	0.25%	2.67
West Virginia	3,291	2,800	0.51%	0.39%	2.83
Wyoming	1,338	1,100	0.21%	0.15%	4.00
North Dakota	1,736	1,400	0.27%	0.20%	5.50
New Hampshire	3,178	3,000	0.50%	0.42%	6.33
Maine	3,227	2,500	0.50%	0.35%	9.00
Wisconsin	12,796	10,100	2.00%	1.41%	10.17
Montana	2,831	2,300	0.44%	0.32%	10.50
New Mexico	3,468	4,000	0.54%	0.56%	11.17
Utah	5,264	5,500	0.82%	0.77%	11.33
Hawaii	3,665	5,600	0.57%	0.78%	12.50
Oregon	10,456	9,700	1.63%	1.35%	12.67
Tennessee	11,693	14,200	1.83%	1.98%	15.00
South Dakota	1,878	1,500	0.29%	0.21%	15.33
Minnesota	10,681	10,700	1.67%	1.49%	15.50
Oklahoma	7,067	7,600	1.10%	1.06%	15.83
Arizona	10,281	14,700	1.61%	2.05%	16.17
Washington	15,690	13,500	2.45%	1.88%	17.33
Nebraska	4,113	3,300	0.64%	0.46%	20.83

States shaded in light blue are ranking to be faring best with COVID and suggest an earlier return to the consumer, while those shaded darker blue are ranking worse with COVID. Below is a more detailed look at the top 20 states in order of their ranking.

Always find the latest COVID-19 State Ranking Model at <u>www.arrowstream.com/covid-19-resources/</u>

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About the Principal Authors David Maloni, Jerry Dalton and Dr. Isaac Olvera of ArrowStream have 50+ years of combined experience advising foodservice clients about commodity markets and contracting. Their commodity market expertise has been featured on ABC News, Bloomberg, Forbes Magazine, CNBC, and USA Today plus numerous industry publications.

About ArrowStream Founded in 2000, ArrowStream is a foodservice supply chain technology company that helps clients capitalize on data to improve their business. ArrowStream serves hundreds of chain restaurant operators, distributors and food manufacturers with a single platform that optimizes supply chain efficiency, enhances sourcing programs and improves food quality. ArrowStream acquired the American Restaurant Association in 2018. <u>www.ArrowStream.com</u>.

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