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TEAM EJP PEPtalk

*Wishing you and your family a
Merry Christmas
and a bright New Year from Team EJP*

To say 2020 has been a year to remember would be an understatement, but despite the challenges 2020 gave us, your presence, no matter our connection, provided a ray of hope to help sustain us. We recognize this and thank you for standing by us through these trying times.

Simply having the opportunity to provide you with our services is of great importance to us, and the reason Team EJP continued to work when others could not. Because of this, you have directly contributed to Team EJP's growth and development, and we assure you we don't take your patronage for granted.

Please join Team EJP in reflecting on 2020, its many challenges, and how they helped us both grow. We are happy to say that it was a year of triumphs for Team EJP, and we hope it was for you and your team as well. Thank you all for coming together and supporting our business; we are eager to work just as hard – if not harder – in 2021 to continue to support your business.

The folks here at TEAM EJP are thankful to live and work in the greatest country on earth, as we're sure you are as well. On behalf of all TEAM EJP, have a safe and happy holiday season! We look forward to serving you in the 2021 construction season.



Peter E. Prescott, CEO
61 Years | Team EJP



Steven E. Prescott, President
30 Years | Team EJP



Stanley G. McCurdy, COO
59 Years | Team EJP

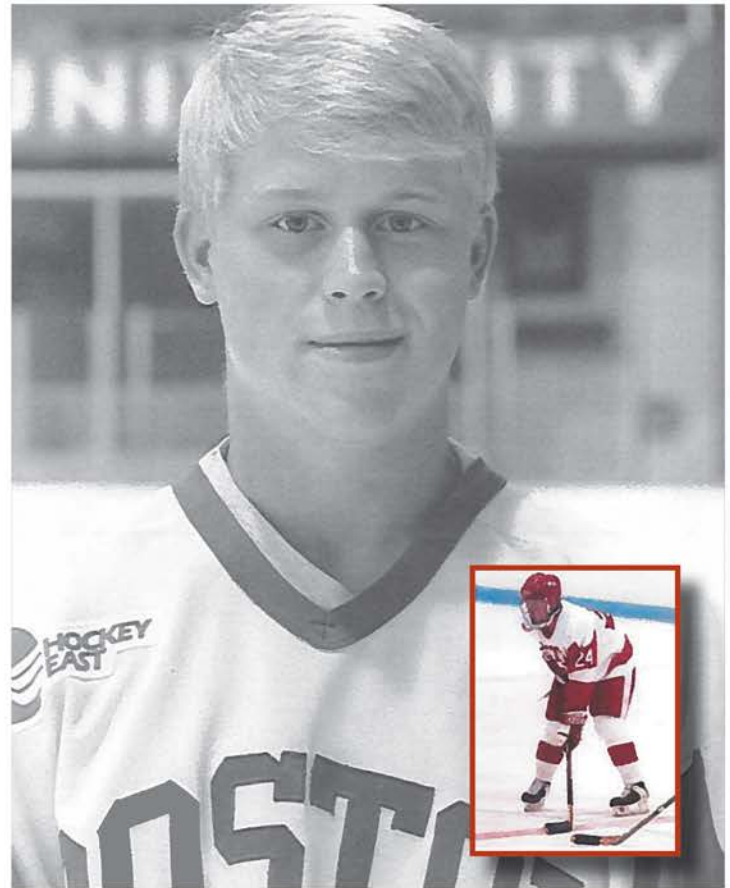


REMEMBERING TRAVIS ROY - APRIL 17, 1975 - OCTOBER 29, 2020

It is with heavy hearts that we share the sad news that Travis Roy, 45, passed away on Thursday, October 29, 2020 in Vermont.

Travis and his family have been a special part of the Prescott family for many years. His dad, Lee, was rink manager of the Kennebec Ice Arena in Hallowell for three years before moving to North Yarmouth Academy. Lee was also the crew chief for several years of "Team EJP Racing." Travis, as a young boy, traveled to each race with the team. Dressed in his own uniform, he was always helping with whatever needed to be done to help the team. At each race, people flocked to EJP's race trailer where Travis cheerfully supplied popcorn and "Tootsie Pops" to friends and fans.

