

## Learning and Development Consultant

Huthwaite International provides Sales, Negotiation and Communication skills improvement solutions to business to business companies around the globe. We are internationally renowned for the strength and rigour of our approach and are widely recognised as the leader in our field.

We need an enthusiastic, resourceful and adaptable Learning and Development Consultant who can work with our world-class intellectual property to tailor and deliver innovative learning solutions that deliver significant improvements in performance.

You will join a Company that is renowned for consistently delivering a wide range of successful behavioural change and performance improvement projects.

The world of learning and development is changing rapidly with new IT techniques and training methods becoming available all the time. We need to be fast, flexible and daring, with a Learning and Development Consultant who is resilient and adaptable and knows what has to be done to delight our clients.

Working with our dedicated teams, you'll bring expert knowledge and skills in all aspects of learning, design and project management using digital platforms.

You will have already experienced working in a fast-paced environment with an ability to take a holistic view. Our brands – both of our Company and one of our key solution areas – are globally strong. We need to be in a state of constant renewal and reinforcement, embracing both proven and new learning methods.

### **The experience and attributes you'll bring:**

- Full knowledge and experience of the training cycle
- Experience of successfully delivering interpersonal skills training up to senior management level
- Ability, drive and passion to perform in a fast paced and ever-changing environment
- A willingness to use your initiative, give advice and back your judgement
- Experience in the development, design and creation of learning solutions for blended learning programmes, self-managed learning, classroom and virtual learning
- Experience of skills-based learning delivery in face to face and virtual classroom environments
- Proven digital design experience and skilled in developing virtual learning content with Articulate Storyline or similar authoring platforms
- Experience of leading project management implementations to fulfil complex client solutions

### **What we want you to do:**

- Contribute to sales proposals and presentations with our sales teams to truly understand our clients' needs and ensure the solutions we sell deliver the outcomes our clients expect
- Customise and implement high-quality training solutions using a variety of learning methods

- Deliver formal learning interventions either face to face or virtual for people at all levels, across different industry sectors and country cultures
- Post lockdown, frequent international travel will be required, so flexibility around working away from home is needed
- Utilise appropriate technology in the delivery of learning interventions, such as e-learning, webinars and virtual classrooms
- Mobilise and manage a project team to plan and implement projects efficiently, effectively and to exacting timescales
- Measure and demonstrate the effectiveness of the work we do for our clients

**What we'll give you in return:**

- A flat management structure where your creativity and innovations can make a real difference to our performance
- Colleagues with experience, commitment and understanding who are experts in their field and can support, challenge and inspire you to produce your best results
- The knowledge that you're working for a Company that is improving the performance of its clients every day
- Competitive salary and benefits package

The role will report to a senior manager and will have close and effective working relationships with the Sales, Learning Solutions and Client Services functions, as well as Huthwaite's International network of licensees, distributors and associates around the world.

The role is currently based remotely, with the long-term requirement to work flexibly which will include attendance at our South Yorkshire office on a regular basis when required.

Post lockdown, you must be willing to travel globally for short periods of time to manage and deliver our training implementations.

To apply, please send your CV with covering letter and current salary details by email to [careers@huthwaite.co.uk](mailto:careers@huthwaite.co.uk)