

PEPtalk

Fall 2014
Volume 32

Auburn, NY, Sensus Drive-by Water Meter Reading System



E.J. Prescott is in the final stage of completing a Sensus Drive-by Water Meter Reading System for

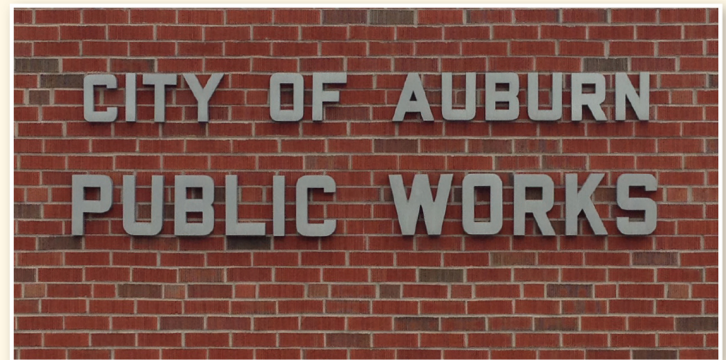
the City of Auburn, NY, for about 9,000 residential and commercial accounts

Located in Auburn, NY, the Water and Sewer Billing Office is responsible for utility billing and maintenance of approximately 9,300 accounts. Both monthly and quarterly billing requires processing of approximately 3,000 bills each month.

The city of Auburn committed to the Sensus Drive-By project in late November, 2013. Wendel Energy Services, LLC, of Amherst, NY, provides engineering and project management services and this is done as a performance contract with the city of Auburn.

InLine Services of Flemington, NJ, is the installation contractor for this project. In addition to installing the 6,000+ meters and MXUs, InLine also provides the scheduling of appointments and project management responsibilities.

The city of Auburn made the decision to change out any meters 10 years old and older with new Sensus SR11 Meters. They also added Touchcoupler MXUs to all new and existing accounts to be read initially with a walk-by handheld unit, followed by the vehicle based reading System (VGB)



According to the city manager, the Meter/ MXU installation project is 88% complete. InLine Services is a subcontractor with Wendel and will be demobilizing at the end of August and transferring the remaining meters and equipment to the city. They returned in mid-September to install MXUs on the balance of the remaining meters.

Because of the success of this project, EJP is currently negotiating the potential for a Hosted Software as a Services (SaaS) FlexNet project in the near future.

Got Pipe?

Always in fashion and trendy, the bright safety yellow American Pipe / EJP T-shirts are popping up at worksites, and training classes all over the place!



The faces of Team EJP Montpelier, VT, are changing

This past May Team EJP member Bob Wood, a 38-year veteran of the piping game, hung up his hard hat and work boots in exchange for a putter and funny pants. Bob started in 1976 at the bottom of the chain and worked his way through the ranks to become Division Manager. Bob has been a highly respected colleague, mentor, and friend to many in the industry and is truly missed every day. Bob, enjoy the greens!

On September 26th, Team EJP member Tom Webster put away his pencil and ruler for sunshine and beautiful beaches. Tom, a 36-year veteran of the industry started driving trucks for Team EJP in 1979 and ended his long career as Estimator. Tom was truly a dynamic force in Vermont and beyond and will be missed by all in this industry. Tom, enjoy those beaches!

Team EJP would like to congratulate Chris Rogers, formerly an outside marketing representative, on his promotion to Division Manager. Chris has been in the industry for over 20 years and brings with him an enormous amount of knowledge and experience. Congratulations, Chris. You are going to do great things in that chair!



New University of Prescott Students/ Mentors Orientation

On August 25th the University of Prescott (UP) program held an orientation to introduce and welcome eight new members. The new members consisted of four mentors and four students. The new mentors are Lester Quinn, Chris Rogers, Don Leblanc, and Mike Gorman. They were introduced to their first UP students: Joseph Mansfield, Zachary Reeves, Zachary Sabacinski and Michael Gowen. Together, they learned what is expected of them and what they need to do to be successful in the University of Prescott program.

The mentors and the students had the opportunity to meet the owners, Peter Prescott, Steven Prescott and Stan McCurdy. They shared their insight on the program and their expectations. The students separated from their mentors and began their journey through the UP program. They received forklift training and conducted their 10-hour OSHA course with Bob Moody. They learned the importance of safety and how to be safe on jobsites.

The students also heard from Don Leblanc, who spoke to them about PPF's new product line, Blue Earth, its purpose, as well as its benefits. Don also spoke to them about EJP's sister companies and what they do. The students heard from AMR specialist Dan Burdin and had a lesson on water meters and what they do for their customers. Robbie Chadwick spoke about sales and customer service, Robbi Lockhart spoke about vehicles and image, Bryan Flagg spoke about policy procedure and apprenticeship reporting, and John Flagg taught the students the difference between TPO gaskets and Fast-tite gaskets. The students heard from Pete Hanrahan who spoke to them about the erosion control line and its benefits.

The students and mentors had a great week of training and learned a lot about the University of Prescott program. They learned what it takes to be an EJP employee and the goals of the company. Not only did they learn a thing or two, but they also got the chance to contribute to the Dave Gardner Fitness Trail and improve the trail. Good luck to the new members of the University of Prescott program and welcome to the EJP family.