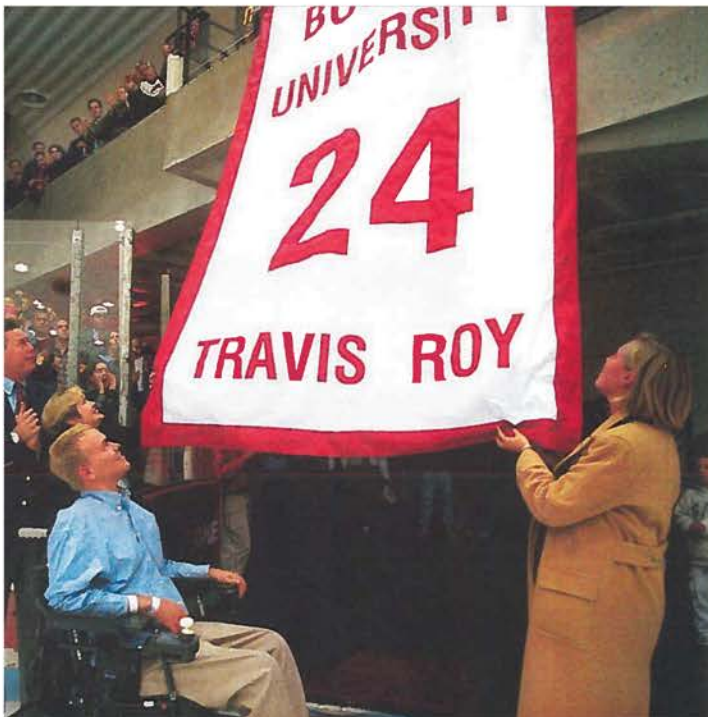
Before he was two years old, Travis was on skates. He became a standout hockey player at a very early age. He played at NYA and Tabor Academy and was recruited by many colleges with offerings of a full scholarship. Travis chose Boston University, a national championship team. Eleven seconds into his first shift on the ice, Travis, wearing #24 on his hockey jersey, hit the boards that left him paralyzed and changed his life.



The challenges were always met by Travis with a positive attitude. He returned to BU in the fall of 1996 and graduated in June of 2000. Also, in 1996, Travis started the "Travis Roy Foundation" raising funds to help victims of spinal cord injuries. One of the large fund raisers was the annual "Wiffle Ball Tournament" held each year in Vermont. To date, the foundation has raised more than 19 million dollars used for research and providing equipment for victims of spinal cord injuries.

In 1998 Travis wrote a book entitled "Eleven Seconds," a story of tragedy, courage, and triumph. Although he did not live the hockey dream he had hoped for, he made a huge contribution to the world.

Travis became a motivational speaker, proving in another way how he led a very meaningful life. His talks had a significant impact on all those who were fortunate to hear



"There are times in our lives when we choose our challenges and other times when the challenges simply choose us. It is what we do in the face of those challenges that defines who we are, and more importantly, who we can and will become." - Travis Roy



him. He always had the full attention of those in attendance. His courage and determination were relentless.

With the help of family and friends, Travis managed to move far beyond his accident and live an extraordinary life. Strength of family could not be more evident than the Roys. Parents Lee and Brenda, along with sister Tobi and her family, were with him throughout his entire life's journey with immeasurable love and support.

