

Financial Statements With Independent Auditors' Report

December 31, 2018 and 2017



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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Peacemaker Ministries Spokane Valley, Washington

We have audited the accompanying financial statements of Peacemaker Ministries, which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors Peacemaker Ministries Spokane Valley, Washington

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Peacemaker Ministries as of December 31, 2018 and 2017, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Emphasis of Matter**

Peacemaker Ministries has adopted Financial Accounting Standards Board Accounting Standards Update No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, as described in note 2. This has had a material effect on the presentation of the December 31, 2018 and 2017 financial statements. Our opinion is not modified with respect to this matter.

Capin Crouse LLP

Colorado Springs, Colorado August 15, 2019

## **Statements of Financial Position**

	December 31,					
	2018			2017		
ASSETS:						
Cash and cash equivalents	\$	175,472	\$	306,545		
Accounts receivable and other assets		1,862		792		
Inventory		4,216		4,306		
Capitalized production costs		40,514		15,000		
Furniture and equipment-net		5,759		7,812		
Total Assets	\$	227,823	\$	334,455		
LIABILITIES AND NET ASSETS:						
Liabilities:						
Accounts payable and accrued expenses	\$	8,882	\$	11,457		
Deferred income		37,890		-		
		46,772		11,457		
Net assets:						
Net assets without donor restrictions		181,051		284,760		
Net assets with donor restrictions		-		38,238		
		181,051		322,998		
Total Liabilities and Net Assets	\$	227,823	\$	334,455		

## **Statement of Activities**

Year Ended December 31, 2018

	Without Do Restriction		h Donor trictions	 Total	
Support and Revenue:					
Contributions	\$	191,154	\$ -	\$ 191,154	
Sales and royalty income		87,262	-	87,262	
Event income		51,166	-	51,166	
Conciliation services		44,775	-	44,775	
Other income		439	 -	439	
Total Support and Revenue		374,796	 	 374,796	
Net Assets Released:					
Purpose restrictions		38,238	 (38,238)	 -	
Expenses:					
Program services		392,343	 -	 392,343	
Supporting activities:					
General and administrative		97,602	-	97,602	
Fundraising		26,798	-	26,798	
		124,400	 -	 124,400	
Total Expenses		516,743	 -	 516,743	
Change in Net Assets		(103,709)	(38,238)	(141,947)	
Net Assets, Beginning of Year		284,760	 38,238	 322,998	
Net Assets, End of Year	\$	181,051	\$ -	\$ 181,051	

## **Statement of Activities**

Year Ended December 31, 2017

	Without Donor Restrictions	With Donor Restrictions	Total	
Support and Revenue:				
Contributions	\$ 401,221	\$ -	\$ 401,221	
Sales and royalty income	91,228	-	91,228	
Event income	23,582	-	23,582	
Conciliation services	10,000	-	10,000	
Other income	469		469	
Total Support and Revenue	526,500		526,500	
Net Assets Released:				
Purpose restrictions	20,091	(20,091)		
Expenses:				
Program services	164,733		164,733	
Supporting activities:				
General and administrative	126,215	-	126,215	
Fundraising	33,835	-	33,835	
	160,050		160,050	
Total Expenses	324,783		324,783	
Change in Net Assets	221,808	(20,091)	201,717	
Net Assets, Beginning of Year	62,952	58,329	121,281	
Net Assets, End of Year	\$ 284,760	\$ 38,238	\$ 322,998	

## **Statements of Cash Flows**

	Year Ended December 31,				
	2018			2017	
CASH FLOWS FROM OPERATING ACTIVITIES:					
Change in net assets	\$	(141,947)	\$	201,717	
Adjustments to reconcile change in net assets to				,	
net cash provided by operating activities:					
Gift-in-kind donation of capitalized production costs		(7,575)		-	
Depreciation and amortization		2,053		640	
Loss on disposal of fixed assets		-		2,054	
Changes in operating assets and liabilities:					
Accounts receivable and other assets		(1,070)		21,584	
Inventory		90		10,063	
Accounts payable and accrued expenses		(2,575)		(71,781)	
Deferred income		37,890		-	
Net Cash Provided (Used) by Operating Activities		(113,134)		164,277	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchases of capitalized production costs		(17,939)		(15,000)	
Purchases of furniture and equipment		-		(7,065)	
Proceeds on sale of furniture and equipment		-		1,100	
Net Cash Used by Investing Activities		(17,939)		(20,965)	
Change in Cash and Cash Equivalents		(131,073)		143,312	
Cash and Cash Equivalents, Beginning of Year		306,545		163,233	
Cash and Cash Equivalents, End of Year	\$	175,472	\$	306,545	

## **Statements of Functional Expenses**

Year Ended December 31, 2018

	Program Services	General and Administrative		Fundraising		Total	
Contracted services	\$ 140,633	\$	7,435	\$	20,250	\$	168,318
Payroll and benefits	121,278		44,856		-		166,134
Cost of goods sold and product							
development direct costs	40,142		1,243		14		41,399
Building and office	8,034		25,293		5,083		38,410
Travel and events	36,903		622		287		37,812
Information technology	24,327		1,120		1,164		26,611
Marketing and promotion	4,258		17,033		-		21,291
Donated inventory	 16,768		-		-		16,768
Total Expenses	\$ 392,343	\$	97,602	\$	26,798	\$	516,743
Percentage of Total Expenses	 76%		19%		5%		100%

## Year Ended December 31, 2017

	Program Services	General and Administrative		Fundraising		Total	
Payroll and benefits	\$ 41,136	\$	49,870	\$	10,112	\$	101,118
Contracted services	33,858		28,145		16,629		78,632
Cost of goods sold and product							
development direct costs	46,302		290		233		46,825
Building and office	7,323		22,971		4,014		34,308
Information technology	11,899		15,796		2,847		30,542
Travel and events	21,991		247		-		22,238
Marketing and promotion	 2,224		8,896		-		11,120
Total Expenses	\$ 164,733	\$	126,215	\$	33,835	\$	324,783
Percentage of Total Expenses	 51%		39%		10%		100%

### Notes to Financial Statements

December 31, 2018 and 2017

#### 1. NATURE OF ORGANIZATION:

Peacemaker Ministries (Peacemaker) is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and comparable state laws. However, Peacemaker is subject to federal income tax on any unrelated business taxable income. In addition, Peacemaker is not classified as a private foundation within the meaning of Section 509(a) of the IRC. Peacemaker is primarily supported by contributions from organizations and individuals.

