

Things to Know Before You Start





### WHAT IS A DOWN PAYMENT?

A down payment is the amount of cash put towards the purchase of a home. Some loans require no down payment while others require a small amount equal to 3-5% of the purchase price and still others require as much as 20%.



# HOW MUCH DO YOU NEED



A conversation with your loan officer can help determine how much of a down payment you need based on several factors, including:







# · WAYS TO SAVE ·



#### **Try Envelope Budgeting**

Divide cash into envelopes with allowances for common spending categories.



Get creative with at-home workouts, or your local high school track.





#### Save Automatically

Have a portion of your paycheck automatically deposited into savings.



Better yet, join a "Buy Nothing" group in your community!





### **Take Public Transportation**

Save money on gas and gain back some usable time while you're at it.

### **Review Your Paid Apps**

Review your recurring charges to ensure you only pay for apps or services you need.



# · LOW DOWN PAYMENT OPTIONS · ·

We offer FHA, VA and USDA loans with low down payment options, as well as many down payment assistance programs.

### **CALL TODAY TO LEARN MORE!**