Travis was an amazing person who was able to connect with a countless number of individuals. He was an extraordinary

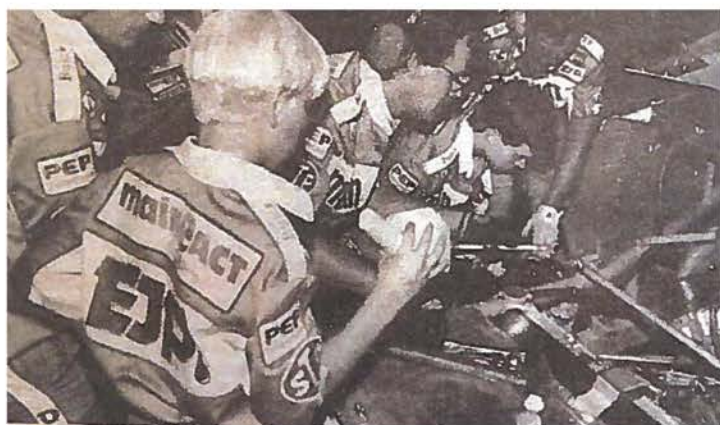
role model and cherished friend. We will miss him, but he will always hold a special place in our hearts.

- The Prescott Family and TEAM EJP

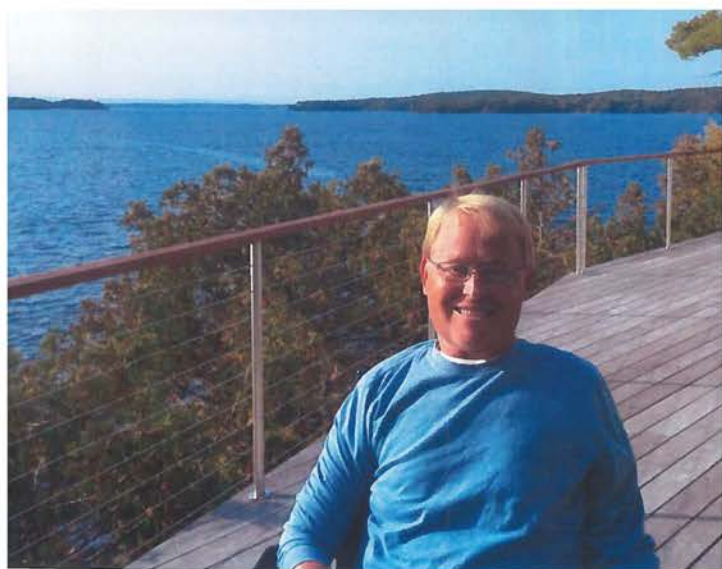
Anyone wishing to support the work of Travis in helping those with spinal cord injuries may donate to:

Travis Roy Foundation
101 Huntington Avenue, Suite 520
Boston, MA 02199

www.travisroyfoundation.org ■



As the Prescott Main-E-Act Team attempts to complete a repair, Travis Roy shines a light.



Lee Roy and Joel Tozier prepare Craven's race car as Travis Roy looks on.

WE MISS YOU TRAVIS - #24



PRIVATE RACE TRACK NESTLED IN THE WHITE MOUNTAINS



In 2013, Club Motorsports began constructing a unique private race track at the southern edge of the New Hampshire White Mountains. The race track design was born from the idea of a 'country club' for car enthusiasts, featuring a 2.5-mile road course on 100+ wooded acres. The impossible landscape only outweighed the breathtaking views and beauty of the design it would cover. After four years of blasting nearly 200,000 cubic yards of ledge and moving over a million cubic yards of material, the project was complete.

EJ Prescott got involved at the beginning of construction, supplying drainage pipe, castings, and erosion control materials for the track. We worked directly with Sargent Corp's Glenn Adams and Matt Thibault throughout the entirety of the project.

