



6 Questions Every GovCon CFO Needs to Ask Their VP of Contracts



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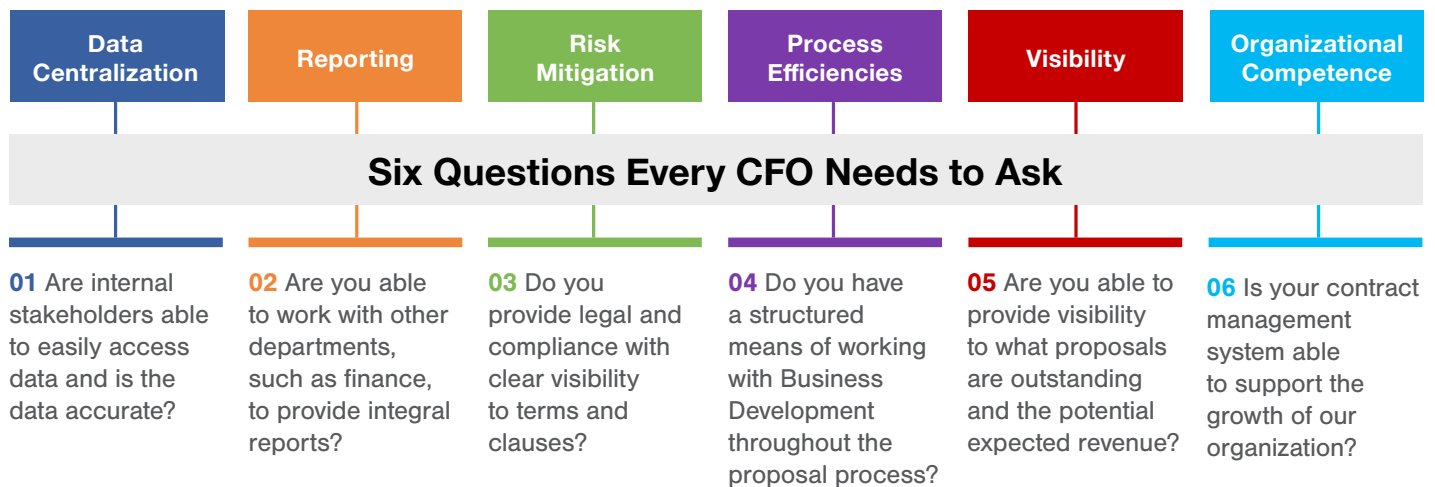
Overview

The Contracts Department is a key driver of enterprise-wide value, not just an isolated silo. To excel in an organization, contracts leaders must work with executives and colleagues from other departments to impact the following value drivers.

Six Ways Contracts Drives Enterprise Value

This framework makes it simpler for leadership teams to quantify and measure the contribution of Contracts to the entire enterprise.

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- 01** | **Are internal stakeholders able to easily access data and is the data accurate?**
- 02** | **Are you able to work with other departments, such as finance, to provide integral reports?**
- 03** | **Do you provide legal and compliance with clear visibility to terms and clauses?**
- 04** | **Do you have a structured means of working with Business Development throughout the proposal process?**
- 05** | **Are you able to provide visibility to what proposals are outstanding and the potential expected revenue?**
- 06** | **Is your contract management system able to support the growth of our organization?**

To help contracts leaders answer these questions, so the organization can generate more growth, profits, and value from their investments, Unison has developed Unison CLM, the contract management system designed specifically for government contractors.

Unison CLM is dedicated to helping growth-oriented organizations combat challenges with access to features like:

- Automated FAR/DFARS compliance
- Quick response to data calls
- Subcontract flowdown management
- ERP integration



Don't try to go it alone!

Make it clear to your colleagues the benefits of an upgraded contract management system:

- **Finance:** Get accurate reports...quickly. Boost efficiency and scalability.
- **Business Development:** Increase revenue with instant access to past performance and available contract vehicles.
- **Legal & Compliance:** Enhance transparency and minimize risk of penalties and settlements.
- **Programs:** Get prompt notifications about funding, invoices, and payments.

Let us help you make the business case for your enterprise-wide system.

“Unison CLM provides an intuitive, efficient, and integrated approach to answering data calls and fully complying with FAR/DFARS and agency-specific regulations.”

- Director of Contracts, Global 500 Aerospace & Defense Company

“Unison CLM streamlines our contracts business and allows our employees to focus on items that matter.”

- Scott Ledford, Contracts Analyst, Frontier Technology, Inc.

Get started with Unison CLM.

[Request a demo](#) ▶