



MISSION STATEMENT

Security-Net: A network of North America's leading security systems integrators, global in reach, capability and experience while providing world class solutions to our clients.

THE 4 PILLARS

We have defined **4 PILLARS**, which are demonstrated through our day-to-day actions to realize our Mission.

BEST PRACTICES

We will share, define, and exercise Best Practices that will improve our work with each other and as individual businesses.

Below Are Examples

- Project logistics
- Job costing
- Partner support
- Operational management support
- Peer-to-peer interaction
- Training & installation standards

ENTERPRISE ACCOUNT FULFILLMENT

As members of Security-Net, our members can confidently fulfill commitments to enterprise accounts, knowing and trusting that their customers will be serviced with the highest standard of quality and workmanship.

- Partner/customer commitment
- Training
- Appropriate resources
- Reporting metrics and tools
- SNAPP proficiency
- Clear communication
- C-level relationships

INDUSTRY INFLUENCE

As a combined organization, our independent members gain a greater influence on and clout within the security industry, which is exemplified by the following:

- Combined buying power
- Enterprise accounts
- Organization exposure and reputation
- Manufacturer training and certification
- Partnership with manufacturers
- Media exposure

INNOVATION / TECHNOLOGY

All individual companies will be leaders of innovation, and will benefit from their membership because of the accountability and knowledge sharing provided by Security-Net.

Below Are Examples

- Sharing of industry innovation
- Embracing change and technological progress
- Strong manufacturer relationships
- Innovative business practices

THE FOUNDATION

At the core of our behavior and actions is the Foundation of Security-Net. Our Foundation determines "how" we act in every interaction, and each item is imperative throughout our activities and work together. Our Foundation is defined by the following three characteristics.

Integrity — Commitment — Communication