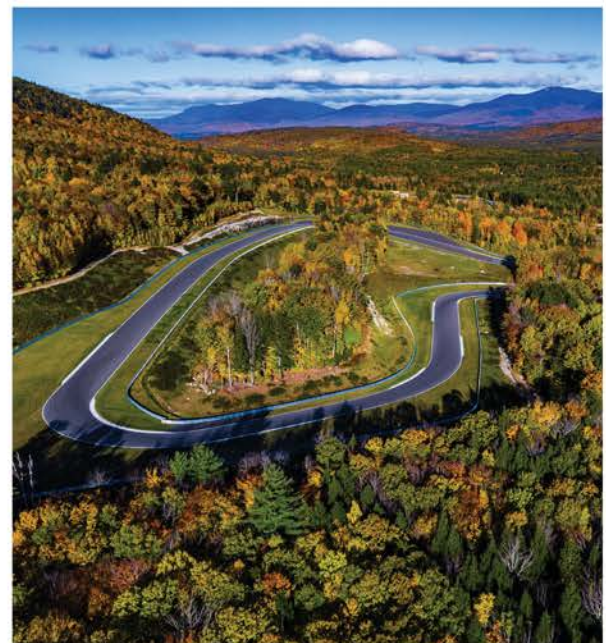
This project's unique challenge was to incorporate 250 feet of elevation change into 15 individual track turns. Each turn's design was to have extraordinary beauty, adding to the racing curb design's complexity. Each curb flowed into grassed shoulders and large grassed drainage swales. These swales, the extreme elevation difference, and an average track width of 50 feet would mean a simple rain event could be devastating. The tremendous amount of stormwater runoff could undermine the entire site. It was clear that creative erosion control measures would be the answer.

After the initial evaluation, the first need was to establish sustainable vegetation. This was done by installing Erosion Control Blankets and Erosion Control Hydromulches. The project continued and was well underway when we did experience some significant rain events. At this point, the track was fully paved, and all the topsoil was installed throughout the track's shoulders. Heavy rains sheeted over the 50-foot wide track and over the unprotected topsoil. The planned erosion control methods had not yet been applied, so the new construction was vulnerable.

As we had predicted, the volume of stormwater runoff threatened to undermine the new pavement and topsoil. Filtrexx® compost filter socks and straw wattles were installed along the pavement's edge to address the situation. These socks are designed to slow stormwater velocity and minimize soil loss. The placement of the Filtrexx® compost filter socks on the edge of the track also had an additional benefit. They filter out sediments and hydrocarbons from the stormwater that passes over the new asphalt.

The word spread throughout the car enthusiasts circle that the track had been paved. This brought prospects from far and wide to test out the track. This was great for Club Motorsports but not so great for the integrity of the filter socks. Having new traffic on the site posed a challenge for the longevity of the Filtrexx® socks. They needed to stay in place for continued erosion control. The trouble was that the socks needed to be moved to prevent them from being struck during each demonstration. This was an unusual amount of disturbance, but in the end, they held up quite well.

The private race track was completed in 2017 and has been busy with car clubs and enthusiasts cruising around ever since. ■





TEAM EJP ASSISTS WITH THE FIRST EVER 3" EZ VALVE INSTALLATION



a 3" EZ Valve, as 1 1/2"-3" is now an available option within the AVT tool box. As soon as the few bits of information Tom needed from the job were obtained, Team EJP was able to line up a quick turnaround for the job as the machine and valve were both available in Chicago, and the plan/schedule was set in place.

On Wednesday September 30, 2020, Chris Wehr of Team EJP and Tom Heylin of AVT installed the first ever 3" EZ Valve in the United States, providing the necessary shutdown and the required maintenance at the Holy Trinity Church. For more information about AVT EZ Valves, and the capabilities of Team EJP's full service department, contact your local Team EJP representative. ■

The City of Middletown, Ohio Water Department was contacted by the Holy Trinity Church to schedule a planned shut down for maintenance and repairs that were long overdue. The church was evaluated, and it was quickly determined that they would not be able to isolate the problem, being the existing 3" cast iron main supplying the facility. The 3" service feed line was connected to a 16" steel main that was not in great shape and had been in service since 1918. It was also noted that there might be problems with the operability of the mainline valves and the 3" valve to the church.

Robert "Bobby" Blake reached out to Steve Griffith out of Team EJP's West Carrollton, Ohio location to begin discussing options for the repair. Team EJP Service Technician, Chris Wehr, recommended consulting Tom Heylin of Advanced Valve Technologies (AVT - a division of Clock Spring / NRI) for



A SOLUTION TO AN EMERGENCY WASHOUT LOCATED IN MONTAGUE, MASSACHUSETTS

In early fall 2020, Will Stratford, Foreman for the Town of Montague, Massachusetts, called Team EJP looking for a repair solution for a washout that pushed away an estimated 10,000 to 15,000 tons of material. When evaluating the situation at hand, it was projected that from the existing outflow pipe that was still left, to the bottom of the bank, there was a 200' elevation change on a 280' run of pipe.

