

PEPtalk

SPRING 2002
VOLUME 10, NUMBER 2

Kicking in

Team EJP's Springfield Division has supplied Handford General Contractors of Springfield, MA, with a 36-inch HDPE drainage header system. Owner Leo Handford was awarded the contract to install the system at the City of Springfield's Plainfield Street soccer complex. The system consists of about 3,200 feet of 36-inch pipe, 9,000 feet of 6-inch pipe, and 27,000 square yards of construction fabric.

The system was manufactured by Advanced Drainage Systems of Ludlow, MA. John Welch was the project manager for Handford, and Max Salvador the project superintendent.

36-inch HDPE
drainage header



Lester Quinn, EJP's
Springfield manager,
left, and
Max Salvador,
Handford's project
superintendent, right

Thanks of heroes

Team EJP's Indianapolis Division recently received a letter of thanks and commendation from the Carmel, IN, Police Department. Team EJP had donated corrugated plastic pipe for the completion of a training obstacle, but the pipe wasn't for just any training course or just any police department.

The obstacle was part of a course designed to help prepare Carmel's SWAT team for action. The Carmel squad was the gold-medal winner of the 2001 World Police and Fire Games SWAT tournament. As a gesture of thanks for Team EJP's sponsorship, Lt. David Strong of the Carmel Police Department provided a link to Team EJP on the Carmel police union's web site. He also will include Team EJP's logo on T-shirts worn during the 2002 Indiana SWAT Challenge being held in Carmel in September. Team EJP employees were also invited to attend the event. Given the competition, is there a safer ticket in America?



HDPE arriving
at jobsite

INSIDE:

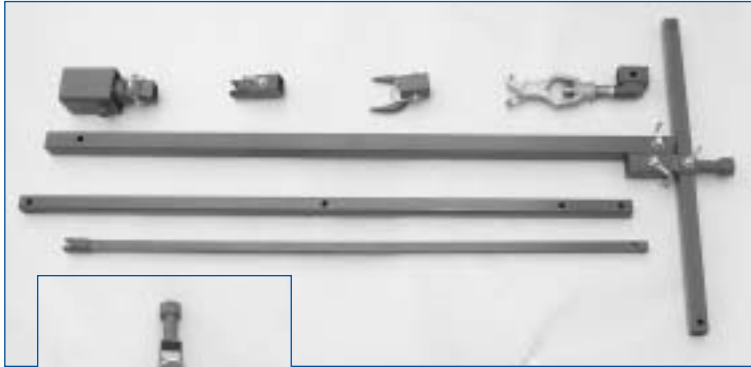
- *New in the 2002 catalog*
- *Quest for the Best*
- *Need Fusion Equipment or Services?*

New in the 2002 catalog

Several new and helpful items are available through the 2002 New Concept Tools catalog published by Team EJP's Quality Water Products division. The catalog is due out in July.

Of special note is the new All-In-One Combo Key. "The Swiss Army knife of the water works world," this multipurpose tool is designed to meet practically any on-the-spot need for a wrench. It has an end to fit gate valves, an adjustable end for hydrants, an end for plug covers/meter boxes, and a two-hole service box cover adapter. It also serves as a rod-end and curb-end wrench.

The key's components slide together into a compact travel assembly that fits easily behind the seat of a pickup truck or into the trunk of a car. It collapses to about 51 inches, and extends into an 80-inch gate wrench. Wire-lock snap pins keep everything in place.



Another new item is our redesigned Combo Rounding & Flaring Tool. NCT took the standard rounding tool and added more gripping area for safer use and added knurling for more positive grip. Now, you can drive the tool partially in to round or completely in to flare.

The tubing end has been extended for better rounding, and it has been bored out to reduce weight. Machined pressure-relief ports were added to prevent rebounding should back-pressure develop during use. A black oxide finish inhibits corrosion.

The tool is available in sizes from 3/4 in. to 2 in.

For more information on these items and the 2002 catalog, please call Quality Water Products (800) 288-4668.



Combo Rounding & Flare Tool



Pictured in above two photos: the new All-In-One Combo Key.

Pictured at right: In stock are No. 1 Key (top) and No. 2 Key (bottom) for standard and large pentagon nuts.

Congratulations!