Peacemaker is a non-denominational ministry whose mission is to equip and assist Christians and their churches to respond to conflict biblically. Peacemaker provides conflict coaching, mediation, and arbitration services to help resolve conflicts, disputes, and church divisions. Its training services include seminars, conflict coaching training, mediation training, and advanced mediation and arbitration training for conciliators and church leaders working within their churches, as well as training for individuals conducting more formal and complex proceedings.

### 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:</u>

Peacemaker maintains its accounts and prepares its financial statements on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of any contingent assets and liabilities at the date of the financial statements, and the reported revenues and expenses during the reporting period. Actual results could differ from the estimates. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

### CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of amounts held in checking and savings accounts. Peacemaker has not experienced any losses in such account and believes it is not exposed to any significant credit risk.

#### INVENTORY

Inventory consists of publications and program materials and is stated as the lower of cost (first-in, first-out) or net realizable value.

### CAPITALIZED PRODUCTION COSTS

Capitalized production costs consist of funds spent by Peacemaker towards the creation of a book. Subsequent to the year ended December 31, 2018, the book was completed and released for sale.

#### FURNITURE AND EQUIPMENT

Furniture and equipment is stated at cost, or if donated, at its fair market value on the date of the gift. Peacemaker capitalizes all fixed assets greater than \$2,500. Depreciation is computed on the straight-line basis over estimated useful lives of five to fifteen years.

#### Notes to Financial Statements

December 31, 2018 and 2017

#### 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

#### DEFERRED INCOME

Deferred income mainly consists of cash received in advance for royalties related to a book not released to the public until after December 31, 2018.

### CLASSES OF NET ASSETS

The financial statements report amounts separately by class of net assets as follows:

*Net assets without donor restrictions* include resources that are used to support Peacemaker's current operations and investments in furniture and equipment-net.

*Net assets with donor restrictions* are comprised of donor-restricted contributions for the support of specific projects and programs. During the year ended December 31, 2017, this included a restriction by a donor in perpetuity in the form of an endowment in the amount of \$9,190. The income from this endowment was restricted for specific ministry projects or programs. During the year ended December 31, 2018, the donor released the restriction, and the amount was therefore released into net assets without donor restrictions. The disclosures required by the Reporting Endowment Funds subtopic of the Financial Accounting Standards Board Accounting Standards Codification have not been included in these financial statements due to immateriality.

#### SUPPORT AND REVENUE

Contributions are recorded when made, which may be when cash and other assets are received or unconditionally promised. Gifts of cash and other assets are reported as restricted support if they are received with donor stipulations that limit the use of the donated amounts. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. All contributions are considered available for use without donor restriction unless specifically restricted by the donor. Donated assets are recorded at their fair market value on the date of donation.

Included in contributions are in-kind services comprised of contributed salaries and rental expense during the year ended December 31, 2018 and 2017. Total in-kind service contributions totaled \$26,618 and \$40,892 during the years ended December 31, 2018 and 2017, respectively.

All other income is recognized when earned.

### FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various program services and supporting activities have been reported on a functional basis in the statements of functional expenses. Accordingly, certain costs, such as payroll expenses and depreciation, have been allocated among the program services and supporting activities benefited. Salaries and benefits were allocated based on time and effort. All other expenses were allocated based on the nature of the expense.

### Notes to Financial Statements

December 31, 2018 and 2017

### 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

### ADVERTISING COSTS

During the year ended December 31, 2018 and 2017, advertising expense totaled \$22,064 and \$11,119, respectively. Both amounts for the years ended December 31, 2018 and 2017, are recorded in marketing and promotion on the statements of functional expenses.

### CHANGE IN ACCOUNTING PRINCIPLE

In 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. Peacemaker adopted the provisions of this new standard during the year ended December 31, 2018. In addition to changes in terminology used to describe categories of net assets throughout the financial statements, new disclosures were added including liquidity and the availability of resources (note 3), and disclosures related to the functional allocation of expenses were expanded (note 2, above). Adoption of this standard had no effect on the change in net assets by class of net assets or in total.

### 3. LIQUIDITY AND FUNDS AVAILABLE:

Peacemaker has \$177,334, of financial assets available within one year of the statement of financial position date consisting of cash and cash equivalents and accounts receivable and other assets. This amount represents the financial assets available within one year to meet cash needs for general expenditures. Peacemaker structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Management monitors cash flows closely through board meetings and detailed financial analysis.

### 4. <u>CONCENTRATION:</u>

During the years ended December 31, 2018 and 2017, Peacemaker received contributions from one donor of approximately \$50,000 and \$55,000, respectively. These gifts account for approximately 13% and 10% of total support and revenue for the years ended December 31, 2018 and 2017, respectively.

### 5. <u>SUBSEQUENT EVENTS:</u>

Subsequent events have been evaluated through August 15, 2019, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.