Will needed to find out what he had for options and find them fast. When Team EJP arrived to assess the condition of the washout and pipe, it was determined



Continued on page 6



TEAM EJP EROSION CONTROL AND GEOPRODUCT MANAGER PETE HANRAHAN RETIRES



Pete Hanrahan, Erosion Control & Geoprodut Manager at Team EJP since 2007, retired from his position on July 3 of this year.

Pete was Team EJP's first full-time stormwater products specialist, and under his leadership, the company's sales in the category increased dramatically. By the time of his retirement, the company had added three additional full-time stormwater specialists.

Active in industry organizations, Pete served four terms as President of the Northeast Chapter of the International Erosion Control Association, and in retirement continues to serve as a member of the Senior Advisory Board of EnviroCert, a world leader in the administration of stormwater industry certification programs.

During Pete's tenure with Team EJP, dozens of new vendor partnerships were created, and Pete was instrumental in the company's Know H₂OW® Training Seminar program, which will

enter its 14th year in January. Also added in 2007 were annual Coastal Erosion Control workshops, which are offered annually up and down the New England coastline. Under Pete's guidance, the company has collaborated with the public sector on summer erosion control field days which have been held in all six New England States, New York, and Indiana.

At the agency level, Pete has assisted the State of Rhode Island, the Massachusetts Association of Conservation Commissions, the Vermont Agency of Transportation, the Maine Department of Transportation, and the Maine Department of Environmental Protection in the development of industry standards.

During Pete's years at Team EJP, he was a featured presenter eight times at the International Erosion Control Association's annual conference and presented at the national level for many other industry associations. Overall, Pete made more than 500 presentations on behalf of Team EJP during his 13 plus years with the company. His articles have been published in many industry journals. He also created and authored Team EJP's Stormwater Field Guide, a comprehensive site management guidance document.

In 2013 Pete volunteered to lead Team EJP's University of Prescott, a nationally certified apprenticeship program. The company accepted that offer and Pete provided leadership to that important company program through 2019. ■

A Solution to an Emergency Washout... Continued from page 5



that the best option would be to use welded polyethylene pipe to ensure that no joints would separate. Team EJP sister company, Team PPF, was called in to establish a plan and get pricing for the project. They had the required pipe readily in stock and were able to fabricate 4'x3' plates that could be extrusion welded onto the pipe to act as anchors and make sure the pipe didn't move once it was backfilled. Also needed would be an adaptor to go on the existing 15" concrete drainpipe.

In a week's time, the custom parts were on-site the following Monday morning. They were joined by Team PPF's Reggie Cooley and Dakota Willette and Team EJP's Jeremy Golec. As the work began, the entire 280' was welded together before sliding it in one piece down the hill. Once most of the pipe was down the hill, the plates and the adaptor were welded on. The final connection was made by the end of the day, and the town was able to partially backfill and secure the pipe from sliding down the hill. ■



WATER CONSERVATION CORNER

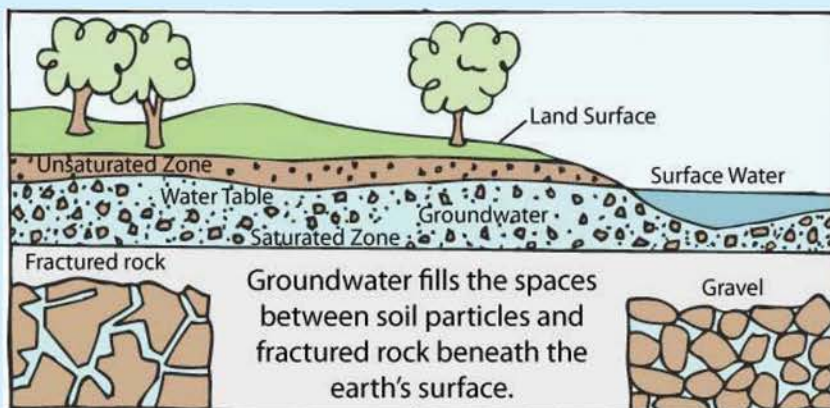
WHAT IS GROUNDWATER?



