**Exercise.** In the table below, define up to eight rounds of outbound touches.

**Outbound Call Plan**

|  |  |  |  |
| --- | --- | --- | --- |
|  | Educational Content | Touch Method 1 | Touch Method 2 |
| 1 |  |  |  |
| 2 |  |  |  |
| 3 |  |  |  |
| 4 |  |  |  |
| 5 |  |  |  |
| 6 |  |  |  |
| 7 |  |  |  |
| 8 |  |  |  |