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Key Realty Town Hall

Congratulations to all of you!

Key Realty has been recognized:

#28 out of 500 Top Independent Brokerages by sales volume #59 out of 500 Largest Brokerages by Transaction Sides

2020 Transaction Sides = 9,529 2020 Sales Volume = \$1,735,859,072

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Social Media posts delivered to you in the Design Center

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3

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New agent at Key makes.....

150% more than the industry average

Why does this matter?

We are growing and growth allows continued deployment of new products and services

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5

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Why KeyWorld 2.0

- Communication
 - o It is a challenge in our model
 - Facebook
 - Email
 - Text
 - Phone
 - Homing Pigeon

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Why KeyWorld 2.0

- Information
 - Mass information deployment
- Privacy
- Valuable Products
 - o MLS
 - Dotloop
 - o CRM

- Knowledgebase
- MoveEasy
- Service Providers

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7

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Why KeyWorld 2.0

- Single sign-on
 - o It's all there
 - Demo

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June 1st Single Sign-on Privacy & Access
Key Agents In - Others Out

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9

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KeyWorld 2.0 Upcoming Training Dates:

April 22nd Thursday 1pm April 22nd Thursday 6pm April 24th Saturday 10am April 29th Thursday 1pm May 13th Thursday 1pm May 13th Thursday 6pm May 15th Saturday 10am

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Power Hour

How to win offers for your buyer in a Sellers Market! April 29 Thursday 9 to 10am

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1

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Personal Community Discussion

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Community & Courage

#1 Cause of Success or Failure - 71% rule

Do you have show houses or have a RE Practice

Professionals have a Practice (Business)

<u>Create it - Control (Build it) - Practice (Career)</u>

+++'s Run it - Grow it - Delegate it - Sell it

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One of Key's Stars Discussing success in this market