Carole Powell of Belgrade, Maine and Ed Boudreau, EJP's Financial Officer and Treasurer recently became engaged and plan to marry on November 23.

Carole works for Key Bank in Augusta and Ed is a 24-year employee with EJP. A Bentley College grad and past President of the Kennebec Valley Chamber of Commerce, Ed travels extensively throughout New England, New York, and the Mid West visiting EJP locations.

All of us at Team EJP wish Carole and Ed much happiness together.

"Ed — it's about time!"



Quest for the Best

Know some great OTR drivers who could be doing better?

Have them check out PEP Transportation. We have openings at seven service hubs, from Gardiner, ME to Indianapolis, and we're actively recruiting.

This spring, flyers were distributed to truck stops across the Northeast and Midwest. The flyers promote PEP Transportation's extensive benefits package and competitive salary, including a 46-cent-per-mile rate for those who qualify.

Interested drivers should visit us at www.peptrans.com,

or send a resume to

PEP Transportation,
P.O. Box 600
Gardiner, ME 04345.



We are pleased to announce...

Eighteen-year Concord, NH EJP employee, Jim Ripley, has been promoted to Division Manager of our Concord location. Jim has served in various functions during his tenure, including estimating and telephone marketing. Jim has a strong background in site and utility contracting, having worked for several years for an earth contractor in the Bangor, ME area.



Jim has also been heavily involved in the construction community in New Hampshire. As a past-president of the New Hampshire Good Roads Association, he served on that organization's board of directors for six years.

Jim and his wife Debbie live in Concord, and are active in the community and their church.

Give Jim a call, and congratulate him...he'd love to hear from you!

Twenty three-year EJP Concord, NH employee, Leo Lavin has been promoted into our management-trainee program. He will act as Assistant Manager in our Concord facility.



Leo currently is an inside marketing representative in our Concord location, and he will continue to perform this function as part of his new duties.

Leo lives in Pembroke, NH with his wife, Sue and two sons, Lee and Craig. He is active in his community... especially in youth-oriented programs...and in his church.

Well done, Leo!

VAS "On the Move" 7 new customers this spring!

Since its beginning a few years ago, 38 customers have opted to join TEAM EJP's Value Added Services "Total Package" program.

This unique program forms a partnership with each utility or contractor and EJP to more effectively manage inventory needs by reducing your inventory levels, storage requirements and administrative expenses.

This spring, seven new VAS customers have formed partnerships at TEAM EJP. Please welcome West Rutland, VT, Springfield, VT, Lankford Excavation of Terre Haute, IN, White Brothers, Inc. of Westbrook, ME, Superior Concrete of Auburn, ME, Waterline Services, LLC. of Seabrook, NH and Harrison Excavating of Freeport, ME.

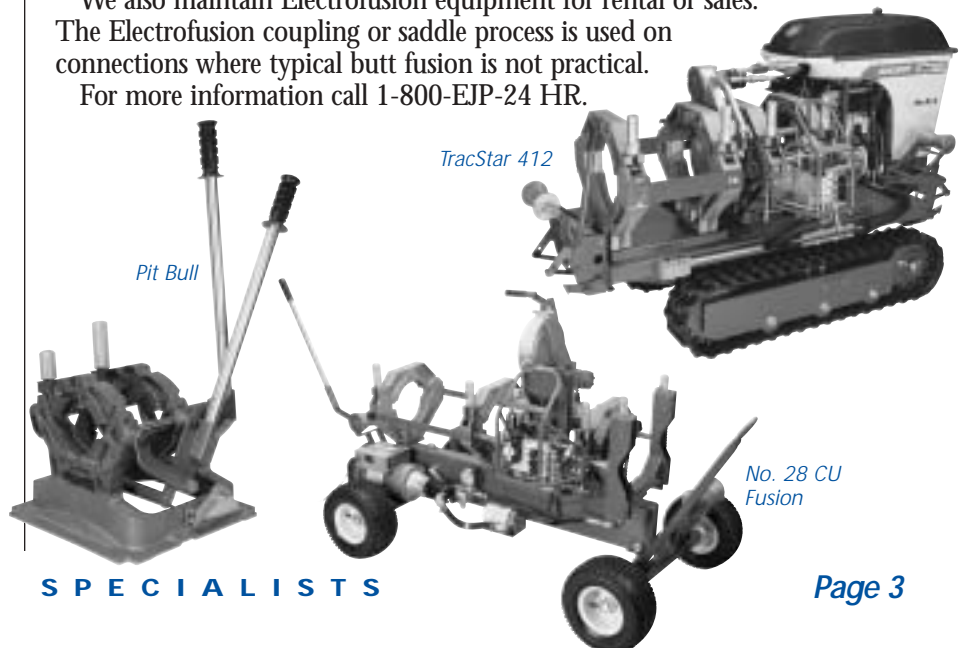
Future issues of PEPtalk will have feature articles about VAS customers and their comments regarding our inventory management "Total Package" program. Also, check out our leasing programs. We will work with you on both your short and long term needs. For further information, please contact your local EJP salesman.

