

ITAR for Epicor® Kinetic

Established Processes for ITAR Data Compliance





Executive Summary

Companies that store, process, or transmit data that is classified as International Traffic in Arms Regulations (ITAR) must understand and follow the government guidelines around how that data is protected. When they choose to host data with a third party, it is critical that the security and access is in line with their expectations and requirements. Epicor has processes in place to help you meet these needs.

International Traffic in Arms Regulations (ITAR)

ITAR is a set of government requirements that regulate the import and export of defense-related information. Companies that conduct business with the US military, or organizations that deal with information related to ITAR data, must ensure that their data is only accessible by those who have been cleared by their compliance teams.

ITAR Data Types

Generally, the types of data that would fall into ITAR regulations are those that are needed for the design, development, production, manufacture, assembly, operation, repair, testing, maintenance, or modification of defense articles. For example, blueprints or assembly documentation would be ITAR, but a simple list or bill of materials (BOM) would not necessarily be considered ITAR. The United States Munitions List defines the following ITAR categories:

- Firearms, close assault weapons and combat shotguns
- Guns and armament
- Ammunition/ordnance
- Launch vehicles, guided missiles, ballistic missiles, rockets, torpedoes, bombs, and mines
- Explosives and energetic materials, propellants, incendiary agents and their constituents
- Surface vessels of war and special naval equipment
- Ground vehicles
- Aircraft and related articles
- Military training equipment and training
- Personal protective equipment

- Military electronics
- Fire control, laser, imaging and guidance equipment
- Materials and miscellaneous articles
- Toxicological agents including chemical agents, biological agents, and associated equipment
- Spacecraft and related articles
- Nuclear weapons related articles
- Classified articles, technical data and defense services not otherwise enumerated
- Directed energy weapons
- Gas turbine engines and associated equipment
- Submersible vessels and related articles
- Articles, technical data, and defense services not otherwise enumerated

How Epicor Addresses ITAR Data

The main element of support for ITAR customers is our focus on restricting access of controlled data to only US citizens. To do this, we begin by hosting our ITAR customers within the Microsoft® Azure Government Cloud. This ensures the citizenship element is met from the highest infrastructure level. For more information about Azure Government Cloud please visit this [link](#).

Epicor only allows authorized US citizens of Epicor administration, support, and infrastructure teams to manage or have access to the environment. This process is managed by our hosting teams and audited by our internal compliance department.

In addition, we undergo an annual SSAE-18 assessment

(SOC 1 and 2 – Security Trust Principles) to demonstrate the underlying security controls that protect the environment. The assessment is conducted by a third party and the findings are available to all hosted customers.

Lastly, to ensure these practices would lead to an environment compatible with ITAR expectations, we engaged with leading ITAR expert Orchid Consulting, an independent consulting group, to review our process against current regulations and normal industry expectations. The opinion letter is available upon request.

Customer Responsibilities

While Epicor manages and maintains administrative access to your hosted environment, customers are responsible for provisioning application level users or API access to the environment. All customers are encouraged to involve their compliance teams in any onboarding workflows to ensure they are only providing access to people or systems that meet their ITAR requirements.

Conclusion

Any customer with ITAR requirements should review types of data they intend to store with a cloud provider. If they find their data meets the defined criteria, it is essential they choose a partner that aligns with their ITAR own policies and practices. The Epicor Government Cloud option offering helps customers meeting their requirements by providing best in class service and support.

About Encompass

Encompass Solutions is a business and software consulting firm that specializes in ERP systems, EDI, and Managed Services support for Manufacturers and Distributors. Serving small and medium-sized businesses since 2001, Encompass has helped modernize operations and automate processes for hundreds of customers across the globe. Whether undertaking full-scale implementation, integration, and renovation of existing systems, Encompass provides a specialized approach to every client's needs. By identifying customer requirements and addressing them with the right solutions, we ensure our clients are equipped to match the pace of Industry.



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