Groundwater is used for drinking water by more than 50 percent of the people in the United States, including almost everyone who lives in rural areas. The largest use for groundwater is to irrigate crops.

Aquifers are typically made up of gravel, sand, sandstone, or fractured rock, like limestone. Water can move through these materials because they have large, connected spaces that make them permeable. The speed at which groundwater flows depends on the size of the spaces in the soil or rock and how well the spaces are connected.

Water in aquifers is brought to the surface naturally through a spring or can be discharged into lakes and streams. Groundwater can also be extracted through a well drilled into the aquifer. Shallow wells may go dry if the water table falls below the bottom of the well. Some wells, called artesian wells, do not need a pump because of natural pressures that force the water up and out of the well.



The area where water fills the aquifer is called the saturated zone (or saturation zone). The top of this zone is called the water table. The water table may be located only a foot below the ground's surface or it can sit hundreds of feet down

In areas where material above the aquifer is permeable, pollutants can readily sink into groundwater supplies. Groundwater can be polluted by landfills, septic tanks, leaky underground gas tanks, and from overuse of fertilizers and pesticides. If groundwater becomes polluted, it will no longer be safe to drink. ■

"Get Informed : The Basics : What Is Groundwater." The Groundwater Foundation, www.groundwater.org/get-informed/basics/whatis.html.



WE LIKE 'FAIR TRADE', NOT 'FREE TRADE' BETWEEN US, CHINA

On October 21, 2020, President/CEO of Waterous, Bill Smith, joined a Fox Business Reporter to discuss how Covid-19 and the recent trade war with China has impacted business. When asked how he was able to withstand the effects, his answer was simple.

"We've been through a lot," said Bill. "But one of the things that makes us stand out from our competition is the quality of our products. If your house is on fire, you want to make sure the equipment that shows up to put that fire out is Waterous equipment. We make quality products and stand behind our products."

Waterous is located in Minneapolis, Minnesota and has been in business since 1886. As an American company, many of their products are sold here in the U.S., but there is an international component to the business, and one of those countries is China. Bill was asked what his thoughts were on the trade war.

"We like fair trade, but we don't like free trade," was his response. "We think our products can hold up very well against the competition; it's difficult to hold up against a country."

Team EJP is proud to say we work with such incredible partners and vendors like Bill and Waterous Company. We too believe that providing quality products is the difference maker, and that is why we remain dedicated to providing our customers with only the best quality products. (The interview with Bill Smith was conducted by Fox Business, October 21, 2020.) ■



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TEAM EJP AND A.Y. MCDONALD HOST INSTRUCTIONAL TRAINING SESSION



On August 18, 2020, Team EJP and A.Y. McDonald held a 2-hour seminar at the City of Jamestown, NY Board of Public Utilities Garage.

Due to Covid-19 restrictions, the maximum capacity for the session was limited to 20 people in attendance. A total of 4 municipalities were represented at the training, which included Team EJP's Mike Pfister, A.Y. McDonald Territory Manager, Mike Parrish, and A.Y. McDonald Training specialist,

Donny Lathem. Mike Parrish and Donny Lathem were the presenters. Mike and Donny together combine for over 50 years of industry experience.

The training session started by going over some of the latest brass fittings that are available and how they are properly installed. Some of the other topics discussed were the various holding strengths of different connections such as compression, pack joints and flare fittings, etc., and the use of plug valves and ball valves. After brass fittings were covered, the training concluded with repair clamps and service saddles – including proper installation and torques.

Eric South (C/O Jamestown water maintenance supervisor) commented: "The seminar was very informative. I couldn't have been happier to have my staff in attendance". ■