# **Five Ways to Take Your Restoration Business to the Next Level**

There are five things restorers can do to take their business to the next level and make more money.



#### Implement an easy-to-use field technology

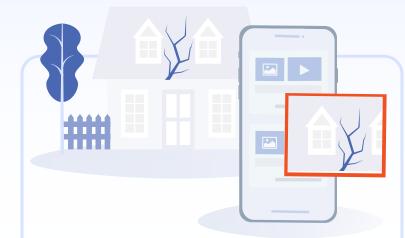
Good documentation starts in the field. Use Encircle to easily document losses. Photos and notes are instantly shared on the Encircle platform.

# **Build relationships** with adjusters

Build relationships with adjusters you have worked with on previous jobs. Were these adjusters happy with your work? Why not stay in touch? Give them a call - you may win more business.

### **Impress adjusters** with thorough documentation

Impress adjusters with solid documentation practices. Thorough documentation helps them understand and justify the mitigation steps your team took on the job.



## Remotely triage the job and get signed work authorizations

#### Send Encircle Link to the policyholder



Link connects you with policyholders via a link that has been sent by text or email. This link connects them to the Encircle platform without having to download an app so policyholders can document their loss.

#### Remotely assess the severity of the loss



Walk policyholders through documenting the loss. Triage the loss and proactively plan your mitigation strategy.

#### Seal the deal!



Send a work authorization. By using Encircle's Link tool, you'll be able to assess the loss and sign the job before your team is even onsite.

## Adapted from a blog post by Scott Miller.

# **C** Encircle

## Faster billing = **Faster payments**

Be ready to bill the day that job is done. With Encircle, scopes can be created in the field and instantly available to your office staff. Admin staff can start writing the estimate and immediately send it to a TPA or an adjuster.

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