



Andrew McGuinness Project Manager

Key Skills

Programme Lifecycle Management, Project Planning, RAID management & change control, Execution & Delivery, Operational Leadership, Business Case, RFI / Tender & contract I.T transformation, Change Management / Impact assessment Scoping / Agile / Waterfall, Client stakeholder management, Meeting facilitation, CRM, APM (project management) Certificate, APMG Agile Project Management Foundation – Agile PM

Software knowledge

Microsoft Project
CRM systems
Office 365
Python software foundation

Qualifications

Prince 2 Project Management
APMP – Project Management Certificate
Agile Project Management Foundation – APMG

Summary

Andrew is an experienced, relationship-focused Technical Project Manager with extensive experience delivering IT and CRM projects. He has strong leadership and commercial acumen with a proven track record of delivering results at every stage of the project lifecycle.

Approach

Andrew is an enthusiastic and organised project manager with a real passion for technology. He's authentic, dedicated and thrives on collaboration and team work. Andrew has a keen understanding of near-term goals with experience of strategical thinking.

Experience

Fluid - Project Manager

Sep 2021 - Present

Moda Furnishings Zendesk Sell CRM (Project Manager)

- Working with client to simplify business processes, optimise customer experience and sales growth through the delivery of Zendesk Sell (CRM).
- E2E project management from 'Spec & Select' with various vendors through full project lifecycle to successful delivery. Implementation of cloud-based solution and management of multiple 3rd party vendors located on various time zones.
- All delivered ahead of time and great relationships formed.

Whitby Seafoods (Manufacturing/Distribution) - Microsoft Dynamics CRM (Project Manager)

- Full 'Spec & Select' process undertaken with client show casing various (best in class) CRM solutions.
- Working with client and vendor (ChorusIT) to build delivery plan from initiation to delivery.
- Charing weekly calls with all stakeholders to track and build progress reporting.
- Agile working through building user stories, sprint planning, prioritisation, testing (UAT) and delivery into production.

Customade (Manufacturing/Distribution)

- Project Manager on a number of initiatives including:
 - o Oracle NetSuite Case Management delivery into service
 - o Re-mapping customer onboarding
 - o Revaluation of current CRM solution
 - o Sale Order Processing