

THEMATIC INNOVATION FUND

QUARTERLY COMMENTARY

September 30, 2021



A perfect storm of lockdowns impacting manufacturing in Asia, mandatory electricity usage reduction in China and rising energy prices are further delaying in 2022 the normalization of supply chains around the world. In the short term, this results in a deceleration of economic growth along with another bout of transitory inflation supporting rising interest rates. Historically, supply-shock-driven inflation has always planted the seeds of its own demise as inevitable supply flows and demand destruction eventually create the opposite, a deflationary wave. That should be true for most supply chains this time as well, except maybe for the oil and gas, and mining industries, which have seen their access to capital markets becoming limited and forced into a significant reduction in growth investments. That could result in higher energy prices in the next few years. In the meantime, a colder winter could also put more upward pressures on energy prices as well.

The energy transition theme has become a priority around the world and comes along with significant investment needs over a relatively long period spanning decades. Along with robotics, automation and transportation platforms, these third-generation technologies are more capital intensive at first but ultimately way more disinflationary. This will certainly

create some friction along the way as long-term objectives create short-term problems that will need to be overcome. A striking example lately is the Chinese government deciding to shut down factories in many provinces to meet their yearly greenhouse gas (GHG) reduction objectives. These factories also had to deal with rising electricity costs as production capacity (coal) was shut down on the same premise. Over the long term, these supply shocks are creating higher incentives to fast forward energy transition investments as the break-even of new technologies becomes lower compared to the current problematic economics of energy consumption. In the next few years, as demographics continue to change, we think this environment could increase government and public support of the energy transition, but clearly, accelerating investments there should not go along with disappearing traditional energy investments in order to avoid the risk of an energy crisis.

Adoption of the automation theme is also being accelerated by the current environment in the labour market. For example, we've heard full-service restaurant companies highlighting that to adjust to the current labour shortage, they are deciding to permanently replace part of their staff with technologies. We are seeing the same for retailers and customer service departments across industries. We are also hearing about the drug industry, which is expected to shrink the number of salespeople by 10% as telework enables one to take 10 virtual meetings a day instead of driving to five different offices, as an example. The adoption of robotics was also accelerated by the

pandemic and is no longer confined to a few industries, like automotive. There are three million industrial robots working globally, and we expect this number to reach five million in 2025. We live in a dynamic world and companies are quick to adjust to new realities; we saw a great example of that last year.

In terms of positioning, we construct the portfolio using a barbell strategy. On one side, we like to have exposure to innovators and keep between 5% and 15% in small- and mid-cap stocks. While everyone is focused on supply shortages and logistics problems, we think it's best to turn our attention to themes that don't really have supply chain.

Here are a few examples: streaming platforms, video games, enterprise software, infrastructure software, cybersecurity and digital payments. We see many firms with interesting compounding potential, and we think, over time, this will largely overcome any exposure to rising interest rates from a longer duration profile. We also like the Health Care sector as it is also relatively immune to supply chains worries and we are sensing better times ahead, as we should get clarity on potential regulatory reform along with a new FDA chair at some point early next year. We will continue to work on our unique thematic style while incorporating our differentiated view of the future.



We will **continue to work on our unique thematic style** while incorporating our differentiated view of the future.

JEAN-PIERRE CHEVALIER, CFA

- Senior Portfolio Manager, U.S. Equities
- Joined iAIM in 2011
- 14 years of experience in the industry
- Bachelor's degree in Business Administration, Université Laval

Main funds managed by the team

✓	Thematic Innovation
✓	U.S. Equity
✓	Global Equity
✓	Global True Conviction
✓	Thematic Innovation Hybrid 75/25
✓	Global Equity Hybrid 75/25
✓	Global True Conviction Hybrid 75/25
✓	IA Clarington Thematic Innovation Class
✓	IA Clarington Global Value Fund

iAIM snapshot

- Principal asset manager for iA Financial Group
- Major player in the asset management industry
- Manages \$97 billion in general portfolios and segregated and mutual funds
- A team of 184 people, including 108 investment professionals (including 44 CFA charterholders)
- Composed of experienced managers who emphasize fundamental analysis, identification of value and long-term investing

DISCLAIMER

This document was prepared by iA Investment Management. Unless otherwise indicated, the segregated funds presented in this document are offered by iA Financial Group and the Mutual Funds presented are offered by iA Clarington Investments Inc.

