

## Trainer

Huthwaite International provides Sales, Negotiation and Communication skills improvement solutions to B2B companies around the globe. We are internationally renowned for the strength and rigour of our approach and are widely recognised as the leader in our field.

We have an exciting opportunity to appoint an enthusiastic, resourceful and adaptable Trainer who can work with our world-class Intellectual Property (IP) to deliver innovative learning solutions that deliver significant improvements in performance.

You will join a Company that is renowned for consistently delivering a wide range of successful behavioural change and performance improvement projects.

The world of learning and development is changing rapidly with new IT techniques and training methods becoming available all the time. We need a Trainer who is engaging and resilient and knows what must be done to delight our clients.

### **What we want you to do:**

- You will play a critical role in the implementation phase of client behaviour change projects and be responsible for the delivery of both face-to-face and virtual classroom training events from Huthwaite's suite of sales, negotiation and communication skills programmes. You will also be required to deliver face-to-face and virtual classroom events on Huthwaite's Open schedule of training programmes.
- The integrity and quality of delivery of our IP is business critical, so you are required to work within our rigorous guidelines for delivery and have a responsibility to deliver high quality classroom training to meet the expectations of our clients, and to maintain the integrity of our IP.
- Following a rigorous programme of accreditation for our core suite of solutions, you will be required to deliver around 120 days of formal learning interventions per year as Lead Trainer, or as part of a team on multiple trainer events. Any face-to-face classroom events will involve both domestic and international travel, for people at all levels, across different industry sectors and country cultures.
- In addition to classroom delivery, you will be involved in overseeing and managing asynchronous learning activities in Huthwaite's collaborative learning portal throughout participants' learning journeys.

### **The experience and attributes you'll bring:**

- Previous experience of B2B skills-based learning delivery in both face-to-face and virtual environments up to senior management level.
- Experience of successfully delivering interpersonal skills training up to senior management level.
- Ability, drive and passion to perform in a fast paced and ever-changing environment.
- A willingness to use your initiative, give advice and back your judgement.

- Experience in analysis, evaluation and reporting on all training interventions and providing behavioural feedback to participants related to Huthwaite models.
- Have a professional and engaging flair for learning delivery.
- Experienced in managing the logistics and materials of classroom delivery in both face-to-face and virtual environments.
- Excellent verbal and written communication skills in English.
- Multilingual in at least one other European language (written and spoken) would be advantageous, but not essential.

**What we'll give you in return:**

- A flat management structure where your creativity and innovations can make a real difference to our performance.
- Colleagues with experience, commitment and understanding who are experts in their field and can support, challenge and inspire you to produce your best results.
- The knowledge that you're working for a Company that is improving the performance of its clients every day.
- Competitive salary and benefits package.

The role will have close and effective working relationships with the Sales, Learning Solutions and Client Services functions, as well as Huthwaite's International network of licensees, distributors and associates around the world.

The role may be based remotely, with the long-term requirement to work flexibly which will include attendance at our South Yorkshire office on a regular basis when required.

To apply, please send your CV with covering letter and current salary details by email to [careers@huthwaite.co.uk](mailto:careers@huthwaite.co.uk)

Huthwaite is an equal opportunities employer and we are committed to a policy of treating all its employees and job applicants equally. We do not discriminate against any employee or job applicant on grounds of (including, but not limited to) their race or colour, nationality, national or ethnic origin, sex, marital status, religion, age, sexual orientation, or disability.