



velocity

partnership by Nominet **CyGlass**

Let's get moving together

Super-charge your sales and growth plans
with our beautifully simple partner program, Velocity.



Amplify your sales

Build new revenue streams by expanding your security offering with CyGlass Network Defense as a Service, low touch, easy to deploy, SaaS solution.



Accelerate your growth

A three-tiered program, with generous incentives as standard, while offering scope to amplify growth in line with the momentum of your business ambitions.



Boost your knowledge

A simpler, more rewarding program that fosters success built on better training, product knowledge and contextual scenarios where the solution thrives in.

Features and benefits

Achieve more together, set yourself apart from your competition and unlock a range of features and benefits.



v-portal

Your partner portal is a rich source of sales and marketing tools, supporting information, access to Deal Registration.



Insider demos

As a Velocity partner, you will get hands-on training and time with CyGlass within our demo environments.



Insider POCs

Waste no time and have the ability to spin up a trial for your customer through the portal.



Unlock

Submit proposals to unlock co-marketing funds to help create demand for CyGlass.



Strategy

Work together to plan and agree your business plan with your dedicated CyGlass team.




Training

As a partner, you'll receive exceptional online training, alongside in-person training.


Grow together

The Velocity program has three tiers and is designed to be simple so partners can both realise and replicate success.




motion

Registered Partner
-
NDA and Contract Executed



accelerate

Sales Training Completed
-
Business Plan in place



power

Technical Training Completed
-
Financial targets agreed
-
Marketing program agreed





Join us

If you have any questions on Velocity,
please work with your local Velocity Distributor,
your CyGlass Channel Account Manager, or contact
us at info@cyglass.com