Are you using polyethylene pipe? Do you need fusion equipment or services?

Sales, Service and Rental...Team EJP is the only authorized McElroy Service Center in New England. Our machines are available for sale or rent in sizes 2" through 36". Convenient locations are: Gardiner, Maine; South Barre, Massachusetts; Indianapolis and Wabash, Indiana. Rentals are available at daily, weekly, or monthly rates. Training and support is available on all machines.

We also maintain Electrofusion equipment for rental or sales. The Electrofusion coupling or saddle process is used on connections where typical butt fusion is not practical.

For more information call 1-800-EJP-24 HR.



INSIDE EJP



Team EJP Volunteers

Eight EJP volunteers from the Gardiner, ME division and Home Office helped spruce up the Cohen Community Center in Hallowell and the Manchester branch of the YMCA on Saturday, May 18. Despite the rainy weather, our team washed lots of windows at both facilities and painted the large main room at the Cohen Center. Thanks for your community support.



Volunteers: Front row (l to r) Beth Cooley, Dominique Douin, and Ed Boudreau. Back row (l to r) Mike Madden, Rod DuBois, Lori Freeman, Sandra Prescott, and Peter Prescott.

Thirty one join Team EJP

Thirty one people joined thirteen divisions over the last six months. *A warm welcome to:*

- Douglas J. Brown, Gardiner, ME – Service
- Anthony J. Harley, PEP Transportation, ME – Pep Drivers
- Jerry W. Langevin, PEP Transportation, ME – Pep Drivers
- Palmer Edwards, Concord, NH – Engineering & Marketing
- Todd P. O'Connor, Gardiner, ME – Yard
- Micah L. Rotroff, Lima, OH – Delivery
- Scott A. Cleaves, PEP Transportation, ME - Drivers
- Nicole A. Rivet, MBS, NH – Administration
- Brian K. Woods, PEP Transportation, ME – Drivers
- Jennifer M. Lane, So. Barre, MA – Administration
- Edward D. Quiterio, Springfield, MA – Yard
- James J. Silva, Concord, NH – Yard
- Jacob N. Bordetsky, PEP Transportation, ME – Pep Drivers
- Michael A. Bradley, Lincoln, RI – Engineering & Marketing
- Keith A. Marsh, Mishawaka, IN – Delivery
- Terrance A. Blandin, Mishawaka, IN – Engineering & Marketing
- H. Stephen Goldsmith III, So. Barre MA – Engineering & Marketing
- Beth A. Rines, Bangor, ME – Administration
- Joseph G. Frederickson, PEP Transportation, ME – Pep Drivers
- Eric J. Reardon, So. Barre, MA – Machine Shop
- Gary W. Shover, Burlington, VT – Engineering & Marketing
- Steven P. Lender, PEP Transportation, ME – Pep Drivers
- Kevin M. Reagan, PEP Transportation, ME – Pep Drivers
- Erick M. Reynolds, Concord, NH – Yard
- Joshua J. Steward, Gardiner, ME – Yard
- Victor A. Teixeira, Lincoln, RI – Machine Shop
- Justin R. Cloutier, MBS, NH – Installers
- Matthew S. Bailey, PEP Transportation, ME – Pep Drivers
- Donald R. Bush, Jr., Pembroke, NY – Outside Sales
- John Ramsey, Portland, ME – Delivery
- Jeffrey K. Watling, South Barre, MA – Machine Shop