The opinions expressed herein are based on current market conditions and may change without notice. They are not intended to provide investment advice. The forecasts provided herein are not guarantees of future performance, and include risks, uncertainty and assumptions. While these assumptions appear reasonable, there is no guarantee that they will be confirmed.

An investment in the mutual fund or the segregated fund may result in commissions, trailing commissions, management and other fees. Please read the prospectus or the Information Folder before making an investment. Each rate of return indicated is a historical annual compounded total rate of return that takes into account fluctuations in the value of units or shares and the reinvestment of all distributions and does not take into account buying commissions or redemption fees, investment fees, optional fees or tax on payable income by a unit holder, which would contribute to poor performance. Mutual Funds are not guaranteed and the segregated funds are guaranteed in part, under certain conditions. The value often fluctuates upward or downward, at the risk of the subscriber, and past performance is not indicative of future performance.

The rate of return is used to illustrate the effects of the compound growth rate only and is not intended to reflect the future values of the investment fund or the return on an investment in the investment funds.

iA Financial Group is a business name and trademark of Industrial Alliance Insurance and Financial Services Inc. iA Investment Management is a trademark and business name under which Industrial Alliance Investment Management Inc. operates. iA Investment Management and iA Clarington Investments Inc. are wholly owned subsidiaries of iA Financial Group.

This publication contains information provided by companies not affiliated with iA Financial Group ("Third Party Content Providers"), including, but not limited to, ratings, stock indexes and company-classification systems ("Third Party Content") Third party Content is the property and trademarked by the relevant Third Party Content Providers and has been licensed for use by iA Financial Group. The use of Data received from Third Party Content Providers by iA Financial Group is authorized under licence.

This publication contains information provided by companies not affiliated with iA Financial Group ("Third Party Content Providers"), including, but not limited to, ratings, stock indexes and company-classification systems ("Third Party Content") Third party Content is the property and trademarked by the relevant Third Party Content Providers and has been licensed for use by iA Financial Group. The use of Data received from Third Party Content Providers by iA Financial Group is authorized under licence.

The information presented in this publication is provided for informational purposes only. iA Financial Group and Third Party Content Providers make no representations or warranties as to the information contained herein and do not guarantee its originality, accuracy or completeness. iA Financial Group and Third Party Content Providers disclaim all liability in respect of this information or the use or misuse thereof.

The investment funds offered by iA Financial Group ("Funds") are not sponsored, endorsed, sold or promoted by Third Party Content Providers. Third Party Content Providers make no representation as to the relevance of investing in the Funds, offer no guarantee or conditions in respect thereof, or assume liability in respect of their design, administration or negotiation.

Financial and economic publications of iA Financial Group are not written, reviewed or approved by Third Party Content Providers.

Any information contained herein may not be copied, used or distributed without the written consent of iA Financial Group and/or the relevant Third Party Content Provider.

Where FTSE indexes are used, or referenced: FTSE International Limited ("FTSE") © FTSE [2018] ® is a trademark of the London Stock Exchange Group companies and is used by FTSE under licence. "NAREIT®" is a trademark of the National Association of Real Estate Investment Trusts and used by FTSE under licence. "EPRAs" is a trademark of the European Public Estate Association and used by FTSE under licence. "TMX" is a trademark of the TSX Inc. used by FTSE under licence.

NASDAQ®, OMX™, NASDAQ-100® and NASDAQ-100 Index® are registered trademarks of NASDAQ Inc. and are licensed for use by iA Financial Group.

Where the Global Industry Classification Standard (GICS) is used or referenced: the GICS was developed by MSCI Inc. ("MSCI") and Standard & Poor's Financial Services LLC ("S&P") and is licensed for use by iA Financial Group.

The International Equity Index Fund, the Global Equity Index ACWI Fund, the Global Stock Account, the European Stock Account and the International Stock Account are each indexed to an MSCI index. MSCI indexes are licensed for use by iA Financial Group. For more information about the MSCI indexes, visit <https://msci.com/indexes>.

INVESTED IN YOU.

iA Financial Group is a business name and trademark of
Industrial Alliance Insurance and Financial Services Inc.

ia.ca