The Pipeline to your Future in Waterworks

The American Way

Four Indiana towns have initiated the replacement of non-working fire hydrants. All four towns insisted on AFC Pacer fire hydrants due to their numerous great features, which include stainless steel bolts, 360° nozzle rotation, interchangeable parts, and ductile iron construction.



Boswell, Indiana



Veedersburg, Indiana



Oxford, Indiana



Fowler, Indiana



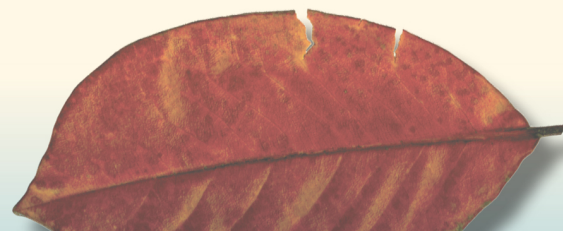
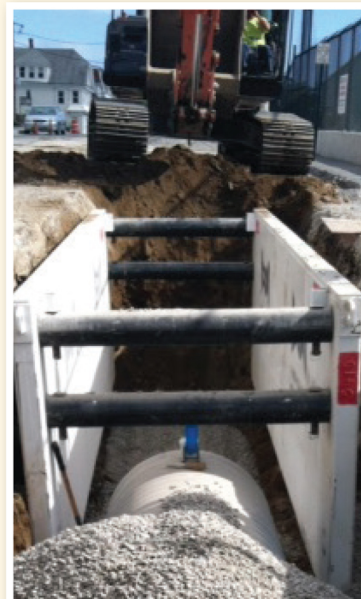
Groton Pipe



The town of Groton, CT, is a coastal community located between the Mystic and Thames Rivers overlooking Long Island Sound.

This past August, contractor B&W Paving installed

roughly 1,300 linear feet of 42-inch diameter Sani-tite HP Pipe which upgraded an old and undersized infrastructure. HP Pipe is the latest technology introduced by Advanced Drainage Systems (ADS), which brings the strength of concrete pipe and all the long-term benefits of High Density Polyethylene (HDPE). The job named, Thames Street Drainage Rehabilitation, is located near the Submarine Naval Base. The project was engineered by Tony Ciriello with Milone & MacBroom and the city engineer, Bill Lewis. B&W Paving, Team EJP in Vernon, CT, and ADS were able to value and engineer a solution that substituted HP Pipe for what was originally specified to be reinforced concrete pipe. The value engineered solution was able to save the municipality material costs for both the HP pipe and aggregate, and added installation savings for the contractor.



EJP Manager's Meeting Reveals Partnership With American Pipe

September 10th through the 13th, Team EJP held our second Manager's Meeting of 2014 to discuss various subjects and to celebrate new hires. We welcomed a couple of new managers, listened to all of the goals for growth in 2015 and ways that we can all help one another to achieve those goals.

We welcomed our newest vendor partner, American Pipe, The Right Way, and discussed the benefits of the first New England Pipe Yard in over 50 years. The advantages of this to all of Team EJP customers will be huge. Pipe is rolling in every week, and together with PEP Transportation, it is rolling out to the job site almost as fast.



AMERICAN IS ON ITS WAY—THE RIGHT WAY...

AMERICAN is proud to be sending trainloads of quality pipe to New England's first ductile pipe stockyard in over 50 years! Both AMERICAN and Team EJP believe that's The Right Way to serve your needs.

Like AMERICAN, Team EJP believes in doing everything The Right Way: offering the finest time-tested products, 24-hour emergency services, and expertise you can trust. That makes Team EJP and AMERICAN, The Perfect Fit for all your waterworks, wastewater and stormwater needs!

...AND TEAM EJP IS READY TO DELIVER—WHATEVER YOU NEED WHENEVER YOU NEED IT, NO MATTER WHAT

 **AMERICAN**
THE RIGHT WAY

 **TEAM EJP**
Pipeline Specialists

WATER, WASTEWATER & STORMWATER SOLUTIONS

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In the news!

Daniel O'Connell's Sons of Holyoke, MA,



are working together with QWP on a 5.7 million gallon-per-day wastewater plant in Medway, MA. The plant is owned and operated by the Charles River Pollution Control District. O'Connell's mission of the 17.5 million dollar project is to improve the plant to meet stringent phosphorus removal requirements and to increase peak flow capacity in preparation for future flow requirements. The major plant improvements include new electrical distribution, final clarifier repair, modification to the existing aeration tanks, new influent pumps, two new high-speed turbo blowers, and a new sludge pumping system including 30", 36", 42", and 48" Protecto 401 lined Ductile Iron piping supplied by Q.W.P. Protecto 401 lining is a 40-mil ceramic epoxy specially formulated for sewage applications.

The plant is being renovated under the direction of C.D.M. Smith Engineers with Mathew Kackley onsite.

Daniel O'Connell's Sons project manager, Greg Waugh, and superintendent, Malcolm Boyes, have worked closely with Steve Goldsmith of QWP and kept all running smoothly.



Inside This Edition of PEptalk

Auburn, NY, Sensus Drive-by Water Meter Reading System.....	1
Got Pipe?.....	2
Faces of EJP	3
University of Prescott Orientation.....	3
The American Way	4
Groton Pipe	4
EJP Managers Meeting / American Pipe	5
O'Connell's and Sons, Holyoke, MA	6