**First Steps Sheet**

For each topic below, describe your first step of action. Don’t be concerned with an elaborate or detailed plan. Simply describe your first step in one to three sentences. You can define more detail and strategy separately.

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| Topic | Your First Step  |
| Management will increase micromanaging. |  |
| Your customers will be lost. |  |
| Virtual communication will continue, but it must improve. |  |
| Networking will return. |  |
| People will continue to use LinkedIn for their education. |  |
| Writing will be more critical to your success. |  |
| In-person meetings will be more meaningful. |  |
| Old-school cold calling will be effective again. |  |
| Video will be accepted and expected. |  |