

Digital Outcomes & Specialists

Bespoke DOS Workshop

A tailored Digital Outcomes & Specialists workshop, based on your level of experience.

Whether you're:

- New to DOS and need to understand how to craft winning Stage 1 responses
- Submitting already but have been unsuccessful at Stage 1
- Getting high scores on your responses but still not progressing past Stage 1
- Passing Stage 1 of responding but failing at the Bid/Presentation (Stage 2)

This **expert, and in-depth**, workshop helps your bid team improve their responses. Reducing the amount of time you spend bidding on opportunities, and increasing your chances of success!

These **remote, half-day sessions** are delivered by our procurement and DOS experts, including:

- CxO - ex Gov Chief Officer Tony Singleton
- Our experienced and highly successful DOS Bid Manager
- Our in-house procurement specialists

"If we hadn't had the workshop, we wouldn't have got to Stage 2 so often and we wouldn't have been able to win key opportunities." *Adrian Leer, Managing Director at Triad*

DOS Bid Support

Our **fully managed bid support services**, delivered by our Digital Outcomes & Specialists experts, are here to support you in **making sure you're maximising your chances of success when responded to tenders**.

With **20 hour or 40 hour bundles available**, our potential three way review process can include:

- In-house Procurement Team
- Experienced DOS Bid Manager
- Experienced DOS CxO - ex Gov Chief Officer Tony Singleton (the creator of DOS!)

Our bid review support doesn't stop at just Stage 1. **Advice Cloud can support you all the way through your bidding journey**. Get support for:

- Stage 1 (100 word answers)
- Stage 2 Responses
 - Bid Proposal Creation
 - Proposal Evaluation
 - Presentation Creation and Trial Runs
 - Interview/Panel Run Throughs

If you wish to discuss these support options further, contact us at: sales@advice-cloud.co.uk