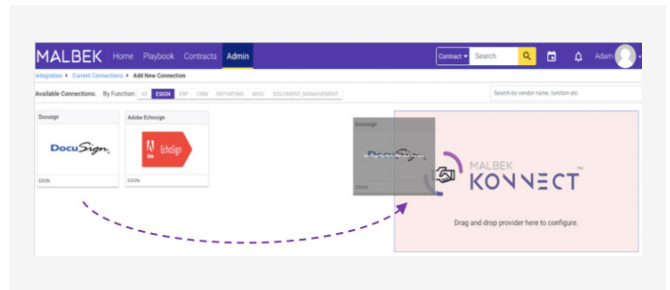
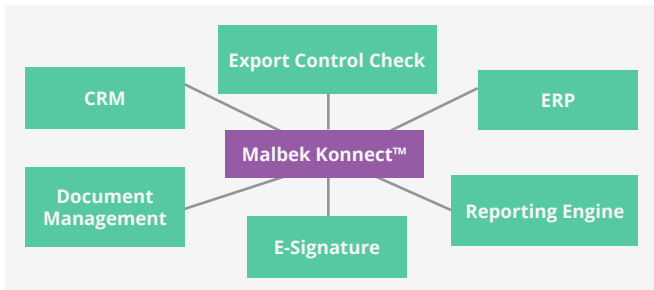




With the Malbek™ platform, customers can easily integrate our solution with their existing systems such as CRM, E-Signature, ERP, Document Management and more. Malbek Konnect™ is a flexible and easy-to-use integration framework. Data exchange is secure and can be passed through in real-time to help your business gain visibility into the most up-to-date information across the enterprise. Our solution offers the extensibility and security that today's organizations expect in an enterprise-grade Software as a Service (SaaS) solution in the cloud. With Malbek, experience lower operating costs and improved governance with policy-based controls.



NATIVE CLOUD DESIGN

Malbek is designed from the ground up as a true SaaS solution in the cloud built with microservices-based Enterprise Service Bus which is embedded into its overall architecture.

SIMPLIFIED CONNECTORS

Malbek Konnect™ provides various categories of productized connectors. The integration is done with a simple drag and drop, and configuration of a set of required parameters via the user interface. As shown in the screenshot, setting up DocuSign integration takes a few clicks and just minutes. Integration with CRM and ERP is similar with the additional capability of mapping data fields between applications for the endpoints.

HUB AND SPOKE INTEGRATION

Malbek Konnect™ is built with a unique design that allows data to flow from a variety of sources in and out of the Malbek solution, feeding valuable data into a contract record and passing contract data for downstream applications. For example, you may initiate a contract from a specific account or opportunity in your CRM solution, then author it within Malbek, get it e-signed via an integrated e-signature provider, and pass key business terms into your ERP system. The Malbek solution seamlessly links your CRM and ERP by integrating the relevant IDs across master data and transactions. It also allows for validating transactions against contractual commitments to identify variances.

INTEGRATION ADAPTERS



CRM

Malbek Konnect™ integrates with Salesforce.com and MS Dynamics out of the box. It can easily be extended to other cloud CRM providers with documented REST APIs or can support OData protocol. Our Salesforce.com integration is extensive with a native app that provides a uniform experience for its users to manage their contracting lifecycle from contract request to contract signature, all from within Salesforce user interface.

REPORTING ENGINES

Malbek Konnect™ integrates with Qlik cloud reporting engine. The Malbek team is continuously building additional connectors to provide enhanced reporting integrations.

DOCUMENT MANAGEMENT

Malbek Konnect™ integrates with Box and Dropbox document management providers to pull relevant documents into a contract record, and also to push finalized contract documents. In addition, the Malbek team has experience with other document management integrations and can provide the necessary connectors.

ERP

Malbek Konnect™ integrates with SAP, JD Edwards and Microsoft AX out of the box. The integration is real-time and is based on the OData protocol. The shape of the data can be easily configured as per business needs based on the OData gateways.

The Malbek solution automatically creates the data fields within the application based on the ODATA protocol to pull information into contracts such as Accounts, Products, Suppliers, etc., and to push information by taking relevant information from contracts into objects such as Sales Orders, Accounts Receivable, Invoicing and more.

E-SIGNATURE

Malbek Konnect™ provides DocuSign and Adobe Sign integration out of the box. The e-signature action can be configured within Malbek to allow selected users to send contracts for internal and external e-signatures in real-time. E-signed documents are automatically captured and stored on the contract record.

FEATURES:

- PRODUCTIZED ENTERPRISE SERVICE BUS
- HUB AND SPOKE INTEGRATION
- DRAG AND DROP CONNECTORS

BENEFITS:

- LOWER TCO – EASY TO SET UP, EASY TO MAINTAIN
- FUTURE PROOF – NOT TIED TO SINGLE CRM OR ERP
- ULTIMATE FLEXIBILITY WITH EASY CONFIGURATION

OTHERS

Malbek Konnect™ also provides the ability to connect with compliance engines for export control checks.

Additionally, contract data can be exported into readable files, via secured FTP endpoints, if there is a need to import the data into any other applications.



TO LEARN MORE ABOUT MALBEK SOLUTIONS, PLEASE VISIT OUR WEBSITE AT WWW.MALBEK.IO